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Laporan Tahunan 2011 Annual Report

Laporan tahunan

annual report 2011



KRAFTANGAN MALAYSIA



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Perutusan
Messages



Perak / *Silver*

Perutusan Menteri
Message From Minister



Dato' Seri Utama Dr. Rais Yatim
Menteri Penerangan Komunikasi dan Kebudayaan Malaysia
Minister Of Information Communications and Culture Malaysia

Kementerian Penerangan Komunikasi dan Kebudayaan (KPKK) menerusi Kraftangan Malaysia terus memperhebatkan peranan sebagai peneraju industri kraf di Malaysia. Pelbagai usaha membangunkan industri kraf negara diadakan menerusi pelaksanaan aktiviti Pemasaran Kraf, Pembangunan Usahawan Kraf, Penyelidikan dan Pembangunan (R&D), Pembangunan Kemahiran Kraf (Institut Kraf Negara) dan Pemuliharaan Kraf. Pendekatan ini penting bagi memastikan industri kraf tempatan terus berkembang dan meningkatkan sumbangan kepada pendapatan negara.

The Ministry of Information Communications and Culture (MICC) through Malaysian Handicraft continues to strengthen its role as the driving force behind the craft industry in Malaysia. Various initiatives to further develop the nation's craft industry are conducted through the implementation of Craft Marketing, Craft Entrepreneur Development, Research and Development (R&D), Craft Skills Development (National Craft Institute) and Craft Restoration activities. This approach is essential to ensure that the local craft industry continues to thrive and its contribution to the national income continues to grow.

"Kita perlu menanamkan sikap inovatif, komited dan sentiasa berusaha menambah nilai terhadap penghasilan produk kraf tempatan dari semasa ke semasa."



"We need to inculcate an innovative culture that is always committed and strive to add value to the production of local products constantly and consistently."

Kita perlu menanamkan sikap inovatif, komited dan sentiasa berusaha menambah nilai terhadap penghasilan produk kraf tempatan dari semasa ke semasa. Usaha perlu ada untuk menggunakan corak-corak lama dalam karya terkini yang bersesuaian dengan kehendak pasaran agar produk kraf tempatan mempunyai nilai komersial.

Syabas dan tahniah kepada Kraftangan Malaysia di atas penerbitan Laporan Tahunan 2011. Semoga Kraftangan Malaysia akan terus berusaha dan beriltizam demi memartabatkan industri kraf negara ke arah yang lebih cemerlang. Laporan Tahunan 2011 ini diharap dapat dijadikan sebagai bahan rujukan dan panduan kepada masyarakat mengenai perkembangan industri kraf di Malaysia.

We need to inculcate an innovative culture that is always committed and strive to add value to the production of local products constantly and consistently. Effort must be taken to ensure adaptation of an existing design to a new and modern design that fulfil market needs and expectation is implemented enabling our local craft products to attain commercial and competitive value.

Congratulations to Malaysian Handicraft on the publication of its 2011 Annual Report. I hope Malaysian Handicraft will continue its commitment and insistent effort to strengthen and uplift the stature of the national craft industry towards the pinnacle of excellence. We hope that the 2011 Annual report will become a reference material and provide guidance to the community on the latest craft industry development in Malaysia.

Perutusan Pengerusi
Message From Chairman



Dato' Haji Sohaimi Shahadan
Pengerusi, Perbadanan Kemajuan Kraftangan Malaysia
Chairman, Malaysian Handicraft Development Corporation

"Pemasaran produk kraf tempatan yang tulen dan berkualiti ditingkatkan melalui usaha pengukuhan peranan anak syarikat Kraftangan Malaysia iaitu Syarikat Pemasaran Karyaneka Sdn.Bhd."

Saya berasa bangga di atas penerbitan Laporan Tahunan Perbadanan Kemajuan Kraftangan Malaysia (Kraftangan Malaysia) bagi tahun 2011. Laporan tahunan ini adalah rujukan utama kepada masyarakat mengenai program dan aktiviti yang dilaksanakan oleh Kraftangan Malaysia di dalam usaha memartabatkan industri kraf negara.

Malaysia telah memasuki era globalisasi yang penuh cabaran dan rintangan. Keadaan ini menuntut Kraftangan Malaysia sentiasa peka dengan perubahan yang berlaku di peringkat domestik dan global. Secara tidak langsung, ia merupakan cabaran kepada usahawan kraf. Kraftangan Malaysia telah mengambil beberapa pendekatan untuk mempertingkat kecekapan dan tumpuan terhadap pelaksanaan program pembangunan yang memberi impak besar terhadap industri kraf serta pertumbuhan ekonomi negara. Antaranya menghasilkan pelbagai rekaan produk kraf baru mengikut cita rasa dan kehendak semasa pasaran untuk dikongsi bersama usahawan kraf tempatan. Penyediaan rekaan baru ini mengambil kira aspek reka corak, bahan, warna terkini dan penggunaan teknologi moden bagi mempermudahkan proses pengeluaran. Kraftangan Malaysia juga sentiasa berusaha memasar dan mempromosikan produk kraf menerusi aktiviti promosi yang dianjurkan di peringkat domestik dan antarabangsa. Ia dapat meningkatkan kesedaran di kalangan masyarakat untuk membeli dan memiliki produk kraf tempatan. Usahawan kraf digalakkan untuk menggunakan kemudahan ini bagi memasarkan produk keluaran sendiri. Pemasaran produk kraf tempatan yang tulen dan berkualiti ditingkatkan melalui usaha pengukuhan peranan anak syarikat Kraftangan Malaysia iaitu Syarikat Pemasaran Karyaneka Sdn.Bhd.

Akhir kata, bagi pihak Lembaga Pengarah Kraftangan Malaysia, saya mengambil kesempatan ini untuk merakamkan setinggi-tinggi penghargaan kepada warga Kraftangan Malaysia atas daya usaha dan komitmen mereka sepanjang tahun 2011. Saya yakin dan percaya Kraftangan Malaysia akan terus memainkan peranan yang lebih aktif bagi memajukan industri kraf negara ke tahap yang lebih cemerlang di masa hadapan.

I am very proud with the publication of the Malaysian Handicraft Development Corporation Annual Report (Malaysian Handicraft) for year 2011. This year annual report will act as the main reference material to the public informing them of all programmes and activities conducted by Malaysian Handicraft in our unrelenting effort to elevate the stature of our country's craft industry.

Malaysia has now entered an era of globalization that is laden with challenges and obstacles. This situation will require Malaysian Handicraft to be vigilant towards any changes taking place either domestically or globally. Indirectly, it also poses a challenge to our local craft entrepreneurs. Malaysian Handicraft has embarked on several measures that will improve efficiency and provide more focus in the implementation of development programmes that will have a major impact on the craft industry and our nation's economic growth. Part of it is the production of various new craft product designs that meets the current market demand and trends to be cascaded and shared with the local craft entrepreneurs. The production of these new designs will take into consideration key aspects including design patterns, materials, latest colour trend and the use of modern technology that will expedite the production process. Malaysian Handicraft continues to penetrate bigger market and promotes craft products through the implementation of various activities organized at national and international level. This will help to raise awareness amongst the public to buy and own locally made craft products. Craft entrepreneurs are encouraged to use this facility to market their own products. The marketing of genuine and high quality locally made craft products will be further enhanced by strengthening the role of Malaysian Handicraft's subsidiary that is Syarikat Pemasaran Karyaneka Sdn. Bhd.

Finally, on behalf of the Malaysian Handicraft Board of Directors, I would like to take this opportune moment to express my utmost sincere appreciation to the dedicated personnel of Malaysian Handicraft for their effort and commitment shown throughout 2011. I honestly believe and trust that Malaysian Handicraft will continue to play an active role and steer the advancement of the nation's craft industry towards its pinnacle in the future.



"The marketing of genuine and high quality locally made craft products will be further enhanced by strengthening the role of Malaysian Handicraft's subsidiary that is Syarikat Pemasaran Karyaneka Sdn. Bhd."

Perutusan Ketua Pengarah
Message from Director General



Mohd. Kamil Mohd. Ali
Ketua Pengarah, Perbadanan Kemajuan Kraftangan Malaysia
Director General, Malaysian Handicraft Development Corporation

Saya memanjatkan setinggi-tinggi kesyukuran ke hadrat Allah SWT yang telah memberikan kekuatan kepada Kraftangan Malaysia untuk menjayakan pelbagai program pembangunan untuk faedah seluruh usahawan dan industri kraf. Alhamdullillah, kejayaan ini adalah berkat kerjasama dan sokongan padu serta komitmen tinggi yang telah diberikan oleh semua warga Kraftangan Malaysia.

Justeru, saya ingin mengambil kesempatan ini merakamkan ucapan terima kasih kepada semua yang telah bertungkus-lumus menjayakan program dan aktiviti dirancang. Tahun 2011 memperlihatkan usaha yang lebih agresif oleh Kraftangan Malaysia dalam menghadapi setiap cabaran serta rintangan pada era globalisasi ini. Aspek pembangunan merupakan fokus terpenting yang diberi penekanan oleh Kraftangan Malaysia merangkumi program utama iaitu Pemasaran Kraf, Pembangunan Usahawan Kraf, Penyelidikan dan Pembangunan (R&D), Pembangunan Kemahiran Kraf (Institut Kraf Negara) dan Pemuliharaan Kraf.

My sincere gratitude to the Almighty Allah SWT that with His Blessing the Malaysian Handicraft personnel has been bestowed with the inspiration and strength to implement various development programmes for the benefit of all craft entrepreneurs and the industry itself. Praised to Allah, this outstanding achievement is accomplished through a collective effort, support and high level commitment contributed by all personnel within Malaysian Handicraft.

Hence, I would like to take this opportunity to express my sincere gratitude to those who have strive relentlessly to successful organized all the planned programmes and activities. Year 2011 bear witness to the aggressive effort by Malaysian Handicraft as it forge ahead to overcome the obstacles and challenges in this era of globalization. Development aspects became the key focus and are accorded with great emphasis by Malaysian Handicraft encompassing key programmes such as Craft Marketing, Craft Entrepreneur Development, Research and Development (R&D), Craft Skills Development (National Craft Institute) and Craft Restoration.



Kraftangan Malaysia yakin dengan iltizam dan komitmen yang tinggi serta kecekapan warganya, pelaksanaan program-program yang lebih berkesan di dalam RMKe-10 akan dapat dilaksanakan dengan jayanya demi faedah usahawan seluruh negara. Dengan cara ini Kraftangan Malaysia akan memastikan program pembangunan industri kraf tetap relevan dalam senario pembangunan Negara.

Akhir kata saya berharap agar semua warga Kraftangan Malaysia akan terus melipat gandakan lagi usaha dalam melaksanakan segala aktiviti. Hanya dengan cara ini Kraftangan Malaysia mampu menjadi agensi yang berwibawa untuk faedah semua usahawan kraf.

Malaysian Handicraft is confident that with the high level of commitment and competence from its personnel, the implementation of key programs in RMK-10 will be executed successfully for the benefit of all entrepreneurs across the country. Through this method, Malaysian Handicraft will ensure that all the development programmes tailored for the craft industry stays relevant to the National development scenario.

Finally, I hope that the dedicated personnel of Malaysian Handicraft continue to double their efforts in implementing all the activities planned. This is the only way in which Malaysian Handicraft will evolve towards becoming an agency of outstanding aptitude to benefit all craft entrepreneurs.

“Kraftangan Malaysia yakin dengan iltizam dan komitmen yang tinggi serta kecekapan warganya, pelaksanaan program-program yang lebih berkesan di dalam RMKe-10 akan dapat dilaksanakan dengan jayanya”

“Malaysia Handicraft is confident that with the high level of commitment and competence from its personnel, the implementation of key programs in RMK-10 will be executed successfully”

Maklumat Korporat
Corporate Information



Tembaga / *Brassware*



Maklumat Korporat
Corporate Information

Kraftangan Malaysia merupakan agensi di bawah Kementerian Penerangan Komunikasi dan Kebudayaan Malaysia. Ditubuhkan di bawah Akta 222, Akta Perbadanan Kemajuan Kraftangan Malaysia, tahun 1979 dan Akta A562 Akta Perbadanan Kemajuan Kraftangan Malaysia (Pindaan) 1983. Lembaga Pengarah Kraftangan Malaysia diketuai oleh Pengerusi, Timbalan Pengerusi, Ketua Pengarah Kraftangan Malaysia dan Ahli Lembaga Pengarah daripada agensi Kerajaan dan pihak swasta. Pentadbiran Kraftangan Malaysia diketuai oleh Ketua Pengarah dan dibantu oleh dua orang Timbalan Ketua Pengarah iaitu Timbalan Ketua Pengarah (Operasi) dan Timbalan Ketua Pengarah (Pembangunan) bagi mencapai visi, misi dan objektif Kraftangan Malaysia selaras dengan peranannya.

VISI

Menjadi pemimpin dalam pembangunan industri kraf negara yang kukuh dan berdaya saing.

MISI

Mengkomersilkan produk seni kraf melalui pembangunan pasaran, produk dan usahawan.

OBJEKTIF

- Meningkatkan kesedaran dan minat terhadap penggunaan produk kraf tempatan.
- Membangunkan produk berkualiti yang berorientasikan pasaran.
- Memperluaskan saiz pasaran produk kraf.
- Menggalakkan pertumbuhan dan memajukan industri kraf.
- Menyediakan tenaga terlatih mengikut keperluan industri kraf.

The Malaysian Handicraft, an agency under the Ministry of Information Communications and Culture was established under Act 222, Malaysian Handicraft Development Corporation Act, 1979 and Act A562 Malaysian Handicraft Development Corporation Act (Amendment) 1983. The Malaysian Handicraft Board of Directors are spearheaded by parties which consists of the Chairman, Deputy Chairman, the Malaysian Handicraft Director General and Members from the Board of Directors from Government agencies and private sectors. The Director General leads Malaysian Handicraft administration with the assistance of two Deputy Director Generals, Deputy Director General (Operations) and Deputy Director General (Development) in realising the vision, mission and role of the Malaysian Handicraft.

VISION

To be a leader in the development of the country's competitive yet stable craft industry.

MISSION

To commercialise craft products through the market, products and entrepreneurs development.

OBJECTIVE

- *To raise awareness and interest towards using local craft products.*
- *To develop market-oriented quality products.*
- *To expand market size of the craft products.*
- *To promote growth and development of the craft industry.*
- *To provide skilled workforce based on the needs of the craft industry.*

PERANAN

Peranan Kraftangan Malaysia seperti mana termaktub di bawah Seksyen 7, Akta 222, Akta Perbadanan Kemajuan Kraftangan Malaysia tahun 1979 seperti berikut:

- Memajukan dan di mana perlu, menggiat dan memulihkan kemahiran dan ketukangan tradisional;
- Memajukan dan menggiat perkembangan dan memelihara standard, perusahaan kraftangan dengan pelbagai cara, termasuk mengadakan perkhidmatan penyelidik, penasihat dan pengembang;
- Memandu, mengorientasi dan membantu tukang-tukang yang ada sekarang ke arah penggunaan cara-cara moden pengeluaran, pengurusan dan pemasaran;
- Mengawal, meninggikan dan memperbaiki kualiti dan menyenggara standard dan keluaran-keluaran kraftangan untuk pasaran tempatan dan luar negara; dan
- Memajukan pemasaran dan pengeksportan keluaran-keluaran kraftangan.

ROLE

The roles of Malaysian Handicraft Development Corporation as stated in the Act 222, Malaysian Handicraft Development Corporation Act in year 1979 are as follows:

- *Develop and where needed, encourage and restore skills and traditional craftsmanship;*
- *Develop, encourage progress and uphold standards of the handicraft industry in various ways, including developing research, advisory and expansion services;*
- *Drive, orientate and assist existing craftsmen towards usage of modern techniques in production, management and marketing;*
- *Control, increase and improve qualities, and maintain the standard and production of handicraft products for local and international market; and*
- *Develop marketing and exportation of handicraft products.*



Lembaga Pengarah
Board Of Directors



Batik / *Batik*



Lembaga Pengarah
Board Of Directors

01


02


07


08


03


04


09


10


05


06


11


12


01 Yang Berbahagia Datuk Zakiah binti Ahmad
Pengerusi / *Chairman*
Kraftangan Malaysia / *Malaysian Handicraft*
(sehingga 31 Ogos 2011) / *(until 31 August 2011)*

02 Yang Berbahagia Dato' Haji Sohaimi bin Shahadan
Pengerusi / *Chairman*
Kraftangan Malaysia / *Malaysian Handicraft*
(mulai 1 September 2011) / *(from 1 September 2011)*

03 Encik Azizul Nizam bin Bidin
Timbalan Pengerusi / *Deputy Chairman*
Kraftangan Malaysia / *Malaysian Handicraft*

04 Encik Mohd Kamil bin Mohd Ali
Ketua Pengarah / *Director General*
Ahli Lembaga Pengarah Kraftangan Malaysia / *Board Member of Malaysian Handicraft*

05 Yang Berbahagia Datuk Haji Ab. Ghaffar bin A. Tambi
Timbalan Ketua Setiausaha (Kebudayaan) / *Deputy Chief Secretary (Culture)*
Kementerian Penerangan Komunikasi dan Kebudayaan / *Ministry Of Information Communications and Culture*
Ahli Lembaga Pengarah Kraftangan Malaysia / *Board Member of Malaysian Handicraft*

06 Yang Berbahagia Dato' Mohamad Kamarudin bin Hassan
Timbalan Ketua Eksekutif (Pembangunan) / *Deputy Executive Director (Development)*
Perbadanan Pembangunan Perdagangan Luar Malaysia (MATRADE) / *Malaysia External Trade Development Corporation (MATRADE)*
Ahli Lembaga Pengarah Kraftangan Malaysia / *Board Member of Malaysian Handicraft*

07 Yang Berbahagia Dato' Norhayati binti Omar
Ahli Politik / *Politician*
Ahli Lembaga Pengarah Kraftangan Malaysia / *Board Member of Malaysian Handicraft*

08 Yang Berbahagia Datuk Atikah binti Adom
Ahli Lembaga Pengarah Kraftangan Malaysia / *Board Member of Malaysian Handicraft*

09 Yang Mulia Dato' Raja Rezza Shah
Pengarah Urusan, Nusantara Gems Sdn. Bhd. / *Managing Director of Nusantara Gems Sdn. Bhd.*
Ahli Lembaga Pengarah Kraftangan Malaysia / *Board Member of Malaysian Handicraft*

10 Encik Kamarozzaman Bin Haji Mohd. Salleh
Usahawan Kraf / *Craft Entrepreneur*
Ahli Lembaga Pengarah Kraftangan Malaysia / *Board Member of Malaysian Handicraft*

11 Cik Azah Hanim binti Ahmad
Ketua Seksyen, Bahagian Perolehan Kerajaan
Kementerian Kewangan Malaysia / *Section Head, Government Procurement Department, Ministry of Finance Malaysia*
Ahli Lembaga Pengarah Kraftangan Malaysia / *Board Member of Malaysian Handicraft*
(sehingga Julai 2011) / *(until July 2011)*

12 Yang Berbahagia Datin Zahirah binti Haji Mohamad
Ketua Penolong Setiausaha, Bahagian Pengurusan Pinjaman dan Dasar Pasaran Kewangan, Kementerian Kewangan Malaysia / *Principal Assistance Secretary, Loan Management and Financial Market Policy Division, Ministry of Finance Malaysia*
Ahli Lembaga Pengarah Kraftangan Malaysia / *Board Member of Malaysian Handicraft*
(mulai 1 Disember 2011) / *(from 1 December 2011)*

Ahli Pengurusan
Management Team

01 Encik Mohd Kamil bin Mohd Ali
Ketua Pengarah / *Director General*

02 Encik Ramli bin Mohd. Noor
Timbalan Ketua Pengarah (Operasi) / *Deputy Director General (Operation)*

03 Tuan Haji Shahrudin bin Haji Mohd. Nor
Timbalan Ketua Pengarah (Pembangunan) / *Deputy Director General (Development)*

04 Encik Misroni bin Sulaiman
Pengarah Bahagian Komunikasi Korporat / *Director of Corporate Communication Division*

05 Encik Zainal Abidin bin Che Pa'
Pengarah Institut Kraf Negara / *Director of National Craft Institute*
(sehingga 20 Oktober 2011) / *(until 20 October 2011)*

06 Puan Hajah Zuraida binti Mokhtar
Pengarah Institut Kraf Negara / *Director of National Craft Institute*
(mulai 20 Oktober 2011) / *(since 20 October 2011)*

07 Puan Hajah Zuraida binti Mokhtar
Pengarah Bahagian Strategi Korporat / *Director of Corporate Strategy Division*
(sehingga 20 Oktober 2011) / *(until 20 October 2011)*

08 Puan 'Ainu Sham binti Haji Ramli
Pengarah Bahagian Strategi Korporat / *Director of Corporate Strategy Division*
(mulai 20 Oktober 2011) / *(since 20 October 2011)*

09 Encik Bhasri bin Othman
Pengarah Bahagian Kewangan dan Pembangunan / *Director of Finance and Development Division*

10 Tuan Haji Mohd. Mokhtar bin Lop Ahmad
Pengarah Bahagian Khidmat Pengurusan / *Director of Management Services Division*

11 Encik Ibrahim bin Ismail
Pengarah Bahagian Usahawan / *Director of Entrepreneur Division*

12 Encik Yusak bin Haji Mahamud
Pengarah Bahagian Rekaan / *Director of Design Division*

13 Puan Faezah binti Abd. Aziz
Pengarah Bahagian Pasaran dan Promosi / *Director of Marketing & Promotion Division*

14 Puan 'Ainu Sham binti Haji Ramli
Pengarah Bahagian Pemuliharaan / *Director of Restoration Division*
(sehingga 20 Oktober 2011) / *(until 20 October 2011)*

15 Encik Zainal Abidin bin Che Pa'
Pengarah Bahagian Pemuliharaan / *Director of Restoration Division*
(mulai 20 Oktober 2011) / *(since 20 October 2011)*

16 Encik Kamaruzaman bin Idris
Pengarah Bahagian Teknikal / *Director of Technical Division*

17 Encik Ahzarisham bin Ahmad @ Sail
Pengarah Bahagian Teknologi Maklumat / *Director of Information Technology Division*

18 Encik Nordin bin Mustafa
Pengarah Bahagian Audit Dalam / *Director of Internal Audit Division*

Carta Organisasi
Organisation Chart



Songket / *Songket*



Carta Organisasi | *Organisation Chart*

Perbadanan Kemajuan Kraftangan Malaysia Tahun 2011
Malaysian Handicraft Development Corporation Year 2011

KRAFTANGAN MALAYSIA

Kementerian Penerangan Komunikasi dan Kebudayaan
Ministry of Information Communications and Culture

Lembaga Pengarah
Board of Directors

Ketua Pengarah
Director General

Anak Syarikat
Subsidiary Companies
- Syarikat Pemasaran Karyaneka Sdn Bhd
- Kraf Holdings Sdn Bhd

Bahagian Audit Dalam
Internal Audit Division
- Unit Audit Kewangan
  Financial Audit Unit
- Unit Audit Pengurusan
  Management Audit Unit

Bahagian Komunikasi Korporat
Corporate Communication Division
- Unit Publisiti Media
  Media Publicity Unit
- Unit Pengiklanan Dan Penerbitan Media
  Advertising and Media Publication Unit
- Unit Komunikasi Korporat Dan Khidmat Pelanggan
  Corporate Communication and Customer Service Unit

Timbalan Ketua Pengarah (Pembangunan)
Deputy Director General (Development)

Bahagian Rekaan
Design Division
- Unit Rekaan Produk
  Product Design Unit
- Unit Hiasan Dalaman
  Interior Design Unit
- Pusat Rekaan
  Design Centre

Bahagian Pasaran & Promosi
Marketing & Promotion Division
- Unit Promosi Domestik
  Domestic Promotion Unit
- Unit Pembangunan Perniagaan
  Business Development Unit
- Unit Promosi Antarabangsa
  International Promotion Unit

Bahagian Teknikal
Technical Division
- Unit Kajian Teknikal & Kawalan Mutu
  Technical & Quality Control Research Unit
- Unit Kajian Bahan & Pembangunan Standard
  Material Research & Standard Development Unit

Bahagian Usahawan
Entrepreneur Division
- Unit Pembangunan Usahawan
  Entrepreneur Development Unit
- Unit Warisan dan Inkubator
  Heritage and Incubator Unit

Bahagian Pemuliharaan
Restoration Division
- Unit Pemuliharaan
  Restoration Unit
- Muzium Kraf
  Craft Museum
- Unit Dokumentasi
  Documentation Unit

Cawangan Negeri
State Branches
- Kelantan
- Terengganu
- Pahang
- Perak
- Sabah
- Sarawak
- Kedah
- Kompleks Kraf Langkawi
  Langkawi Craft Complex
- Johor / *Johore*
- Selangor
- Negeri Sembilan
- Melaka / *Malacca*
- Pulau Pinang / *Penang*
- Perlis

Timbalan Ketua Pengarah (Operasi)
Deputy Director General (Operation)

Bahagian Khidmat Pengurusan
Management Services Division
- Unit Pentadbiran
  Administration Unit
- Unit Pengurusan Sumber Manusia
  Human Resource Management Unit

Bahagian Kewangan & Pembangunan
Finance & Development Division
- Unit Kewangan
  Finance Unit
- Unit Pembangunan
  Development Unit
- Unit Perolehan
  Procurement Unit

Bahagian Strategi Korporat
Corporate Division
- Unit Perancangan Strategik
  Strategic Planning Unit
- Unit Kajian Industri Kraf
  Craft Industry Research Unit
- Unit Perhubungan Antarabangsa
  International Relation Unit

Bahagian Teknologi Maklumat
Information Technology Division
- Unit Pembangunan & Pengkalan Data
  Database & Development Unit
- Unit Multimedia & Portal
  Multimedia & Portal Unit
- Unit Rangkaian & Operasi
  Network & Operation Unit

Institut Kraf Negara
National Craft Institute
- Unit Akademik & Kemahiran Kraf
  Academic & Craft Skill Unit
- Unit Pengurusan Perkhidmatan
  Management Services Unit
- Unit Hal Ehwal Pelajar
  Student Affairs Unit
- Unit Pengurusan Maklumat
  Information Management Unit

Perjawatan
Personnel



Rotan / *Rattan*



Perjawatan

Pada tahun 2011, Kraftangan Malaysia telah membuat pengisian sebanyak 717 jawatan daripada 757 jawatan yang diluluskan. Ini merupakan usaha untuk memantapkan jentera Kraftangan Malaysia dalam melaksanakan tanggungjawab sepertimana termaktub dalam Akta 222, Akta Perbadanan Kemajuan Kraftangan Malaysia 1979. **Jadual 1** menunjukkan kedudukan pengisian jawatan sehingga 31 Disember 2011.

Personnel

For the year 2011, Malaysian Handicraft has fulfilled 717 positions from the 757 positions approved. It is part of a continuous effort to further strengthen the workforce that will enable Malaysian Handicraft to execute its responsibilities as stipulated within Act 222, Malaysian Handicraft Development Corporation Act 1979. ***Table 1*** *shows the positions filled in until 31 December 2011.*

Jadual 1 **Kedudukan Pengisian Jawatan**
Table 1 ***Positions In The Establishment***

Bil. *No.*	Kumpulan / Kategori *Group/Categories*	Jumlah Jawatan *Total Position*	Jawatan Diisi *Total Filled*	Jawatan Kosong *Vacany*
1	Pengurusan Tertinggi *Senior Management*	3	3	0
2	Pengurusan & Profesional *Management & Professionals*	123	107	16
3	Sokongan I (Gred 27 Hingga 32) *Support Group I (Grade 27 to 32)*	183	176	7
4	Sokongan I (Gred 17 Hingga 22) *Support Group I (Grade 17 to 22)*	383	371	12
5	Sokongan II (Gred 1 Hingga 16) *Support Group II (Grade 1 to 16)*	65	60	5
	Jumlah / ***Total***	**757**	**717**	**40**

Kraftangan Malaysia sentiasa memberi penekanan agar anggota kerjanya mengikuti program latihan secara berterusan sama ada di peringkat dalaman atau luaran. Ia penting untuk mempertingkatkan prestasi dan kualiti kerja, pengetahuan dan pembinaan jati diri dalam menghasilkan perkhidmatan yang terbaik. Pada tahun 2011, sebanyak 206 latihan/bengkel/seminar/kursus dalam pelbagai bidang seperti pengurusan dan kepimpinan, kewangan dan teknikal/ICT telah dilaksanakan dengan jumlah penyertaan seramai 1,141 orang dari kumpulan pengurusan dan professional serta sokongan. Bilangan kurus/latihan yang telah dilaksanakan dan disertai pada tahun 2011 seperti di **Jadual 2.**

*Malaysian Handicraft gives emphasis for its personnel to continuously participate in training programs whether it is an internal or external training program. This is critical as it will elevate work quality and performance, increase knowledge and foster character building enabling the generation of outstanding service delivery. In year 2011, a total of 206 training/workshop/seminar/courses held in various fields such as management and leadership, financial and technical/ICT have been conducted benefitting a total of 1,141 personnel from the management, professional and support group. The number of courses/training conducted and participations for the year 2011 is described in **Table 2**.*

Jadual 2 **Bilangan Kursus Yang Dilaksanakan Dan Penyertaan Tahun 2011**
Table 2 ***Number of Courses Conducted and Participants for the Year 2011***

Bil *No.*	Kategori Kursus *Courses Category*	Bilangan Kursus *No. of Courses*	Bilangan Peserta/Kumpulan *Number of Participants/Group*			Jumlah *Total*
			Pengurusan & Profesional *Management & Profesionals*	Sokongan I *Support Group 1*	Sokongan II *Support Group 2*	
1.	Pengurusan & Kepimpinan *Management & Leadership*	162	236	230	429	895
2.	Kewangan *Finance*	8	24	80	10	114
3.	Teknikal/ICT *Technical/ICT*	36	61	42	29	132
	Jumlah / *Total*	**206**	**321**	**352**	**468**	**1,141**

Perbelanjaan Mengurus dan Pembangunan

Management and Development Expenditures



Ukiran Kayu / *Wood Carving*

Perbelanjaan Mengurus

Management Expenditure

Kraftangan Malaysia telah menerima peruntukan belanja mengurus (geran) sebanyak RM41,939,900.00. Sehingga 31 Disember 2011, keseluruhan peruntukan geran mengurus telah dibelanjakan sebanyak 100 peratus. Sumber dalaman sebanyak RM825,675.00 telah digunakan bagi membiayai kekurangan peruntukan belanja mengurus. Prestasi perbelanjaan peruntukan mengurus seperti di **Carta 1**.

For the year 2011, Malaysian Handicraft has received management expenditure allocation (grant) in total of RM41,939,900.00. As of 31 December, 2011, the entire allocation has been fully utilised up to 100 percent. Internal funding amounting to RM825,675.00 has been used to finance the budget shortages. ***Chart 1*** *shows the performance of the management expenditure.*

Carta 1 **Perbelanjaan Peruntukan Mengurus**
Chart 1 ***Management Allocation Expenditure***





Perbelanjaan Pembangunan

Development Expenditure

Kraftangan Malaysia telah menerima peruntukan belanja pembangunan (geran) sebanyak RM13,924,100.00 untuk melaksanakan dua (2) program pembangunan iaitu Pemasaran Kraf dan Pembangunan Kemahiran Kraf. Sehingga 31 Disember 2011, keseluruhan peruntukan telah dibelanjakan (100 peratus). Prestasi perbelanjaan peruntukan pembangunan seperti di **Carta 2**.

The Malaysian Handicraft Development has received development allocation (grants) of RM13,924,100.00 to implement two (2) development programmes namely the Craft Marketing and Craft Skills Development. As of December 31 2011, the entire allocated budget has been fully utilised (100 percent). ***Chart 2*** *shows the performance of the allocated development expenditure.*

Carta 2 **Perbelanjaan Peruntukan Pembangunan**
Chart 2 ***Development Allocation Expenditure***



Ringkasan Prestasi Program Pembangunan

Development Programme Performance Summary



Dastar / *Dastar*



Kraftangan Malaysia telah memberi penumpuan kepada lima program pembangunan pada tahun 2011 iaitu Pemasaran Kraf, Pembangunan Usahawan Kraf, Penyelidikan dan Pembangunan (R&D), Pembangunan Kemahiran Kraf (Institut Kraf Negara) dan Pemuliharaan Kraf. Selain itu, Kraftangan Malaysia turut memantau prestasi dua buah anak syarikatnya iaitu Syarikat Pemasaran Karyaneka Sdn. Bhd. (Karyaneka) dan Syarikat Kraf Holdings Sdn. Bhd. (Kraf Holdings). Berikut adalah ringkasan prestasi program-program tersebut:

i. Program Pemasaran Kraf memberi penekanan kepada aktiviti pemasaran dan promosi peringkat domestik dan antarabangsa bertujuan memperluaskan saiz pasaran produk kraf tempatan. Sebanyak 252 aktiviti pemasaran dan promosi peringkat domestik serta antarabangsa telah dilaksanakan pada tahun 2011. Melalui aktiviti yang diusahakan oleh Kraftangan Malaysia ini, nilai jualan kraf yang diperoleh adalah sebanyak RM143,544,003.86 dan melibatkan seramai 2,384 orang usahawan kraf.

ii. Program Penyelidikan dan Pembangunan memberi tumpuan kepada aktiviti pembangunan produk serta rekaan. Sebanyak 5,927 rekaan produk baru telah dihasilkan, di mana sebanyak 825 rekaan telah dikomersilkan sepanjang tahun 2011. Produk ini telah diuji pasar semasa Hari Kraf Kebangsaan dan juga promosi bertema yang dianjurkan oleh Kraftangan Malaysia. Bagi membantu usahawan kraf meningkatkan produktiviti pengeluaran, Kraftangan Malaysia melaksanakan aktiviti kajian teknologi/ fabrikasi seperti Projek Loji Rawatan Kumbahan Sisa Batik bagi membantu mengatasi masalah pembuangan sisa kumbahan batik dan bahan kimia yang boleh menjejaskan alam sekitar. Selain itu, Mesin Pelelas Dua Permukaan *(Double Sender Machine)* diperkenalkan untuk mempercepatkan proses pembuatan kotak kayu.

Malaysian Handicraft has focused on the implementation of five major development programmes in 2011, they are Craft Marketing, Craft Entrepreneur Development, Research & Development (R&D), Craft Skilled Development (National Craft Institute) and Craft Restoration. In addition, Malaysian Handicraft is also responsible to monitor the performances of two subsidiary companies namely Syarikat Pemasaran Karyaneka Sdn. Bhd. (Karyaneka) and Syarikat Kraf Holdings Sdn. Bhd. (Kraf Holdings). The following is the summary of the various programme performances:

i. The Craft Marketing Programme emphasises on marketing and promotion activities at domestic and international level to expand our local craft market size. In 2011, total of 252 marketing and promotions activities have been held in the domestic and international level in which the sales value of RM143,544,003.86 has been achieved by involving the participations of 2,384 craft entrepreneurs.

ii. The Research and Development Programme focused on design and product development. A total of 5,927 new product designs were produced, in which 825 of these designs were commercialised throughout 2011. The products were market tested during the National Craft Day and through themed promotional campaigns organised by Malaysian Handicraft. To further assist craft entrepreneurs increase their productivity output, Malaysian Handicraft has embarked on several technology/fabrication research activities such as the Batik Waste Sewage Treatment Plant Project that aims to solve batik waste disposal issues and address the problem of harmful chemicals that could harm the environment. In addition, the use of a Double Sender Machine (Mesin Pelelas Dua Permukaan) has been introduced to help accelerate the process of making wooden boxes.



iii. Program Pembangunan Usahawan Kraf tertumpu kepada 2 aktiviti utama iaitu Satu Daerah Satu Industri (SDSI) dan Pembangunan Usahawan kategori Mikro, Kecil dan Sederhana (MKS), Usahawan Muda (Inkubator) serta Perantisan Kraf Warisan dan Orang Asli. Sebanyak 79 program SDSI telah dibangunkan di 51 buah daerah yang melibatkan seramai 725 orang usahawan dan 3,680 orang tenaga kerja. Manakala usahawan kraf di bawah program MKS, Inkubator dan Perantisan Kraf Warisan dan Orang Asli ialah seramai 369 orang dengan jumlah tenaga kerja seramai 1,284 orang. Mereka diberi bimbingan dalam usaha mempertingkatkan pengeluaran dan kualiti produk menerusi aktiviti Bimbingan Teknikal dan Orientasi Pengeluaran.

iv. Pembangunan Kemahiran Kraf merupakan Kursus Akademik dan Kemahiran Kraf peringkat Sijil dan Diploma dalam jurusan batik, tenunan, logam, kayu, seramik dan rotan yang ditawarkan di Institut Kraf Negara (IKN). Pada tahun 2011, jumlah keseluruhan pelajar yang mengikuti pengajian di IKN ialah seramai 382 orang iaitu 260 orang pelajar peringkat Diploma dan 122 orang pelajar peringkat Sijil. Seramai 159 orang pelajar telah berjaya menamatkan pengajian iaitu 61 orang pelajar peringkat Sijil dan 98 orang pelajar peringkat Diploma. Daripada jumlah tersebut, seramai 118 orang (77 peratus) telah menceburi dalam industri kraf.

v. Program Pemuliharaan Kraf memberi tumpuan kepada usaha mengekal dan mengembangkan seni kraf warisan negara melalui aktiviti pemeliharaan dan pemuliharaan dalam bentuk pengiktirafan tokoh (Adiguru Kraf dan Tokoh Kraf Negara), penyelidikan dan dokumentasi, pameran serta pendidikan kraf. Pada tahun 2011, terdapat seramai 25 orang Adiguru Kraf di mana seorang daripadanya iaitu Adiguru Kraf Pertukangan Perak telah dianugerahkan sebagai Tokoh Kraf Negara 2011. Di samping itu, sebanyak 338 aktiviti interaktif/pendidikan kraf dengan penglibatan seramai 30,614 orang peserta telah diadakan dan sebanyak 2 penyelidikan telah dijalankan iaitu Penyelidikan Kraf Batik serta Kraf Pertukangan Perak. Kraftangan Malaysia juga telah mengadakan sebanyak 2 Pameran Bertema di Muzium Kraf Kuala Lumpur.

iii. The Craft Entrepreneur Development Programme gave emphasis on 2 main activities namely the One District One Industry (ODOI) and the Development of Entrepreneurs under category of Micro, Small and Medium, Young Entrepreneurs Development (Incubator) and Heritage and Aborigines' Craft Development. A total of 79 ODOI Programmes has been developed encompassing 51 districts involving a total of 725 entrepreneurs and 3,680 workforces. While the craft entrepreneurs programme under Micro, Small and Medium, Incubator and Heritage and Aborigines' Craft Development activities enrolled a total of 369 participants with a total of workforce of 1,284 people. They were provided with key guidance that will enable them to increase product quality and output through Technical Assistance and Production Orientation activities.

iv. The Craft Skills Development Programme offers Craft Skills and Academic Courses for Certificate and Diploma level in the field of batik, weaving, metal, wood, ceramic and rattan conducted by the National Craft Institute (NCI). In 2011, the total number of students studying in NCI stands at 382 students with 260 students enrolling in the Diploma courses while the remaining 122 students enrolled in the Certificate courses. A total of 159 students graduated; in which 61 students earned their Certificate and 98 students earned their Diploma. From the entire figure, a total of 118 students (77 percent) are now involved in the craft industry.

v. The Craft Restoration Programme concentrated on the effort to preserve and expand the national heritage craftsmanship through conservation and restoration activities in the form of recognition of prominent figure (Craft Adiguru and National Master Craftsman Award), research and documentary, exhibition and craft education. In 2011, a total of 25 Craft Adiguru (Master) in which one of them, that is the Silver Craft Adiguru has been conferred the National Master Craftsman Award 2011. In addition, a total of 338 interactive/education craft activities were conducted attracting a total number of 30,164 participants and 2 research activities were also held namely Research on Batik Craft and Research on Silver Craft. Malaysian Handicraft also conducted 2 Themed Exhibitions held in Kuala Lumpur Craft Museum.

Aktiviti pembangunan
Development activities











vi. Syarikat Pemasaran Karyaneka Sdn. Bhd. (Karyaneka) dan Syarikat Kraf Holdings Sdn. Bhd. (Kraf Holdings) adalah anak syarikat Kraftangan Malaysia. Karyaneka yang berperanan memasarkan produk kraf Malaysia di pasaran domestik dan antarabangsa telah meraih jualan sebanyak RM17,001,220.25 pada tahun 2011. Manakala Kraf Holdings pula yang berperanan mengeluarkan produk kraf batik secara eksklusif telah berjaya memperoleh jualan sebanyak RM1,474,671.00.

vi. Syarikat Pemasaran Karyaneka Sdn. Bhd. (Karyaneka) and Syarikat Kraf Holdings Sdn. Bhd. (Kraf Holdings) are subsidiaries of Malaysian Handicraft. Karyaneka's role to market Malaysian craft products to the domestic and international market has been able to garner sales amounting to RM17,001,220.25 in 2011. Meanwhile, Kraf Holdings which focused on manufacturing exclusive batik products and has successfully gained sales total of RM1,474,671.00.

Aktiviti jualan semasa Hari Kraf Kebangsaan 2011
Sales activities during National Craft Day Celebration 2011



Prestasi Program Pembangunan
Development Programme Performance



Seramik / *Ceramic*

Program Pemasaran Kraf

Program Pemasaran Kraf merupakan salah satu usaha Kraftangan Malaysia memperluas pasaran dan meningkatkan nilai jualan produk kraf tempatan di peringkat domestik serta antarabangsa. Ia selaras dengan misi Kraftangan Malaysia untuk mengkomersilkan kraf tempatan melalui pembangunan pasaran, usahawan dan produk.

Pemasaran dan Promosi Domestik

Pada tahun 2011, sebanyak 245 aktiviti promosi telah dijalankan dengan penyertaan seramai 3,134 orang usahawan melalui aktiviti promosi bertema, promosi di pusat beli-belah, pameran perdagangan, promosi di peringkat negeri dan acara khas yang dianjurkan oleh Kraftangan Malaysia. Sebanyak RM41,857,346.15 telah berjaya diperoleh daripada aktiviti tersebut. Ringkasan pencapaian aktiviti pemasaran dan promosi domestik adalah seperti di **Jadual 1** dan senarai terperinci aktiviti yang dilaksanakan adalah seperti di **Jadual 2.**

Craft Marketing Programme

The Craft Marketing Programme is one of the Malaysian Handicraft initiatives to further expand its market and increase sales of local craft products in domestic and international levels. It is in line with the Malaysian Handicraft's mission to commercialise local crafts through market, entrepreneur and product development.

Domestic Marketing and Promotions

*In 2011, a total of 245 promotional activities were undertaken with the participation of 3,134 entrepreneurs through the implementation of themed promotional activities, in-store promotions, trade fairs, state level promotions and special event promotions organised by the Malaysian Handicraft. A total RM41,857,346.15 was gained from these activities. The perfomance of the domestic marketing and promotional activities is as stated in **Table 1** and details of the activities are listed in **Table 2**.*

Jadual 1 **Pencapaian Aktiviti Pemasaran dan Promosi Domestik**
Table 1 ***Perfomance of Domestic Marketing and Promotion Activities***

Aktiviti *Activities*	**Bil. Aktiviti Promosi** *No. of Promotional Activities*	**Bil. Penyertaan Usahawan** *No. of Entrepreneurs Participation*	**Nilai Jualan (RM)** *Sales Value (RM)*
Promosi Bertema *Themed Promotions*	3	882	29,659,764.60
Promosi di Pusat Beli-belah *In-Store Promotions*	13	361	3,596,512.80
Pameran Perdagangan *Trade Fairs*	2	22	484,750.30
Promosi Kraf Malaysia *Malaysian Craft Promotions*	5	486	5,589,640.10
Promosi Acara Khas *Special Event Promotions*	7	62	12,705.75
Promosi Peringkat Negeri *State Level Promotions*	215	1,321	2,513,972.60
Jumlah ***Total***	**245**	**3,134**	**41,857,346.15**



Jadual 2 **Senarai Terperinci Aktiviti Pemasaran dan Promosi Domestik**
Table 2 ***Detailed Domestic Marketing and Promotion Activities***

Bil. *No.*	**Aktiviti/Tempat /Tarikh** *Activities/Venue/Date*	**Bil. Hari** *No. of Days*	**Bil. Penyertaan Usahawan** *No. of Entrepreneurs Participation*	**Nilai Jualan (RM)** *Sales Value (RM)*
	A. Promosi Bertema / *Themed Promotions*			
1.	Hari Kraf Kebangsaan 2011 Kompleks Kraf Kuala Lumpur *National Craft Day 2011* *Kuala Lumpur Craft Complex* (23 Februari / *February* - 7 Mac / *March* 2011)	14	468	19,216,917.40
2.	Promosi Kerja Kahwin 2011 Kompleks Kraf Kuala Lumpur *Wedding Works Promotion 2011* *Kuala Lumpur Craft Complex* (26 Mei / *May*- 6 Jun / *June* 2011)	12	246	9,381,099.95
3.	Promosi Kraf Aidilfitri 2011 Kompleks Kraf Kuala Lumpur *Eid Mubarak Craft Promotion 2011* *Kuala Lumpur Craft Complex* (22 - 31 Julai / *July* 2011)	10	168	1,061,747.25
	Jumlah A / *Total A*	**36**	**882**	**29,659,746.60**
	B. Promosi Pusat Beli-Belah / *In-Store Promotions*			
1.	Promosi Kraf di One Utama Petaling Jaya, Selangor *Craft Promotion at One Utama* *Petaling Jaya, Selangor* (16 - 20 Mac / *March* 2011)	5	14	57,760.00
2.	Promosi Kraf di AEON Bukit Raja, Klang, Selangor *Craft Promotion at AEON Bukit Raja,* *Klang, Selangor* (18 Mac / *March* - 3 April 2011)	17	26	439,480.20
3.	Promosi Kraf di AEON di Great Eastern Mall, Kuala Lumpur *Craft Promotion at AEON Great Eastern Mall,* *Kuala Lumpur* (24 Mac/ *March* - 3 April 2011)	11	21	467,292.75
4.	Promosi Kraf di AEON di Cheras Selatan, Kuala Lumpur *Craft Promotion at AEON Cheras Selatan,* *Kuala Lumpur* (5 - 17 April 2011)	13	16	249,830.80
5.	Promosi Kraf di AEON di Taiping Sentral, Perak *Craft Promotion at AEON Taiping Sentral, Perak* (24 Jun / *June* - 3 Julai / *July* 2011)	10	30	167,882.00





Promosi Kraf Malaysia
Malaysian Craft Promotion

Bil. *No.*	Aktiviti/Tempat /Tarikh *Activities/Venue/Date*	Bil. Hari *No. Of Days*	Bil. Penyertaan Usahawan *No. of Entrepreneurs Participation*	Nilai Jualan (RM) *Sales Value (RM)*
6.	Promosi Kraf di Alpha Angle Wangsa Maju, Kuala Lumpur *Craft Promotion at Alpha Angle Wangsa Maju, Kuala Lumpur* (28 Jun / *June* - 3 Julai *July* 2011)	6	24	214,254.70
7.	Promosi Kraf di AEON di Seremban 2, Negeri Sembilan *Craft Promotion at AEON Seremban 2, Negeri Sembilan* (12 - 17 Julai / *July* 2011)	6	20	132,171.50
8.	Promosi Kraf di AEON di Seberang Prai, Pulau Pinang *Craft Promotion at AEON Seberang Prai, Pulau Pinang* (26 - 31 Julai / *July* 2011)	6	14	34,435.80
9.	Promosi Kraf di AEON Seremban 2, Negeri Sembilan *Craft Promotion at AEON Seremban 2, Negeri Sembilan* (1 - 27 Ogos / *August* 2011)	27	34	739,309.70
10.	Promosi Kraf di Sunway Pyramid, Kuala Lumpur *Craft Promotion at Sunway Pyramid, Kuala Lumpur* (30 Julai / *July*- 28 Ogos/ *August* 2011)	30	26	188,029.70
11.	Promosi Kraf di Lagenda Village Mall, Sungai Petani, Kedah *Craft Promotion at Lagenda Village Mall, Sungai Petani, Kedah* (25 - 30 Oktober / *October* 2011)	6	29	94,693.50
12.	Promosi Kraf di East Coast Mall Kuantan, Pahang *Craft Promotion at East Coast Mall Kuantan, Pahang* (27 - 31 Oktober / *October* 2011)	5	53	496,369.70
13.	Promosi Kraf di 1 Borneo Hypermall, Kota Kinabalu, Sabah *Craft Promotion at 1 Borneo Hypermall, Kota Kinabalu, Sabah* (24 - 29 November 2011)	6	54	315,062.45
	Jumlah B / *Total B*	**148**	**361**	**3,596,512.80**



Bil. *No.*	Aktiviti/Tempat /Tarikh *Activities/Venue/Date*	Bil. Hari *No. Of Days*	Bil. Penyertaan Usahawan *No. of Entrepreneurs Participation*	Nilai Jualan (RM) *Sales Value (RM)*
	C. Pameran Perdagangan / ***Trade Fairs***			
1	Ekspo Beli Barangan Malaysia 2011, Kementerian Perdagangan Dalam Negeri, Koperasi dan Kepenggunaan *Buy Malaysian Good Exposition 2011, Ministry of Domestic Trade, Co-operatives and Consumerism* (25 -29 Mei / *May* 2011)	5	12	64,901.30
2.	Pameran Perdagangan KLIGP PWTC, Kuala Lumpur *Kuala Lumpur International Gift and Premium Fair (KLIGP 2011) PWTC, Kuala Lumpur* (15 -17 Jun / *June* 2011)	3	10	419,849.00
	Jumlah C / *Total C*	**8**	**22**	**484,750.30**
	D. Promosi Acara Khas / ***Special Event Promotions***			
1.	Lebuh Seni Dataran Merdeka, Kuala Lumpur *Lebuh Seni Dataran Merdeka, Kuala Lumpur* (26 Mac / *March* 2011)	1	10	1,164.00
2.	Lebuh Seni Dataran Merdeka, Kuala Lumpur *Lebuh Seni Dataran Merdeka, Kuala Lumpur* (30 April 2011)	1	8	1,909.00
3.	Lebuh Seni Dataran Merdeka, Kuala Lumpur *Lebuh Seni Dataran Merdeka, Kuala Lumpur* (28 Mei / *May* 2011)	1	8	810.00
4.	Lebuh Seni Dataran Merdeka, Kuala Lumpur *Lebuh Seni Dataran Merdeka, Kuala Lumpur* (18 Jun / *June* 2011)	1	8	2,122.20
5.	Lebuh Seni Dataran Merdeka, Kuala Lumpur *Lebuh Seni Dataran Merdeka, Kuala Lumpur* (30 Julai / *July* 2011)	1	7	1,382.00
6.	Promosi Kompleks Kraf, Kuala Lumpur *Promotion at Craft Complex, Kuala Lumpur* (29 Oktober / *October* 2011)	1	12	2,085.40
7.	Lebuh Seni Dataran Merdeka, Kuala Lumpur *Lebuh Seni Dataran Merdeka, Kuala Lumpur* (31 Disember / *December* 2011)	1	9	3,233.15
	Jumlah D / *Total D*	**7**	**62**	**12,705.75**
1.	**E. Promosi Kraf /** ***Malaysian Craft Promotions*** Promosi Kraf di Miri Craft Heritage Centre, Miri, Sarawak *Craft Promotion at Miri Craft Heritage Centre, Miri, Sarawak* (20 - 25 Mei / *May* 2011)	6	57	350,555.90

Bil. *No.*	Aktiviti/Tempat /Tarikh *Activities/Venue/Date*	Bil. Hari *No. Of Days*	Bil. Penyertaan Usahawan *No. of Entrepreneurs Participation*	Nilai Jualan (RM) *Sales Value (RM)*
2.	Promosi Kraf di Lintasan Deasoka, K. Kinabalu, Sabah *Craft Promotion at Lintasan Deasoka, K. Kinabalu, Sabah* (25 Jun / *June* - 4 Julai / *July* 2011)	10	83	616,828.70
3.	Promosi Kraf Malaysia Kuching, Sarawak *Malaysian Craft Promotion at Kuching, Sarawak* (21 - 31 Julai / *July* 2011)	11	66	381,214.00
4.	Promosi Kraf Malaysia Kompleks Kraf Langkawi *Malaysian Craft Promotion at Langkawi Craft Complex* (3 - 12 Disember / *December* 2011)	10	72	217,585.30
5.	Promosi Kraf Malaysia Plaza Angsana, Johor Bahru *Malaysian Craft Promotion Plaza Angsana, Johor Bahru* (15 - 25 Disember / *December* 2011)	11	208	4,023,456.20
	Jumlah E / *Total E*	**48**	**486**	**5,589,640.10**
1.	**F. Promosi Peringkat Negeri / *State Level Promotions*** Langkawi - 20 aktiviti *Langkawi - 20 activities*	365	237	931,925.70
2.	Perlis -12 aktiviti *Perlis -12 activities*	29	40	26,710.00
3.	Kedah - 20 aktiviti *Kedah - 20 activities*	334	126	1,228,083.00
4.	Perak - 28 aktiviti *Perak - 28 activities*	325	171	70,463.80
5.	Selangor - 4 aktiviti *Selangor - 4 activities*	43	48	231,072.80
6.	Negeri Sembilan - 18 aktiviti *Negeri Sembilan - 18 activities*	247	276	59,773.00
7.	Melaka - 9 aktiviti *Melaka - 9 activities*	33	32	51,054.00
8.	Johor - 35 aktiviti *Johor - 35 activities*	136	77	420,632.00
9.	Pahang - 17 aktiviti *Pahang - 17 activities*	148	34	95,756.90
10.	Terengganu - 22 aktiviti *Terengganu - 22 activities*	243	130	135,055.00
11.	Kelantan - 6 aktiviti *Kelantan - 6 activities*	13	6	3,080.00
12.	Sabah - 19 aktiviti *Sabah - 19 activities*	77	110	170,024.90
13.	Sarawak - 5 aktiviti *Sarawak - 5 activities*	97	34	22,267.20
	Jumlah F / *Total F*	**2,090**	**1,321**	**2,513,972.60**



Pemasaran dan Promosi Antarabangsa

Bagi meningkatkan kesedaran dan permintaan terhadap produk kraf tempatan di kalangan pengguna di pasaran antarabangsa, Kraftangan Malaysia telah membantu 50 orang usahawan kraf tempatan menyertai 7 buah pameran perdagangan dan promosi pengguna di lokasi-lokasi yang terpilih. Pameran perdagangan dan promosi pengguna peringkat antarabangsa yang telah disertai usahawan kraf tempatan pada tahun 2011 adalah seperti di **Jadual 3**.

International Marketing and Promotions

*In order to increase awareness and demand for local craft products among consumers in the international market, Malaysian Handicraft has assisted 50 local craft entrepreneurs with the opportunity to participate in 7 trade fairs and consumer promotion activities at selected locations. The list of international marketing and promotion activities as per **Table 3**.*

Jadual 3 **Pencapaian Aktiviti Pemasaran dan Promosi Antarabangsa**
Table 3 ***Perfomance of International Marketing and Promotion Activities***

Bil. *No.*	Pameran Perdagangan/Promosi Pengguna *Trade Fair/Consumer Promotion*	Bil. Penyertaan Usahawan *No. of Entrepreneurs Participation*	Nilai Jualan (RM) *Sales Value (RM)*
1.	Spring Fair Birmingham di United Kingdom *International Spring Fair Birmingham in United Kingdom* (6 - 10 Februari / *February* 2011)	8	701,093.00
2.	Ambiente Frankfurt, Jerman *Ambiente Frankfurt, German* (12 - 16 Februari / *February* 2011)	8	4,494,536.00
3.	Hong Kong Gifts & Premium Fair, Hong Kong *Hong Kong Gifts & Premium Fair, Hong Kong* (27 - 30 April 2011)	9	3,636,000.00
4.	New York International Gift Fair 2011, New York *New York International Gift Fair 2011, New York* (13 - 17 Ogos / *August* 2011)	6	299,403.00
5.	Charity Bazar, Women International Club Jakarta, Indonesia *Charity Bazaar, Women International Club Jakarta, Indonesia* (30 November - 1 Disember / *December* 2011)	2	16,800.00
6.	INTRADE Kuala Lumpur *INTRADE Kuala Lumpur* (22 - 24 November 2011)	9	536,349.00

Bil. *No.*	Pameran Perdagangan/Promosi Pengguna *Trade Fair/Consumer Promotion*	Bil. Penyertaan Usahawan *No. of Entrepreneurs Participation*	Nilai Jualan (RM) *Sales Value (RM)*
7.	International Autumn Trade Fair, Dubai *International Autumn Trade Fair, Dubai* (13 - 15 Disember / *December* 2011)	8	3,184,018.00
	Jumlah Keseluruhan / *Total*	**50**	**12,868,199.00**

Hari Kraf Kebangsaan 2011

Sambutan Hari Kraf Kebangsaan (HKK) 2011 adalah aktiviti tahunan utama Kraftangan Malaysia dan merupakan sambutan kali ke-9 sejak ia diperkenalkan pada tahun 2003. Tema sambutan "Kraf Menjana Ekonomi" adalah selari dengan usaha Kerajaan melalui Kraftangan Malaysia dalam menjana dan meningkatkan pendapatan negara.

National Craft Day 2011

The National Craft Day 2011 celebration is held annually and this year marks its 9th celebration since it was introduced in 2003. The theme "Craft Generates The Economy" is in line with the government's effort to generate and increase our nation's income.

Sambutan Hari Kraf Kebangsaan 2011
The National Craft Day Celebration 2011





HKK 2011 yang berlangsung dari 23 Februari sehingga 7 Mac 2011. Majlis perasmian HKK 2011 telah disempurnakan oleh Yang Amat Berbahagia Puan Seri Datin Hajah Noorainee binti Haji Abdul Rahman, isteri Yang Amat Berhormat Timbalan Perdana Menteri Malaysia pada 24 Februari 2011 (Khamis) di Kompleks Kraf Kuala Lumpur.

National Craft Day was held from 23 February till 7 March 2011. The opening ceremony was gracefully officiated by the Honourable Puan Seri Datin Hajah Noorainee binti Haji Abdul Rahman, the wife of the Honourable Deputy Prime Minister of Malaysia on 24 February 2011 (Thursday) at the Kuala Lumpur Craft Complex.



Sambutan HKK 2011 menyaksikan penyertaan seramai 468 orang usahawan yang terdiri dari pelbagai bidang kraf seperti tekstil, hasil rimba, hasil tanah dan logam. Sepanjang 14 hari sambutan, pelbagai aktiviti harian diatur seperti jualan kraf, pameran produk kraf baru, pameran teknologi kraf, apresiasi kraf yang berobjektifkan perkongsian idea dan ilmu antara pelbagai golongan yang terlibat dalam industri kraf, khidmat usahawan, perjumpaan pembeli *(Incoming Buying Mission)*, demonstrasi dan interaktif kraf serta persembahan kesenian dan permainan rakyat. Nilai jualan yang telah diperoleh sepanjang 14 hari sambutan ialah sebanyak RM19,216,917.40.

The celebration saw the participation of 468 entrepreneurs from various field encompassing textile, forest-based, earth-based and metal-based. During the 14 days celebration, various daily activities were held such as crafts sales, new product exhibitions, craft technologies exhibition and craft appreciation. The main objective is to share ideas and knowledge amongst those involved in the craft industry, entrepreneurship services, incoming buying mission, demonstrations and craft interactive as well as cultural shows and folk games. The sales value derived from the 14 days celebration is RM19,216,917.40.

Sempena HKK 2011, Haji Abdul Manan bin Haji Yakub, Adiguru Kraf Pertukangan Perak diberi pengiktirafan sebagai Tokoh Kraf Negara 2011. Pengiktirafan ini diberikan kepada mereka yang telah banyak memberi sumbangan dalam usaha memulih, memelihara serta memartabatkan seni kraf warisan negara. Di samping itu, seramai 9 orang usahawan kraf telah menerima pengiktirafan sebagai Tokoh Ulung.

In conjunction with National Craft Day 2011, Haji Abdul Manan bin Haji Yakub, Craft Adiguru of the Silver Craft was conferred the National Master Craftsman Award 2011. The award is only conferred to those that have made significant contribution in the effort to restore, preserve and uplift the national craft art heritage. In addition, a total of 9 craft entrepreneurs received recognition as Master Craftsman "Tukang Ulung".

Pengiktirafan Tukang Ulung
"Tukang Ulung" Recognition





Kompleks Kraf Kuala Lumpur
Kuala Lumpur Craft Complex

Kompleks Kraf

Kraftangan Malaysia mempunyai 3 buah Kompleks Kraf iaitu Kompleks Kraf Kuala Lumpur, Kompleks Kraf Langkawi dan Kompleks Kraf Seremban yang merupakan pusat kraf bagi pengunjung tempatan mahupun dari luar negara. Kompleks Kraf merupakan "Pusat Kraf Setempat" yang menawarkan kelainan acara dan aktiviti di bawah satu bumbung. Ia memberi peluang kepada pengunjung melihat dengan lebih dekat kecantikan, keunikan dan kehalusan pembuatan produk kraf tempatan yang mempunyai nilai estetika tersendiri. Di samping itu juga, pengunjung dapat membeli pelbagai jenis produk kraf yang bermutu tinggi.

(i) Kompleks Kraf Kuala Lumpur

Kompleks Kraf Kuala Lumpur (KKKL) menawarkan pelbagai kemudahan antaranya Perkampungan Kraf yang menampilkan demonstrasi dan interaktif kraf, Butik Kraf buatan Malaysia dan Muzium Kraf yang memaparkan sejarah kraf tempatan. Selain itu, Perkampungan Pelukis menonjolkan pelukis tempatan dan Kafetaria pula menghidangkan makanan tempatan sebagai pelengkap kepada kompleks ini.

Aktiviti lawatan berpandu merupakan aktiviti yang turut dilakukan bagi menarik kedatangan pengunjung ke kompleks. Pada tahun 2011, jumlah pengunjung yang melawat ke KKKL ialah seramai 25,485 orang yang terdiri daripada pelawat rasmi dalam negara, pelajar Institut Pengajian Tinggi (IPT), persatuan dan pelajar sekolah. KKKL juga menerima sebanyak 661 lawatan rasmi dan lawatan berpandu seperti di **Jadual 4** di bawah.

Craft Complexes

Malaysian Handicraft has 3 Craft Complexes, namely the Kuala Lumpur Craft Complex, Langkawi Craft Complex and Seremban Craft Complex. They are the main craft centres frequently visited by both local and foreign visitors. The Craft Complex is a "One Stop Craft Centre" offering various events and activities all under one roof. It provides an opportunity for visitors to see up close the beauty, uniqueness and fineness of the local products which has its own aesthetic values. In addition, visitors have the opportunity to purchase these high quality craft products.

(i) Kuala Lumpur Craft Complex

The Kuala Lumpur Craft Complex (KLCC) offers various facilities such as the Handicraft Village featuring demonstrations and interactive crafts, Craft Boutique specialising in Malaysian Made craft products and Craft Museum featuring local craft history. In addition, the Artist Village featuring local artists and to compliment the complex, a cafeteria that serves local food is available.

*Guided tour activities are also carried out to attract visitors to the complex. In 2011, the total number of 25,485 people visited KLCC consisting official local visitors, students from Higher Learning Institutions (IPT) and school students. KLCC also receives a total of 661 official visits and guided tours as stated in **Table 4** below.*



Jadual 4 **Lawatan Rasmi/Berpandu ke Kompleks Kraf Kuala Lumpur**
Table 4 ***Official Visits/Guided Tours to Kuala Lumpur Craft Complex***

Bil. *No.*	Kategori Lawatan Rasmi/Berpandu *Official Visits/Guided Tours Category*	Bil. Lawatan *No. of Visits*	Bil. Pelawat *No. of Visitors*
1.	Lawatan Rasmi Dari Dalam Negara *Official Local Visits*	255	7,249
2.	Sekolah/Institusi Pengajian Tinggi *Schools/Higher Learning Institutions*	406	18,236
	Jumlah / *Total*	**661**	**25,485**

(ii) Kompleks Kraf Langkawi, Kedah

Kompleks Kraf Langkawi menawarkan kemudahan aktiviti seperti demonstrasi dan interaktif kraf, jualan produk kraf tempatan dan pameran di Muzium Kraf. Kompleks ini telah menerima kedatangan pengunjung yang menggalakkan pada tahun 2011 iaitu seramai 108,443 orang yang telah menjana jualan sebanyak RM1.68 juta.

(ii) Langkawi Craft Complex, Kedah

Langkawi Craft Complex facilitates activities such as craft demonstrations and craft interactives, sales of local craft products and exhibitions at the Craft Museum. This complex has received encouraging visitors in 2011 with a total of 108,443 people garnering sales of RM1.68 million.

Kompleks Kraf Langkawi
Langkawi Craft Complex



(iii) Kompleks Kraf Seremban, Negeri Sembilan

Aktiviti pendidikan dan demonstrasi kraf serta jualan yang dianjurkan di Kompleks Kraf Seremban telah berjaya menarik minat sejumlah 48,885 orang pengunjung pada tahun 2011. Kompleks Kraf Seremban merupakan medium terbaik kepada pengunjung untuk mempelajari teknik pembuatan kraf di samping dapat membeli produk kraf keluaran usahawan tempatan dengan harga yang berpatutan.

(iii) Seremban Craft Complex, Negeri Sembilan

Educational activities and craft demonstrations as well as sales activities conducted at the Seremban Craft Complex manage to attract a total of 48,885 visitors to the complex in 2011. The complex serves as the best medium for visitors to learn craft-making techniques apart from buying superior quality craft products made by local entrepreneurs at a reasonable price.

Publisiti Industri

Kraftangan Malaysia menyebarkan maklumat mengenai peranan, acara dan aktiviti dalam membangunkan industri kraf negara melalui pelbagai saluran seperti khidmat perhubungan awam, hebahan di media cetak dan elektronik, penerbitan media dan iklan. Sepanjang tahun 2011, seramai 645 orang wakil media hadir membuat liputan semasa Hari Kraf Kebangsaan, Promosi Kerja Kahwin, Promosi Kraf Aidilfitri dan lain-lain promosi anjuran Kraftangan Malaysia. Manakala sebanyak 537 aktiviti liputan media cetak dan elektronik disiarkan sepanjang aktiviti dan program dijalankan.

Sepanjang tahun 2011, pelan pengiklanan disusun merangkumi media cetak dan elektronik seperti televisyen dan radio. Sebanyak 68 iklan TV dan 370 iklan radio diterbitkan serta sebanyak 76 iklan surat khabar utama tempatan dikeluarkan. Selain itu, penerbitan iklan luaran seperti *Stroer*, skrin besar, panel iklan juga dilaksanakan.

Hebahan perkembangan semasa aktiviti dan informasi berkaitan kraf disiarkan secara berkala melalui penerbitan Buletin Kraf. Maklumat dan mesej juga disampaikan melalui media alternatif seperti laman sesawang, blog dan Facebook.

Industry Publicity

Malaysian Handicraft disseminates information on its roles in developing the country's handicraft industry, events and activities through various medium such as public relations services, publicity via print and electronic media, publication and advertisement. Throughout 2011, a total of 645 media representatives were present to cover the National Craft Day, Wedding Works Promotion, Eid Mubarak Craft Promotion and other promotions organised by Malaysian Handicraft. While a total of 537 electronic and print media coverage on the activities and programmes held were published.

Throughout 2011, the advertisement plan has been structured to include print and electronic media. A total of 68 TV commercials and 370 radio advertisements were featured plus another 76 advertisements in local newspapers. In addition, publication of outdoor advertisements such as Stroer, big screen, panel ad were also implemented.

Communications on the latest development on all activities and information related to craft are published quarterly in the Craft Bulletin publication. The information and messages are also being relayed via alternative medias such as official web site, blogs and Facebook.



Pameran dan Jualan Produk Kraf Ukiran Kayu
Exhibition and Sale of Wood Carving Products





Keratan Akhbar

Newspaper cutting



mode

Teknik asas pembuatan tembikar pengalaman berharga

Metro

Promosi Kraf Malaysia Zon Selatan

KUALA LUMPUR: Kraftangan Malaysia, agensi di bawah Kementerian Penerangan, Komunikasi dan Kebudayaan (KPKK) akan mengadakan Promosi Kraf Malaysia Zon Selatan dari 15 hingga 22 Disember ini di perkarangan Plaza Angsana, Johor Bahru.

Ketua Pengarahnya, Mohd Kamil Mohd Ali berkata, sepanjang promosi itu pihaknya merangka banyak program menarik bagi mempromosikan warisan kraf kepada penduduk di sekitar Johor Bahru dan negara jiran. Si-

6 mega MODE

Pupuk minat kraf di kalangan kanak-kanak

Bintang hati

56 STREETS

YourStory...

Drawing childre

towards art and craft

STREETS 57

Kreatif dengan kraf

PROGRAM Ceria Bersama Kraf yang diadakan bersempena dengan sambutan Hari Kanak-Kanak Sedunia bertujuan memanam minat di kalangan kanak-kanak terhadap produk kraf tempatan dan hasilan seni kreatif.

Program 'Ceria Bersama Kraf' rai sambutan Hari Kanak-Kanak

25.10.2011 SELASA

Utara

Peranan orang muda pertahan martabat seni tempatan

Mengangkat legasi kraftangan negara

كصبرن ڤڠوسها 'مودا

محمد فوزي سنونجوڤكن كماڤيرنن ممبنتوق ڤو ساڤوڠ برساڤر بسر.

6年海外市場銷售額計劃

手工藝品放眼10億

（新山16日讯）大马手工艺品主席拿督苏海米被露，我国手工艺品业在接下来5年，将放眼海外市场，冀在5年后创下10亿令吉的销售额。

他透露，大马手工艺品今年的销售额近3亿3000万令吉。

他说，当局为我国手工艺品未来制定5年计划，目前在寻找海外代理商，协助把大马的手工艺品带到世界各地，包括欧洲等国家的市场销售。

他呼吁手工艺品者除了在手工品制作上要不断创新，多元化及符合时代要求，也必须想方设法让手工品走入国内外的销售市场，不要一味依赖当局协助。

上網開拓商機

Program Pembangunan Usahawan Kraf

Objektif utama Program Pembangunan Usahawan Kraf adalah untuk membangunkan usahawan yang berdaya maju dan berdaya saing supaya menjadi pemangkin dalam pembangunan industri kraf. Program ini membantu usahawan meningkatkan daya pengeluaran produk kraf yang bermutu dan mampu bersaing dengan produk dari negara luar. Program pembangunan usahawan kraf turut mewujudkan peluang pekerjaan kepada penduduk melalui penyertaan dalam aktiviti pengeluaran produk secara komersil dengan menggunakan bahan mentah dan kemahiran warisan setempat. Ia juga dapat membangunkan sektor pengeluaran produk kraf tempatan menjadi penyumbang kepada Keluaran Dalam Negara Kasar (KDNK). Program ini dilaksanakan melalui 5 aktivti utama iaitu:

(i) Program Satu Daerah Satu Industri (SDSI);
(ii) Pentahapan Usahawan Mikro, Kecil dan Sederhana (MKS);
(iii) Pembangunan Usahawan Muda (Inkubator);
(iv) Pembangunan Usahawan Kraf Warisan dan Kraf Orang Asli; dan
(v) Perkhidmatan Sokongan Kepada Usahawan Kraf.

Program Satu Daerah Satu Industri (SDSI)

Program SDSI bertujuan untuk membangunkan sosio ekonomi masyarakat tempatan melalui aktiviti kraf yang diusahakan secara berkelompok. Objektif program adalah untuk membangunkan sesuatu kampung/kawasan sebagai pusat pengeluaran kraf yang menghasilkan produk beridentiti setempat dan diusahakan secara komersil oleh penduduk tempatan. Selain itu, program ini turut mewujudkan peluang pekerjaan kepada penduduk setempat dengan penyertaan dalam aktiviti pengeluaran produk kraf yang memberi pendapatan secara berterusan. Program SDSI produk kraf diwujudkan berdasarkan kepada 4 kriteria seperti berikut:

Craft Entreprenuer Development Programme

The main objective of the Craft Entrepreneur Development Programme is to nurture and develop viable, resilient and competitive craft entrepreneurs in order to be a catalyst in the development of the craft industry. This programme is able to help craft entrepreneurs to enhance the production of high quality craft products that able to compete with other neighbouring countries. This programme could also help create employment opportunities for the local community through participation in commercial production of craft products using raw materials and inherited skills. This programme will further boost development in the production of local craft products sector turning it into a contributor to our country's Gross Domestic Product (GDP). This programme is implemented through 5 main activities:

(i) One District One Industry;
(ii) Micro, Small and Medium Enterprise Entrepreneur;
(iii) Young Entrepreneur Development (Incubator);
(iv) Heritage and Aborigines' Craft Development; and
(v) Craft Entrepreneur Support Services.

One District One Industry

The One District One Industry (ODOI) aims to build up the socio-economic status of local community through active participation in craft activities that is conducted in a collective manner. The objective of this programme is to develop a village or area as a craft production centre that produces local identity products commercialised and cultivated by local residents. In addition, the programme also creates employment opportunities for the local community to participate in the craft production activities that generates sustainable income. The ODOI programme is created based on these 4 criterias:



(i) Terdapat ramai usahawan bergiat di dalam penghasilan kraf yang serupa dalam satu kawasan/daerah tersebut;
(ii) Usahawan mempunyai kemahiran yang diperlukan untuk membuat produk kraf;
(iii) Produk kraf yang dihasilkan mempunyai nilai komersil yang tinggi; dan
(iv) Kawasan/daerah tersebut mempunyai kemudahan infrastruktur yang mencukupi/baik.

Di bawah program ini, usahawan diberi bantuan dari aspek pembangunan produk, pembangunan prasarana pengeluaran, penyertaan dalam pameran dalam dan luar negara serta bantuan mesin jentera. Pada tahun 2011, sebanyak 79 program SDSI telah dibangunkan di 13 buah negeri yang melibatkan seramai 725 orang usahawan dan 3,680 orang tenaga kerja. Usahawan di bawah program SDSI telah menyertai pameran di dalam dan luar negara di sepanjang tahun 2011 seperti Hari Kraf Kebangsaan, Promosi Kraf Aidilfitri, Kuala Lumpur International Gift dan Premium Fair, International Spring Fair di United Kingdom, New York International Gift Fair di Amerika, Charity Bazar, Women International Club di Jakarta, Indonesia dan International Autumn Trade Fair di Dubai.

(i) There are substantial number of entrepreneurs that are involved in the production of similar craft products within one area/district;
(ii) Skilled craft entrepreneurs
(iii) The craft products produced is of high commercial value; and
(iv) The area/district has adequate/good infrastructure/facilities.

Under this programme, the entrepreneurs were given support in form of product development, production infrastructure development, participation in domestic and international exhibitions as well as machineries support. In 2011, a total of 79 ODOI programme has been developed in 13 states involving 725 entrepreneurs and 3,680 workforces. Entrepreneurs under the ODOI programme have participated in various domestic and international exhibitions throughout 2011 such as the National Craft Day, Eid Mubarak Craft Promotion, International Gift and Premium Fair, International Spring Fair in United Kingdom, New York International Gift Fair in United States of America, Charity Bazaar, Women International Club in Jakarta, Indonesia and International Autumn Trade Fair in Dubai.

Bimbingan Teknikal Anyaman
Weaving Technical Assistance



Nilai jualan produk kraf yang diperoleh melalui program SDSI pada tahun 2011 adalah sebanyak RM53,330,300.92 iaitu peningkatan sebanyak 17.3 peratus berbanding RM45,456,533.11 pada tahun 2010. **Jadual 5** menunjukkan taburan program SDSI mengikut negeri, bilangan projek, usahawan, tenaga kerja serta nilai jualan yang diperoleh dalam tahun 2011. Bilangan usahawan yang terlibat di dalam program SDSI mengikut negeri dan bidang kraf adalah seperti di **Jadual 6**.

*The sales value of craft product through ODOI programme had earned them RM53,330,300.92, an increase of 17.3 percent compared to the RM45,456,533.11 in 2010. **Table 5** shows the distribution of ODOI programme by state, number of projects, entrepreneurs, workforce and the sales earned in 2011. The number of entrepreneurs involved in the ODOI programme by state and craft category are shown in **Table 6**.*

Jadual 5 **Taburan Program SDSI Mengikut Negeri, Bilangan Projek, Usahawan, Tenaga Kerja dan Nilai Jualan Tahun 2011**
Table 5 ***Distribution of ODOI Programmes by State, Number of Projects, Entrepreneurs, Workforce and Annual Sales In 2011***

Bil. *No.*	Negeri *State*	Bilangan Projek *No. of Projects*	Bilangan Usahawan *No. of Entrepreneurs*	Jumlah Tenaga Kerja *No. of Workforce*	Nilai Jualan (RM) *Annual Sales (RM)*
1.	Perlis	1	3	17	119,958.99
2.	Kedah	9	59	151	1,261,007.19
3.	Pulau Pinang / *Penang*	2	21	44	424,029.87
4.	Perak	6	130	251	1,645,043.40
5.	Selangor	3	21	110	898,760.91
6.	Negeri Sembilan	6	29	94	563,416.19
7.	Melaka / *Malacca*	4	15	108	835,264.57
8.	Johor / *Johore*	3	9	29	3,108,379.02
9.	Pahang	7	36	274	3,404,921.57
10.	Terengganu	10	120	1049	24,069,484.25
11.	Kelantan	8	126	698	14,018,041.51
12.	Sabah	13	119	721	2,834,987.21
13.	Sarawak	7	37	134	147,006.24
Jumlah / *Total*		**79**	**725**	**3,680**	**53,330,300.92**



Jadual 6 **Bilangan Usahawan Program SDSI Mengikut Negeri dan Bidang Kraf**
Table 6 ***ODOI Programme By State and Categories***

Bil. *No.*	Negeri *State*	Bilangan Usahawan / *Number of Entrepreneurs*					Jumlah *Total*
		Hasil Logam *Metal Based*	Hasil Rimba *Forest Based*	Hasil Tanah *Earth-Based*	Tekstil *Textile*	Aneka Kraf *Various Crafts*	
1.	Perlis	-	-	-	1	-	1
2.	Kedah	1	4	-	4	-	9
3.	Pulau Pinang / *Penang*	1	-	-	1	-	2
4.	Perak	1	2	2	1	-	6
5.	Selangor	1	1	-	1	-	3
6.	Negeri Sembilan	-	6	-	-	-	6
7.	Melaka / *Malacca*	-	2	-	1	1	4
8.	Johor / *Johore*	-	2	-	1	-	3
9.	Pahang	-	4	1	2	-	7
10.	Terengganu	1	6	-	3	-	10
11.	Kelantan	2	4	-	2	-	8
12.	Sabah	2	9	-	1	1	13
13.	Sarawak	2	4	-	1	-	7
Jumlah / *Total*		**11**	**44**	**3**	**19**	**2**	**79**



Bagi membangunkan guna tenaga yang berkemahiran di bawah program SDSI, aktiviti Bimbingan Teknikal (BT) dan aktiviti Orientasi Pengeluaran (OP) dilaksanakan di seluruh negeri sebagaimana di **Jadual 7**.

To further develop skilled workforce under the ODOI programme, Technical Assistance and Production Orientation activities have been implemented throughout the country as shown in ***Table 7.***

Jadual 7 **Aktiviti Pembangunan Guna Tenaga dan Kemahiran SDSI**
Table 7 ***ODOI Workforce and Skills Development Activities***

Bil. *No.*	Negeri *State*	Pembangunan Produk / *Product Development*			
		Bimbingan Teknikal *Technical Assistance*		Orientasi Pengeluaran *Production Orientation*	
		Projek *Projects*	Peserta *Participants*	Projek *Projects*	Rekaan *Participants*
1.	Perlis	1	3	1	3
2.	Kedah	2	4	2	6
3.	Pulau Pinang / *Penang*	1	3	1	3
4.	Perak	1	16	1	2
5.	Selangor	2	7	3	12
6.	Negeri Sembilan	1	22	2	19
7.	Melaka / *Malacca*	2	8	2	5
8.	Johor / *Johore*	2	49	2	52
9.	Pahang	2	16	2	20
10.	Terengganu	3	47	3	35
11.	Kelantan	2	63	2	70
12.	Sabah	2	93	2	43
13.	Sarawak	2	27	2	27
Jumlah / *Total*		**23**	**358**	**25**	**297**

Usahawan Enterpris Mikro, Kecil dan Sederhana (MKS)

Program ini berfokus kepada 3 kategori usahawan kraf iaitu usahawan kategori Mikro, Kecil dan Sederhana. Takrifan kategori usahawan ini seperti di **Jadual 8**.

Micro, Small and Medium Enterprise Entreprenuer

The programme focused on 3 categories of craft entrepreneurs that are the Micro, Small and Medium size. The definition of the entrepreneur categories are as shown in ***Table 8****.*



Jadual 8 **Takrifan Kategori Usahawan**
Table 8 ***Entreprenuer Categories***

Kategori *Category*	Pengukuran *Definition*
Enterpris Mikro *Micro Enterprise*	Tenaga kerja sepenuh masa kurang daripada 5 orang atau jualan kurang daripada RM250 ribu setahun. *Full-time workforce of less than 5 people or sales less than RM250 thousand a year.*
Enterpris Kecil *Small Enterprise*	Tenaga kerja sepenuh masa di antara 5-50 orang atau jualan antara RM250 ribu dan kurang dari RM10.0 juta setahun. *Full-time workforce of between 5-50 people or sales between RM250 thousand and less than RM10.0 million a year.*
Enterpris Sederhana *Medium Enterprise*	Tenaga kerja sepenuh masa di antara 51 - 150 orang atau jualan antara RM10.0 juta hingga RM25.0 juta setahun. *Full-time workforce of between 51-150 people or sales between RM10.0 million to RM25.0 million a year.*

(Sumber: SME Corp. Malaysia) / *(Source: SME Corp. Malaysia)*

Pada tahun 2011, Kraftangan Malaysia telah memberi bimbingan keusahawanan dan latihan kemahiran kepada usahawan MKS untuk meningkatkan daya saing agar lebih peka dengan perkembangan pasaran semasa. Ia sekaligus dapat menggalakkan usahawan MKS menghasilkan produk kraf yang baru untuk dikomersilkan sehingga ke peringkat antarabangsa. Seramai 178 orang usahawan kraf MKS dan seramai 702 orang tenaga kerja telah terlibat dalam projek ini. Pada tahun 2011, usahawan MKS ini telah berjaya memperoleh nilai jualan kraf sebanyak RM12,716,511.64. Nilai jualan usahawan MKS mengikut negeri seperti di **Jadual 9**.

In 2011, Malaysian Handicraft provided a series of entrepreneur guidance and skills training to Micro, Small and Medium entrepreneurs to further enhance their competitive edge by making them more alert to the latest market developments. This will eventually stimulate the Micro, Small and Medium entrepreneurs to create and produce new craft products that can be commercialised to the international market. A total 178 Micro, Small and Medium entrepreneurs involving a workforce of 702 people were involved in this project. In 2011, Micro, Small and Medium enterprise entrepreneurs were able to generate craft sales value of RM12,716,511.64. The Micro, Small and Medium enterprise entrepreneurs sales value by state are as shown in ***Table 9****.*

Jadual 9 **Nilai Jualan Usahawan Entrepris Mikro, Kecil dan Sederhana (MKS) Mengikut Negeri**
Table 9 ***Sales Value for Micro, Small and Medium Enterprise Entrepreneur By State***

Bil. *No.*	Negeri *State*	Bilangan Usahawan *No. of Entrepreneurs*	Bilangan Tenaga Kerja *No. of Workforce*	Nilai Jualan (RM) *Sales Value (RM)*
1.	Perlis	6	36	126,942.85
2.	Kedah	28	156	5,426,821.66
3.	Pulau Pinang / *Penang*	9	58	566,093.54
4.	Perak	11	21	169,768.98
5.	Selangor	10	78	868,995.81
6.	Negeri Sembilan	17	31	807,261.36
7.	Melaka / *Malacca*	12	33	861,666.00
8.	Johor / *Johore*	14	32	910,458.33
9.	Pahang	28	81	608,058.51
10.	Terengganu	12	39	1,212,114.96
11.	Kelantan	5	21	219,616.14
12.	Sabah	10	39	334,037.72
13.	Sarawak	16	77	604,675.79
Jumlah / *Total*		**178**	**702**	**12,716,511.64**

Pembangunan Usahawan Muda (Inkubator)

Objektif aktiviti pembangunan usahawan muda (inkubator) adalah untuk menyediakan pakej kemudahan dan perkhidmatan khusus bagi membangunkan usahawan muda dalam pengeluaran kraf secara komersil. Usahawan inkubator diberi bimbingan dan ditawarkan untuk menyewa ruang kerja di premis milik Kraftangan Malaysia bagi menjalankan aktiviti pengeluaran kraf secara sepenuh masa. Mereka dibimbing dari aspek pembangunan produk, pembangunan pasaran dan promosi serta penggunaan mesin jentera dan peralatan kerja yang terdapat di pusat guna sama. Kraftangan Malaysia telah membangunkan seramai 75 orang usahawan inkubator dengan penglibatan seramai 190 orang tenaga kerja di sepanjang tahun 2011.

Young Entrepreneurs Development (Incubator)

The objective for the implementation of the young entrepreneurs development (incubator) activity is to provide facilities and services to package specifically in developing young entrepreneurs in producing commercial craft products. Entrepreneurs are given guidance and offered to charter premises owned by Malaysian Handicraft for them to conduct craft manufacturing activities on a full-time basis. They will receive guidance in the aspect of product development, market ang promotion development and promotion machineries and equipment application made available at the common work centre. In year 2011, Malaysian Handicraft have a total of 75 incubator entrepreneurs involving workforce participation from 190 people. The implementation







Bimbingan Teknikal Fesyen
Fashion Technical Assistance

Pelaksanaan aktiviti ini telah membantu usahawan inkubator memperoleh nilai jualan tahunan sebanyak RM2,489,257.13. Pencapaian aktiviti pembangunan usahawan kraf inkubator mengikut negeri adalah seperti di **Jadual 10**.

*of these activities helped the incubator entrepreneurs earned an annual sales value of RM2,489,257.13. The perfomance obtained through the implementation of the craft entrepreneurs (incubator) development activities by to state are shown in **Table 10**.*

Jadual 10 **Pencapaian Aktiviti Pembangunan Usahawan Muda (Inkubator) Mengikut Negeri**
Table 10 ***Perfomance of Young Entrepreneur (Incubator) Development Activities By State***

Bil. *No.*	Negeri *State*	Bilangan Usahawan *No. of Entrepreneurs*	Bilangan Tenaga Kerja *No. of Workforce*	Nilai Jualan (RM) *Sales Value (RM)*
1.	Perlis	3	7	104,287.39
2.	Kedah	10	50	643,559.94
3.	Perak	11	18	482,272.22
4.	Negeri Sembilan	5	12	149,683.33
5.	Melaka / *Malacca*	8	11	293,817.15
6.	Johor / *Johore*	4	5	145,169.63
7.	Pahang	7	11	200,563.79
8.	Terengganu	7	24	106,625.71
9.	Kelantan	4	9	111,145.22
10.	Sabah	6	13	65,623.21
11.	Sarawak	10	30	186,509.54
	Jumlah / *Total*	**75**	**190**	**2,489,257.13**

Pembangunan Kraf Warisan dan Kraf Orang Asli

Heritage and Aborigines' Craft Development

Pembangunan Kraf Warisan dan Kraf Orang Asli merupakan satu inisiatif Kraftangan Malaysia untuk membangunkan usahawan produk kraf warisan yang mengalami kepupusan. Ia dilaksanakan dengan menggalakkan pengeluaran produk kraf warisan secara berterusan. Latihan perantisan yang dijalankan di bawah bimbingan dan pengawasan secara langsung oleh tokoh kraf yang berkemahiran dapat memastikan kemahiran tokoh berkenaan dapat diperturunkan kepada golongan pelapis. Belia-belia mempunyai pertalian darah atau tinggal berdekatan dengan lokasi tokoh berkenaan adalah digalakkan menyertai skim ini. Pada tahun 2011, seramai 119 orang usahawan dan seramai 392 orang tenaga kerja menyertai aktiviti ini. Nilai jualan kraf yang dijana melalui aktiviti ini adalah sebanyak RM1,806,497.69. Pencapaian aktiviti pembangunan kraf warisan dan kraf orang asli mengikut negeri adalah seperti di **Jadual 11**.



*The Heritage and Aborigines' Craft Development is an initiative taken by Malaysian Handicraft to revive and develop entrepreneurs that produces heritage craft products threaten to extinction. It is implemented by encouraging and ensuring that the production of heritage craft products stays in continuation. The apprenticeship training programme is conducted under the direct guidance and supervision by skilled leaders to ensure that these skills can be inherited. Youths with family relationship or reside close to the skill leaders location are encouraged to participate in this scheme. In 2011, a total of 119 entrepreneurs involving 392 workforces participated in the activities. The craft sales value acquired from this activity amounting to RM1,806,497.69. The perfomance of the Heritage and Aborigines' Craft Development programme by state as shown in **Table 11**.*





Jadual 11 Pencapaian Aktiviti Pembangunan Usahawan Kraf Warisan dan Kraf Orang Asli Mengikut Negeri

Table 11 Perfomance of Heritage and Aborigines' Craft Development Activities By State

Bil. *No.*	Negeri *State*	Bilangan Usahawan *No. of Entrepreneurs*	Bilangan Tenaga Kerja *No. of Workforce*	Nilai Jualan (RM) *Sales Value (RM)*
1.	Perlis	2	6	46,252.85
2.	Kedah	8	16	31,710.79
3.	Pulau Pinang	2	15	202,661.97
4.	Perak	17	41	282,246.43
5.	Selangor	2	10	48,255.40
6.	Negeri Sembilan	7	22	-
7.	Melaka / *Malacca*	14	33	277,571.57
8.	Johor / *Johore*	5	9	188,670.43
9.	Pahang	6	6	103,840.48
10.	Terengganu	14	100	152,824.95
11.	Kelantan	15	43	90,114.33
12.	Sabah	14	32	230,379.66
13.	Sarawak	10	59	51,968.84
Jumlah / *Total*		**116**	**392**	**1,806,497.69**

Perkhidmatan Sokongan Kepada Usahawan Kraf

Kraftangan Malaysia turut memberi perkhidmatan sokongan kepada usahawan kraf seperti berikut:

(i) Perkhidmatan dan Kemudahan Guna Sama

(ii) Perkhidmatan Khidmat Usahawan

Perkhidmatan dan Kemudahan Guna Sama

Perkhidmatan dan kemudahan guna sama yang disediakan di peringkat negeri boleh dimanfaat serta digunakan oleh usahawan kraf seperti penggunaan mesin jentera dan peralatan kerja dengan kadar bayaran yang berpatutan. Perkhidmatan dan kemudahan guna sama yang disediakan di peringkat negeri mengikut bidang kraf seperti di **Jadual 12**.

Craft Entrepreneurs Support Services

Malaysian Handicraft also provides support services to craft entrepreneurs as follows:

(i) Common Services and Facilities

(ii) Entreprenuerial Services

Common Services and Facilities

*The common services and facilities offered at state level can be utilised and used by craft entrepreneurs such as machine/machineries and equipment at affordable rate. The common services and facilities available at the state level according craft categories are as shown in **Table 12**.*



Jadual 12 **Perkhidmatan dan Kemudahan Guna Sama Mengikut Negeri dan Bidang**
Table 12 ***Services and Common Facilities According to State and Field***

Cawangan/ Negeri *Branch/State*	Bidang *Categories*	Perkhidmatan/Kemudahan Disediakan *Services/Facilities Provided*
Perlis	Sulaman *Embroidery*	• Kemudahan mesin dan peralatan jahitan *Sewing machines and equipment facilities*
	Batik	• Kemudahan peralatan pengeluaran produk batik *Batik production equipment facilities*
	Kayu *Wood*	• Kemudahan mesin dan peralatan pengeluaran produk kayu *Machinery and equipment facilities for the production of wood products*
	Aneka Kraf *Various Crafts*	• Kemudahan mesin dan peralatan pengeluaran produk cenderamata *Machinery and equipment facilities for souvenir production*
Kedah	Kayu *Wood*	• Kemudahan mesin dan peralatan pengeluaran produk kayu *Machinery and equipment facilities for the production of wood products*
	Laker *Lacquer*	• Kemudahan mesin dan peralatan pengeluaran produk laker *Machinery and equipment facilities for the production of lacquer products*
	Seramik *Ceramic*	• Kemudahan mesin dan peralatan pengeluaran produk seramik *Machinery and equipment facilities for the production of ceramic products*
	Batik	• Kemudahan peralatan pengeluaran batik *Batik production equipment facilities*
	Aneka Kraf *Various Crafts* • Kertas buatan tangan *Handmade paper products*	• Kemudahan mesin dan peralatan pengeluaran produk kertas *Machinery and equipment facilities for the production of paper products*
	• Tanah Sintetik *Synthetic Soil*	• Kemudahan peralatan pengeluaran produk cenderamata *Souvenir production equipment facilities*
Langkawi	Kristal/ kaca *Crystal/ Glass*	• Kemudahan mesin dan peralatan pengeluaran produk kristal/ kaca *Machinery and equipment facilities for the production of crystal/ glass* • Kemudahan pembakaran kristal/kaca *Crystal/Glass firing facilities*
	Batik	• Kemudahan peralatan pengeluaran batik *Batik production equipment facilities*

Samb. Jadual 12 **Perkhidmatan dan Kemudahan Guna Sama Mengikut Negeri dan Bidang**
Continue Table 12 ***Services and Common Facilities According to State and Field***

Cawangan/ Negeri *Branch/State*	Bidang *Categories*	Perkhidmatan/Kemudahan Disediakan *Services/Facilities Provided*
Perak	Seramik *Ceramic*	• Kemudahan mesin / jentera dan peralatan pengeluaran produk seramik *Ceramic products machine/machinery and production equipment facilities* • Kemudahan mesin pembakaran seramik *Ceramic firing machine facilities* ▸ Tanur gas *Gas kiln* ▸ Tanur elektrik *Electric kiln* • Kemudahan mesin penghalus gerlis (baby ball mill) *Glazed smoothing machine facilities (baby ball mill)*
	Tekatan *Gold Thread Embroidery*	• Kemudahan peralatan pengeluaran produk tekatan *Gold thread embroidery production equipment facilities*
Kelantan	Batik	• Kemudahan peralatan dan perkhidmatan bagi pembuatan batik skrin *Equipment and services facilities for the manufacture of screen batik* ▸ Rekaan dan grafik komputer menggunakan perisian Atex *Design and computer graphics using Atex Software* ▸ Penyediaan produk batik skrin secara manual *Preparation of screen batik manually* • Kemudahan peralatan dan perkhidmatan bagi pembuatan batik canting (halus/kasar) *Equipment and services facilities for the manufacture hand-drawn batik (fine/rough)* ▸ Perkhidmatan upah melilin/mencanting *Waxing / hand-drawing services* • Kemudahan peralatan dan perkhidmatan bagi pembuatan batik terap *Equipment and services facilities for the manufacture of block batik* ▸ Perkhidmatan upah menerap *Block printing services*
	Kraf Perak *Silver Craft*	• Kemudahan mesin /jentera, peralatan dan perkhidmatan bagi proses investment casting, membentuk, melebur serta kerja-kerja akhir pengeluaran produk kraf perak *Machine/machinery, equipment and services facilities of investment casting process forming, melting as well as final works for silver craft products* • Perkhidmatan bagi ujian mutu produk kraf perak *Silver craft products quality testing services*

Samb. Jadual 12 **Perkhidmatan dan Kemudahan Guna Sama Mengikut Negeri dan Bidang**
Continue Table 12 ***Services and Common Facilities According to State and Field***

Cawangan/ Negeri *Branch/State*	Bidang *Categories*	Perkhidmatan/Kemudahan Disediakan *Services/Facilities Provided*
Pahang ▸ Kuantan	Kayu *Wood*	• Kemudahan mesin/jentera dan peralatan pengeluaran produk kayu *Wood products' machine/machinery and production equipment facilities* • Perkhidmatan memproses bahan kayu seperti membelah, mengetam dan memotong *Wood material processing services such as splitting, planing and cutting* • Kemudahan peralatan dan perkhidmatan kemasan dan penyudahan produk kayu *Equipment and finishing of wood products facilities* • Kemudahan mesin laser cut *Laser cut machine facilities*
▸ Temerloh	Kayu *Wood*	• Kemudahan mesin, jentera dan peralatan pengeluaran untuk produk kayu *Machine,machinery and equipment facilities for the production of wood products* • Perkhidmatan memproses bahan kayu seperti membelah, mengetam dan memotong *Wood materials processing services such as splitting, planing and cutting* • Perkhidmatan pengeringan kayu *Wood drying services* • Kemudahan peralatan dan perkhidmatan kemasan dan penyudahan produk kayu *Equipment and finishing of wood products facilities*
Terengganu	Tembaga *Brass*	• Kemudahan mesin/ jentera dan peralatan pengeluaran produk tembaga. *Machine/machinery and production equipment facilities for brassware* • Perkhidmatan proses melarik produk tembaga *Brassware lathering services*
	Batik /Tenun *Batik /Weaving*	• Kemudahan peralatan pengeluaran produk batik *Batik production equipment facilities* • Kemudahan dan perkhidmatan proses menerap batik blok *Block batik printing process facilties and services* • Perkhidmatan pengeluaran produk kain tenun *Weaving products production services* • Kemudahan dan perkhidmatan memproses dan pewarnaan tekstil dan gentian serat *Processing and dyeing of textile and sythentic fibre facilities and services*
Melaka	Batik	• Kemudahan peralatan pengeluaran batik *Batik production equipment facilities*
	Jahitan *Sewing*	• Kemudahan mesin dan peralatan jahitan *Sewing machines and equipment facilities*
	Logam *Metal-Based*	• Kemudahan mesin dan peralatan pengeluaran produk piuter *Pewter products production machinery and equipment facilities*



Samb. Jadual 12 **Perkhidmatan dan Kemudahan Guna Sama Mengikut Negeri dan Bidang**
Continue Table 12 ***Services and Common Facilities According to State and Field***

Cawangan/ Negeri *Branch/State*	Bidang *Categories*	Perkhidmatan/Kemudahan Disediakan *Services/Facilities Provided*
Johor	Batik	• Kemudahan peralatan pengeluaran batik *Machinery and equipment facilities for the production of batik products*
	Sulam Manik / Tampal *Beads/Collage Embroidery*	• Kemudahan mesin dan peralatan jahitan *Machinery and equipment facilities for sewing*
Sarawak ▸ Kuching	Seramik *Ceramic*	• Kemudahan mesin /jentera dan peralatan pengeluaran produk seramik *Machine/machinery and equipment facilities for the production of ceramic products* • Kemudahan pembakaran seramik *Ceramic firing facilities*
	Kayu *Wood*	• Kemudahan mesin /jentera dan peralatan pengeluaran produk kayu *Machinery and equipment facilities for the production of wood products*
	Anyaman Bemban *'Bemban' Plaiting*	• Kemudahan peralatan pengeluaran produk anyaman bemban *Machinery and equipment facilities for the production of 'bemban'products*
	Tenunan *Weaving*	• Kemudahan peralatan tenunan *Weaving equipment facilities*
	Batik	• Kemudahan peralatan pengeluaran batik *Batik production equipment facilities*
	Sulaman *Embroidery*	• Kemudahan mesin dan peralatan jahitan *Sewing machine and equipment facilities*
▸ Betong	Tenunan *Weaving*	• Kemudahan peralatan tenunan *Weaving equipment facilities*
Sabah	Tenunan *Weaving*	• Kemudahan peralatan tenunan *Weaving equipment facilities*
	Buluh *Bamboo*	• Kemudahan mesin dan peralatan pengeluaran produk kraf buluh *Machinery and equipment facilities for the production of bamboo craft products*
	Anyaman Rumbia *'Rumbia' Weaving*	• Kemudahan peralatan pengeluaran produk anyaman rumbia *Machinery and equipment facilities for the production of 'rumbia' weaving products*
	Batik	• Kemudahan peralatan pengeluaran batik *Batik production equipment facilities*

Perkhidmatan Khidmat Usahawan

Di samping menyediakan kemudahan infrastruktur dan kemudahan pengeluaran, Kraftangan Malaysia juga menyediakan khidmat tenaga pakar dalam negara untuk memberi khidmat kepakaran kepada usahawan kraf dalam aspek penghasilan produk kraf. Usahawan didedahkan dengan teknik-teknik baru yang boleh diaplikasikan dalam penghasilan produk kraf tempatan menerusi aktiviti Bimbingan Teknikal (BT) dan Orientasi Pengeluaran (OP).

Craft Entrepreneurs Support Services

Besides providing infrastructure and manufacturing facilities, Malaysian Handicraft also invite local expertises to extend their services to craft entrepreneurs in the production of craft products. The entrepreneurs are exposed to the latest techniques that can be applied in the production of local craft products through the Technical Asisstance and Production Orientation activities.

Pameran Produk Baru
New Product Exhibition



Program Penyelidikan Dan Pembangunan (R&D)

Program Penyelidikan dan Pembangunan memberi penekanan kepada aktiviti pembangunan produk, kajian teknologi, kajian bahan dan aplikasi IT dalam membangunkan reka cipta produk kraf. Program ini merupakan salah satu program utama Kraftangan Malaysia dalam menghasilkan produk kraf yang berkualiti dan berdaya saing yang memenuhi cita rasa pasaran domestik dan antarabangsa.

Pembangunan Produk

Aktiviti pembangunan produk bertujuan untuk mempelbagaikan keluaran produk kraf baru mengikut segmen pasaran. Aktiviti ini dilakukan melalui Makmal Reka Bentuk dengan kerjasama usahawan dalam pelbagai bidang kraf iaitu tekstil, logam, seramik dan hasil rimba bagi meningkatkan kualiti rekaan dan penghasilan produk kraf untuk pasaran domestik dan eksport. Sepanjang tahun 2011, sebanyak 5,927 rekaan dihasilkan oleh pereka dalaman Kraftangan Malaysia dengan kerjasama usahawan kraf dan sebanyak 825 daripada rekaan tersebut telah dikomersilkan. Rekaan yang dihasilkan dibuat prototaip dengan penglibatan seramai 573 orang usahawan kraf. Bilangan rekaan produk baru dan rekaan yang dikomersilkan mengikut bidang kraf adalah seperti di **Jadual 13**.

Research And Development Programme (R&D)

The Research and Development programme emphasised on activities related to product development, technology research, materials research and IT application in the designing process of a craft product. This is one of Malaysian Handicraft main programmes that aims to produce high quality and competitive craft products that caters to the domestic and international market demand.

Product Development

*The product development activities aim to diversify the new craft product line according to its market segment. This activities are conducted in the Design Laboratory in collaboration with craft entrepreneurs from various craft categories namely textile, metal-based, earth-based and forest-based craft in order to enhance the craft product's design and production quality fulfilling the demand for domestic and export market. Throughout 2011, a total of 5,927 new designs were produced by Malaysian Handicraft designers in which 825 of these designs have been commercialised. These designs were made into prototypes involving 573 craft entrepreneurs. The number of new product designs and designs that have been commercialised according to its craft categories are as shown in **Table 13**.*



Jadual 13 **Bilangan Rekaan Produk Baru dan Rekaan Yang Dikomersilkan Mengikut Bidang Kraf**
Table 13 ***Number of New Product Design and Designs Commercialised By Craft Categories***

Bil. *No.*	Bidang *Categories*	Bilangan Rekaan Baru *Number of New Designs*	Bilangan Rekaan Dikomersilkan *Designs Commercialised*
1.	Tekstil / *Textile*	2,125	317
2.	Seramik / *Earth-Based*	1,183	162
3.	Hasil Logam / *Metal Based*	945	63
4.	Hasil Rimba / *Forest Based*	1,674	283
Jumlah / *Total*		**5,927**	**825**

Kraftangan Malaysia turut menghasilkan rekaan fesyen daripada kraf tekstil tempatan iaitu batik, tenunan dan songket. Pada tahun 2011, Kraftangan Malaysia telah menganjur dan menyertai pelbagai aktiviti peragaan fesyen seperti Peragaan Fesyen Hari Kraf Kebangsaan (HKK), Peragaan Fesyen Royal House Negeri Sembilan, Peragaan Fesyen Malam Tenun Diraja Pahang, Peragaan Fesyen Sempena Festival Kuala Lumpur, Peragaan Fesyen Sempena Pertandingan Batik dan Miss Tourism International 2011 World Final serta beberapa lagi pertunjukan fesyen. Penyertaan Kraftangan Malaysia di dalam aktiviti peragaan fesyen mengikut tarikh, tempat dan bilangan koleksi adalah seperti di **Jadual 14**.

*Malaysian Handicraft also produces fashion designs from local craft textile such as batik, woven fabric and songket. In 2011, Malaysian Handicraft organised and participated in various fashion shows activities such as the National Craft Day Fashion Show, Royal House Negeri Sembilan Fashion Show, Royal Pahang Weaving Night Fashion Show, Fashion Show in conjunction with the Kuala Lumpur Festival, Fashion Show in conjunction with Batik Competition and Miss Tourism International 2011 World Final and several other fashion shows. Malaysian Handicraft participation in fashion shows according to its date, venue and number of collection is shown in **Table 14**.*

Jadual 14 Penyertaan Kraftangan Malaysia Di Dalam Pertunjukan Fesyen Tahun 2011
Table 14 Malaysian Handicraft Participation in Fashion Shows for year 2011

Bil. *No.*	Aktiviti/Program *Activities/Programmes*	Tarikh *Date*	Tempat *Venue*	Bil. Koleksi *No. of Collection*
1.	Peragaan Fesyen 'Royal House Negeri Sembilan' *'Royal House Negeri Sembilan' Fashion Show*	24 Feb 2011	Hotel Royal Chulan KL *Royale Chulan Hotel KL*	20 Pasang (Batik/ Tenun/ Songket) *20 Pairs (Batik/Woven Fabric/ Songket)*
2.	Peragaan Fesyen Sempena HKK 2011 *Fashion Show in Conjunction with HKK 2011*	4,5,6 Mac/*March* 2011	Laman Wau Kompleks Kraf KL *Laman Wau KL Craft Complex*	150 Pasang (Batik/ Tenun/ Songket) *150 Pairs (Batik/ Woven Fabric/ Songket)*
3.	Malam Amal Diabetes *Diabetes Charity Night*	5 Mac/*March* 2011	Hotel Concorde *Concorde Hotel*	16 helai (Batik & Songket) *16 pieces (Batik & Songket)*
4.	Peragaan Fesyen Sempena Belilah Barangan Buatan Malaysia *Fashion Show in Conjunction with Buy Malaysian Made Product Campaign*	28 Mei/*May* 2011	PWTC Kuala Lumpur	24 Pasang(Batik/ Tenun/ Songket) *24 Pairs (Batik/Woven Fabric/ Songket)*
5.	Peragaan Busana Sempena Majlis Sepetang Bersama Seniman *Fashion Show in Conjunction with An Evening with Artiste Event*	29 Mei/*May* 2011	Amfiteater, Kompleks Kraf KL *Amphitheatre,KL Craft Complex*	13 helai (Batik & Songket) *13 pieces (Batik & Songket)*
6.	Malam Tenun Pahang DiRaja 2011 *Royal Pahang Weaving Night Fashion Show 2011*	21 Jun/*June* 2011	Istana Sultan Pahang *Palace of the Sultan of Pahang*	16 Pasang (Tenun/ Songket) *16 Pairs (Woven Fabric/ Songket)*

Peragaan Kraf Tekstil
Craft Textile Fashion Show







Bil. *No.*	Aktiviti/Program *Activities/Programmes*	Tarikh *Date*	Tempat *Venue*	Bil. Koleksi *No. of Collection*
7.	Peragaan Fesyen Sempena Festival Kuala Lumpur *Fashion Show in Conjunction with Kuala Lumpur Festival*	25 Jun/*June* 2011	Menara Kuala Lumpur *Kuala Lumpur Tower*	10 Pasang (Batik) *10 Pairs (Batik)*
8.	Peragaan Fesyen Sempena Akspersi Seni Kuala Lumpur *Fashion Show in Conjunction with Kuala Lumpur Art Appreciation*	16 Julai/*July* 2011	Bukit Bintang Kuala Lumpur	10 Pasang (Batik) *10 Pairs (Batik)*
9.	Peragaan Fesyen Sempena Program Kebudayaan Kumpulan Pendidikan Lagenda *Fashion Show in Conjunction with Lagenda Educational Group Cultural Program*	21 Julai/*July* 2011	Kolej Universiti Lagenda Mantin Negeri Sembilan *Kolej Universiti Lagenda Mantin Negeri Sembilan*	13 Pasang (Songket) *13 Pairs (Songket)*
10.	Peragaan Fesyen Sempena Pameran Asian China *Fashion Show in Conjunction with Asian China Exhibition*	15 Oktober/ *October* 2011	Changqing, China	8 Pasang (Songket) *8 Pairs (Songket)*
11.	Peragaan Fesyen Sempena Malam Mesra Media *Fashion Show in Conjunction with Media Get Together Night*	22 November 2011	Laman Wau Kompleks Kraf KL *Laman Wau KL Craft Complex*	23 Pasang (Batik/ Tenun/ Songket) *23 Pairs (Batik/Woven Fabric/ Songket)*
12.	Detik hitungan Jamuan Negara & Perarakan Di Raja Sempena Tamat Tempoh Pemerintahan SPB yang DiPertuan Agong XIII Dan SPB Raja Permaisuri Agong *National Countdown Banquet & Royal Procession in Conjunction with the Expiration of the SPB yang DiPertuan Agong XIII and SPB Raja Permaisuri Agong Ruling*	10 Disember/ *December* 2011	Istana Negara,Jalan Duta	8 pasang (Songket) *8 pairs (Songket)*
13.	Peragaan Sempena Promosi Kraf Malaysia 2011 *Fashion Show in Conjunction with Craft Malaysia Promotions 2011*	18 Disember/ *December* 2011	Plaza Angsana Johor	20 rekaan kasual (Perempuan) 16 rekaan kasual (Lelaki) *20 casual designs (Ladies) 16 Casual Designs (Men)*
14.	Peragaan Fesyen Sempena Pertandingan Batik Dan Fesyen Miss Tourism International 2011 World Final *Fashion Show in Conjunction with Batik Competition and Miss Tourism International 2011 World Final*	22 Disember/ *December* 2011	Laman Wau Kompleks Kraf KL *Laman Wau KL Craft Complex*	54 rekaan pereka luar yang bertanding *54 foreign designers compete in the event*

Aplikasi Teknologi Maklumat (IT) Dalam Pembangunan Reka Cipta Kraf

Kraftangan Malaysia telah mewujudkan pangkalan data rekaan yang menyimpan imej dan hasil reka cipta produk yang dihasilkan oleh pereka Kraftangan Malaysia. Pada tahun 2011, sebanyak 530 gambar rekaan produk kraf telah dimasukkan dalam sistem E-Rekaan dan menjadikan keseluruhan sebanyak 5,833 rekaan produk kraf di dalam bank rekaan di Pusat Rekaan Kraf.

Information Technology (IT) Application in the Development of Craft Design

Malaysian Handicraft has created a database for all the designs produced. The database stores images and designs of the final product created by Malaysian Handicraft designers. In 2011, a total of 530 pictures of craft product designs have been uploaded into the E-Design system contributing to the grand total of 5,833 craft product designs made available in the design bank located at the Craft Design Centre.

Kajian Bahan dan Teknologi

Inovasi atau ide baru dalam aspek penghasilan produk kraf penting bagi memastikan industri kraf terus berkembang dan memberi pulangan kepada penggiatnya. Pengenalan kepada teknologi baru, penambahbaikan ke atas proses pembuatan yang jimat kos, masa dan tenaga akan meningkatkan lagi kualiti dan kuantiti penghasilan produk kraf. Justeru, Kraftangan Malaysia sentiasa menjalankan kajian dari segi bahan dan teknologi supaya penambahbaikan dapat dikongsi bersama usahawan dalam membangunkan industri kraf tempatan. Pada tahun 2011, Kraftangan Malaysia telah menjalankan sebanyak 3 kajian teknologi dan 4 kajian bahan sebagaimana tertera di **Jadual 15** dan **Jadual 16**.

Material and Technology Research

*Innovation or new ideas in the creation and production of new craft products becomes a key aspect to ensure that the industry continues to grow and provide substantial return to craft entrepreneurs. Introduction to new technology, enhancement and innovation on manufacturing processes that saves cost, time and resource will further elevate the quality and quantity in the production of craft products. Hence, Malaysian Handicraft is always attentive and continues to conduct research on both materials application and new technology that can further improve the industry and can be shared with the craft entrepreneurs. In 2011, Malaysian Handicraft has in total conducted 3 technology research and 4 material research as shown in **Table 15** and **Table 16**.*





Jadual 15 Kajian Teknologi
Table 15 Technology Research

Bil. *No.*	Bidang *Category*	Kajian Teknologi *Technological Research*
1.	Tekstil (Batik) *Textile (Batik)*	**Sistem Rawatan Kumbahan Batik / *Batik Sewage Treatment System*** Sistem rawatan kumbahan batik ini dibangunkan bagi merawat air kumbahan batik agar memenuhi garis panduan yang ditetapkan dalam Peraturan-peraturan Kualiti Alam Sekeliling, Akta Kualiti Alam Sekeliling 1974. Sistem rawatan ini terbahagi kepada tiga proses utama iaitu proses pengudaraan, rawatan pH, dan penapisan menggunakan karbon aktif. *The batik sewage treatment system was developed for the treatment of batik waste water in order to fulfil the guidelines stipulated within the Environmental Quality Regulations, Environmental Quality Act 1974. The system is divided into three main processes that are the aeration, pH treatment and filtration using active carbon.*
2.	Hasil Rimba *Forest-Based Products*	**Mesin Pelelas Dua Permukaan / *Double Sender Machine*** Mesin ini direka bentuk untuk mempercepatkan proses melelas kotak kayu. Mesin ini dapat menjalankan proses melelas pada kedua-dua belah permukaan kotak secara serentak. *The machine is designed to speed up the sanding (polishing) process during the production of wooden box. The machine is able to sand/polish both sides of the wooden box simultaneously.*
3.	Hasil Rimba *Forest-Based Products*	**Mesin Membilah Bemban Bermotor (Jangat Bemban) / *"Jangat Bemban"*** Mesin membilah bemban bermotor ini berfungsi untuk mempercepatkan proses membilah bemban yang dijalankan secara manual sebelum ini. Menerusi mesin ini, penghasilan produk kraf bembam akan dapat dipertingkatkan. *The machine helps to speed up the "bemban" slicing process that was previously conducted manually. With this machine, the production capacity of "bemban" based craft products can be further increased.*

Jadual 16 Kajian Bahan
Table 16 Research on Materials

Bil. *No.*	Bidang *Category*	Kajian Bahan *Research on Materials*
1.	Logam *Metal-Based*	**Kajian komposisi logam tembaga dari skrap / *Research on the composition of copper in scrap*** Analisis terhadap komposisi logam tembaga dari skrap dalam bentuk wayar ini dijalankan bagi mengenal pasti kesesuaian bahan skrap tersebut dalam penghasilan produk tembaga. Hasil kajian mendapati bahan skrap tersebut tidak sesuai digunakan bagi penghasilan kraf tembaga kerana berlaku kehilangan berat yang tinggi semasa proses peleburan. Kehilangan berat tembaga yang tinggi semasa proses peleburan ini akan meningkatkan kos penghasilan produk tembaga. *The analysis conducted on the composition of copper in scrap metal in the form of wire coil was conducted to identify whether the scrap material content is suitable in the production of copper/brass products. The research found that the material content in scrap is not suitable for the production of brassware due to high weight loss that occurred during the melting process. The high weight loss of copper during the melting process will increase the production cost for brassware.*
2.	Batik *Textile (Batik)*	**Kajian pencirian dan rawatan kimia sisa kumbahan batik / *Research on the Characteristic and Chemical Treatment for Batik Waste Water*** Kajian ini dijalankan bagi mengenal pasti sifat dan ciri air kumbahan batik dan seterusnya mengenal pasti proses rawatan kimia yang sesuai digunakan bagi merawat air kumbahan tersebut supaya ianya mematuhi Peraturan Kualiti Alam Sekeliling yang ditetapkan oleh Akta Kualiti Alam Sekeliling 1974. *This research is conducted to identify the nature and characteristic of batik waste water and identified the appropriate chemical treatment process to treat the waste water in compliance to the Environmental Quality Regulations, Environmental Quality Act 1974.*
3.	Aneka kraf *Various Craft*	**Kajian pemprosesan "Daun Lembar" untuk dijadikan benang / *Research on the Processing of "Daun Lembar" into Thread*** Kajian ini meliputi proses merendam, melurut, menjemur dan memintal serat bemban. Serat bemban yang terhasil ini kemudiannya digunakan untuk penghasilan produk kraf. *This research covers the study on the soaking, stripping, drying and spinning process of fibre made from "bemban". The produced "bemban" fibre is then used as materials for the production of craft products.*
4	Seramik *Earth-Based*	**Panduan penghasilan Seramik Bakar Hitam / *Guidelines for the production of "Seramik Bakar Hitam"*** Menyediakan garis panduan standard untuk penghasilan seramik bakar hitam. Garis panduan meliputi sifat-sifat jasad anum sebelum dibentuk, kaedah menyalai, cara membakar dan suhu pembakaran standard. Penghasilan garis panduan ini dapat mengurangkan kecacatan yang terhasil akibat dari proses pembuatan yang tidak standard. *Preparation and provision of a standard guideline in the production of "Seramik Bakar Hitam". The guidelines cover the nature of matter before it is moulded, the roasting method, burning method and the standard temperature for burning. The production of the guidelines will reduce product defects due to the manufacturing process that is not standardised.*



Pembangunan Standard

Kraftangan Malaysia menggalakkan usahawan kraf menghasilkan produk yang menepati piawaian yang ditetapkan supaya dapat bersaing dalam pasaran di samping mempunyai mutu dan nilai yang tinggi. Ini penting untuk memberi keyakinan kepada para pembeli sama ada di peringkat domestik mahupun antarabangsa. Pada tahun 2011, aktiviti yang dijalankan untuk pembangunan standard ialah Pengujian perabot mengikut STANDARD BS EN:12520:2010. Ujian ini dilakukan bagi menilai kualiti kerusi buluh yang dihasilkan mengikut BS EN:12520:2010 bagi memenuhi keperluan pasaran luar negara yang mewajibkan produk perabot menepati piawaian antarabangsa yang telah ditetapkan. Secara keseluruhannya kerusi buluh yang dihantar telah lulus kesemua ujian yang telah dijalankan. Proses pengujian perabot mengikut Standard BS EN:12520:2010 menguji perabot dari segi keselamatan, kekuatan dan ketahanan produk.

Development of Standard

Malaysian Handicraft encourages craft entrepreneurs to produce products that meets the stipulated standard to be competitive in the market. It gives confidence to both the local and international buyers. In 2011, the activities carried out for the development of standard are such as the Furniture Testing according to the BS EN:12520:2010 STANDARD. The test is conducted to evaluate the quality of bamboo chairs that are produced according to the BS EN:12520:2010 standards in order to fulfil the foreign market requirement for furniture products according to the international standards. All the bamboo chairs sent for testing have passed through all the tests conducted. The testing of furniture products according to the BS EN:12520:2010 Standard will evaluate the furniture on the aspect of safety, strength and product durability.

Festival Kraf sempena Hari Kraf Kebangsaan
Craft Festival in conjunction with Hari Kraf Kebangsaan







Majlis Konvokesyen Institut Kraf Negara
National Craft Institute Convocation Event

Program Pembangunan Kemahiran Kraf (Institut Kraf Negara)

Kraftangan Malaysia melalui Institut Kraf Negara (IKN), menyediakan kemudahan pembelajaran ilmu kraf yang berkualiti, merangkumi spektrum pengajian dalam pelbagai bidang kraf seperti seni kraf batik, seni kraf tenunan, seni kraf kayu, seni kraf seramik, seni kraf logam serta seni kraf rotan. Sebagai pusat kecemerlangan pendidikan kraf, IKN berusaha untuk melahirkan graduan yang berilmu dan berkemahiran tinggi, kreatif dan inovatif serta berketrampilan, bagi memenuhi keperluan tenaga mahir dalam industri kraf negara. IKN juga merupakan pusat rujukan penyelidikan serta pemuliharaan kraf warisan negara di samping melahirkan lebih ramai usahawan kraf yang berkemahiran dan berilmu.

Pendidikan di IKN memberi penekanan sebanyak 70% kepada aspek kemahiran dan 30% kepada bidang akademik. Program pengajian secara formal dan berstruktur ini memberi penekanan kepada aspek kemahiran, pengurusan pengeluaran, teknologi maklumat dan komunikasi, pemasaran serta pengeluaran. IKN menawarkan sebanyak 6 program di peringkat sijil dan 6 program di peringkat diploma di bawah 6 jurusan seperti berikut:

Craft Skills Development Programme (National Craft Institute)

Malaysian Handicraft through the National Craft Institute (NCI), provides high quality learning and training programme in various field of craftsmanship such as batik, weaving, wood, ceramic, metal and rattan. As a centre of excellence in craft education, NCI strives to nurture and generate knowledgeable graduates that are highly skilled, creative and innovative and competent, able to fulfil the requirement for skilled workforce in the country's craft industry. NCI also serves as a reference, research and national heritage conservation centre that produces a substantial number of highly skilled and knowledgeable craft entrepreneurs.

The NCI educational strength lies in the development of skills, creativity and talent which emphasised 70% on skills development and 30% on academic. The formal and structured educational programme also focus on skills, manufacturing management, information technology and communication, marketing as well as production. NCI offers 6 programmes for the certificate level and another 6 programmes for the diploma level placed under 6 field of studies as follows:



(i) Seni Kraf Batik
(ii) Seni Kraf Tenunan
(iii) Seni Kraf Kayu
(iv) Seni Kraf Seramik
(v) Seni Kraf Logam
(vi) Seni Kraf Rotan

(i) Batik Craft
(ii) Weaving Craft
(iii) Wood Craft
(iv) Ceramic Craft
(v) Metal Craft
(vi) Rattan Craft

Seramai 172 orang pelajar baru telah mendaftar pada sesi 2011/2012 yang diadakan pada 10 Julai 2011 di IKN. Bilangan pelajar sesi 2011/2012 adalah seramai 382 orang iaitu, 260 orang program diploma dan 122 orang program sijil seperti di **Jadual 17**.

*A total of 172 new students duly enrolled for the 2011/2012 academic session held on 10 July, 2011 at NCI. The total number of students for the 2011/2012 session stands at 382 students with 260 students taking up the diploma programme and another 122 students studying the certification programme are stated in **Table 17**.*

Jadual 17 **Bilangan Pelajar IKN Sesi 2011/2012**
Table 17 ***Number of Students According forTheir Field of Studies***

Program Pengajian *Study Programme*	**Bilangan Pelajar Mengikut Jurusan** *Number of NCI Students for 2011/2012 session*						**Jumlah** *Total*
	Batik *Batik*	**Tenunan** *Weaving*	**Kayu** *Wood*	**Seramik** *Ceramic*	**Logam** *Metal*	**Rotan** *Rattan*	
Sijil *Certificate*	26	11	29	25	19	12	122
Diploma *Diploma*	82	35	46	35	37	25	260
Jumlah ***Total***	**108**	**46**	**75**	**60**	**56**	**37**	**382**

Majlis Konvokesyen IKN yang ke-10 telah diadakan pada 9 November 2011, bertempat di Dewan Cindai, Institut Kraf Negara. Majlis ini telah dirasmikan oleh Yang Berhormat Dato' Seri Utama Dr. Rais Yatim, Menteri Penerangan Komunikasi dan Kebudayaan. Bilangan pelajar yang telah menamatkan pengajian adalah seramai 159 orang seperti di **Jadual 18**.

*The NCI 10th Convocation event was held on 9 November 2011, at the Cindai Hall, National Craft Institute. The event was officiated by the Honourable Dato' Seri Utama Dr. Rais Yatim, Minister of Information Communications and Culture. The total number of students who completed their study stands at 159 graduates as shown in **Table 18**.*

Jadual 18 Bilangan Pelajar IKN Yang Telah Tamat Pengajian
Table 18 Number of NCI Students Who Completed Their Studies

Program *Programme*	**Jurusan** *Field of Studies*						**Jumlah** *Total*
	Batik *Batik*	**Tenunan** *Weaving*	**Kayu** *Wood*	**Seramik** *Ceramic*	**Logam** *Metal*	**Rotan** *Rattan*	
Sijil *Certificate*	18	13	10	3	10	7	61
Diploma *Diploma*	31	11	14	17	11	14	98
Jumlah *Total*	**49**	**24**	**24**	**20**	**21**	**21**	**159**

Penganugerahan turut diberikan kepada 6 orang pelajar terbaik jurusan peringkat Diploma, 6 pelajar terbaik jurusan peringkat Sijil serta pelajar terbaik keseluruhan bagi peringkat Diploma dan Sijil. Cik Norsima binti Mohamad Fozi merupakan penerima anugerah pelajar terbaik keseluruhan peringkat Diploma Seni Kraf manakala Cik Haslea binti Sabin dianugerahkan sebagai pelajar terbaik keseluruhan peringkat Sijil Seni Kraf. Kedua-dua graduan tersebut menerima sijil, pingat serta wang tunai sebanyak RM1,000.00.

Students with outstanding achievement received a special Award in which a total of 6 best students in their respective field of studies for both diploma and certificate programme and overall best student for both diploma and certificate programme. Cik Norsima binti Mohamad Fozi emerged as the award recipient for the best overall student for the Diploma in Craft programme while Cik Haslea binti Sabin is the award recipient for the best overall student for the Certificate in Craft programme. Both graduates received a certificate, medal and cash reward of RM1,000.00.

Majlis Konvokesyen IKN ke-10 turut dimeriahkan dengan Pesta Konvokesyen yang diadakan bermula 9 November hingga 12 November 2011. Pelbagai aktiviti menarik diadakan seperti jualan produk kraf hasil pelajar dan usahawan kraf, pameran produk kraf, demonstrasi kraf, interaktif kraf, persembahan kebudayaan serta lawatan berpandu.

A Convocation Festival was also held in conjunction with the NCI 10th Convocation event from 9 to 12 November 2011. Various activities were conducted including sales of craft products by students and craft entrepreneurs, exhibition of craft products, craft demonstration and interactive, cultural performance and guided tour.



Pengiktirafan Program

Program Diploma dan Sijil Seni Kraf Rotan telah berjaya mendapat pengiktirafan daripada Jabatan Perkhidmatan Awam (JPA) pada 16 Ogos 2011. Sijil Seni Kraf Batik dan Diploma Seni Kraf Batik, Sijil Seni Kraf Tenunan dan Diploma Seni Kraf Tenunan, Sijil Seni Kraf Kayu dan Diploma Seni Kraf Kayu, Sijil Seni Kraf Seramik dan Diploma Seni Kraf Seramik serta Sijil Seni Kraf Logam dan Diploma Seni Kraf Logam telah mendapat pengiktirafan yang sama pada 17 Disember 2009. Ini bermakna, kesemua 6 program pengajian di IKN telah berjaya mendapat pengiktirafan daripada Jabatan Perkhidmatan Awam (JPA), membolehkan graduan IKN dilantik ke dalam perkhidmatan awam mengikut kelayakan yang setaraf.

Programme Accreditation

Both Rattan Diploma and Certificate programme received accreditation from the Public Service Department (JPA) on 16 August 2011 that brings honour, recognition and excellence to NCI. The Batik Craft Certificate & Diploma programme, Weaving Craft Certificate & Diploma programme, Wood Craft Certificate & Diploma programme, Ceramic Craft Certificate & Diploma programme and the Wood Craft Certificate and Diploma programme were earlier accorded with the same accreditation on 17 September 2009. This means all 6 programmes under NCI have now been accredited by the Public Service Department (JPA), enabling NCI graduates to be employed in the public service sector according to their respective qualification.

Sandwich Programme

Program yang diperkenalkan pada 2011 ini bertujuan meningkatkan kualiti dan melengkapkan kemahiran pelajar, membolehkan perkongsian pengetahuan teknologi dalam pengeluaran bersama usahawan diperolehi oleh pelajar secara langsung. Di samping itu, ia dapat memberi pendedahan kepada pelajar mengenai perkembangan sebenar industri kraf dalam negara. Program ini juga dapat memberi insentif dalam meningkatkan prestasi pelajar di samping melahirkan tenaga pelapis yang berupaya meningkatkan taraf industri kraf negara. Program yang berlangsung selama tiga bulan ini, telah bermula pada 6 Jun hingga 26 Ogos 2011 yang melibatkan seramai 23 orang pelajar daripada pelbagai jurusan seperti **Jadual 19.**

Sandwich Programme

*The programme was introduced in 2011 aims to further enhance the quality of student's skill and knowledge, enabling the sharing, dissemination and transfer of technological knowledge on manufacturing processes through direct working experience between students and entrepreneurs. In addition, it will also provide exposure for the students on the actual development and activities taking place within our country's craft industry. The programme which runs for three months, commenced from 6 June till 26 August 2011 involving a total of 23 students from various field of studies as shown in **Table 19.***

Jadual 19 Penyertaan Pelajar dan Usahawan Dalam Sandwich Programme
Table 19 Students and Entrepreneurs Participation in the Sandwich Programme

Bil. *No.*	Jurusan *Field of Studies*	Bil Pelajar Terlibat *No. of Students Involved*	Usahawan Terlibat *Entrepreneurs Involved*
1.	Jurusan Seni Kraf Batik *Batik Craft*	4	• Noor Arfa Holdings Sdn Bhd • Nadia Batik dan / *and* Songket
2.	Jurusan Seni Kraf Tenunan *Weaving Craft*	4	• Zaidah Songket • Puan Hajah Nortipah Abd Kadir
3.	JurusanSeni Kraf Kayu *Wood Craft*	4	• Seni Ukir Bakawali • Kayuma Industri
4.	Jurusan Seni Kraf Logam *Metal Craft*	4	• East Art Enterprise • Encik Wan Abd Rahim Wan Ibrahim
5.	Jurusan Seni Kraf Seramik *Ceramic Craft*	4	• Temin Kraf Enterprise • Kraf Semanggol
6.	Jurusan Seni Kraf Rotan *Rattan Craft*	3	• Myhani Enterprise

Pencapaian Penyertaan Pertandingan: Pertandingan Piala Seri Endon 2011

Pencapaian IKN turut terserlah apabila memenangi anugerah melalui penyertaan dalam pertandingan kraf di peringkat dalam negara. Pertandingan Piala Seri Endon 2011 anjuran Yayasan Budi Penyayang, memperlihatkan kejayaan pelajar dan tenaga akademik IKN yang menjuarai dua kategori daripada tiga kategori yang dipertandingkan iaitu kategori kemasan lembut (soft furnishing) dan fesyen. Pencapaian ini menjadi satu landasan kepada pelajar dan tenaga akademik IKN menonjolkan kreativiti dan inovasi menghasilkan batik.Pertandingan Akhir Piala Seri Endon 2011 telah diadakan pada 11 Disember 2011, di Pusat Konvensyen Kuala Lumpur (KLCC) dan penyampaian hadiah telah disampaikan oleh KDYM Seri Paduka Baginda Raja Permaisuri Agong, Tuanku Nur Zahirah.

Achievement in Competition: Seri Endon Trophy Competition 2011

NCI's achievement shines even brighter when it won an award in a craft competition organized locally. The Seri Endon Trophy Competition 2011 organised by Yayasan Budi Penyayang, demonstrate the capability of NCI's students and academic staffs who had won two out of three categories namely the soft furnishing and fashion category. This monumental achievement will become a platform for students and academic staffs of NCI to feature their innovation and creativity in the production of batik. The final competition for the Seri Endon Throphy 2011 was conducted on 11 December 2011 at the Kuala Lumpur Convention Centre (KLCC) and Her Majesty Seri Paduka Baginda Raja Permaisuri Agong, Tuanku Nur Zahirah, was present to give away the prizes.



Anugerah Kreatif Kraf

Pada tahun 2011, IKN telah memperkenalkan Anugerah Kreatif Kraf iaitu pertandingan karya kraf yang dibuka kepada pelajar tahun akhir program sijil dan diploma IKN. Pertandingan yang bertemakan 'sulur alam' ini terbahagi kepada tiga kategori iaitu 2D (batik dan tenunan), 3D (logam, seramik, kayu dan rotan) dan kategori media campuran. Pertandingan ini bukan sahaja memberi peluang kepada pelajar untuk berkarya, tetapi juga dapat mencungkil bakat, kreativiti dan daya inovatif serta kemahiran pelajar, di samping menyuntik minat pelajar untuk menceburi bidang keusahawanan.

Creative Craft Award

In 2011, NCI introduces the Creative Craft Award which is a craft design competition opened for NCI's final year students in both the certificate and diploma programme. The competition theme of 'sulur alam' was divided into 3 categories that is the 2D (batik and weaving), 3D (metal, ceramic, wood and rattan) and mixed media/ material category. The contest opened up students' artistic side, raw talent, creativity, innovativeness and skills as well as infuse them with interest to venture into the field of entrepreneurship.





Program Pemuliharaan Kraf

Objektif utama program ini adalah untuk memulih dan memelihara perkembangan dan kemajuan kraf tempatan melalui pengumpulan, kajian, merekod segala sumber yang berkaitan dengan khazanah kraf Malaysia supaya menjadi bahan rujukan utama dan seterusnya dapat mendidik masyarakat menghayati dan mencintai seni kraf warisan. Di bawah program ini terdapat dua aktiviti utama iaitu pemuliharaan dan pemeliharaan kraf warisan melalui kajian, mengumpul dan merekod maklumat yang berkaitan dengan pembangunan industri kraf Malaysia. Oleh itu, usaha untuk meningkatkan kefahaman masyarakat terhadap seni dan budaya ini didukung oleh penerbitan bahan ilmiah dalam bentuk percetakan buku dan penerbitan audio visual yang menjurus kepada pelbagai elemen seni dan budaya khususnya dalam bidang kraf. Aktiviti yang dijalankan melalui pemeliharaan kraf ialah pameran bertema dan pameran tetap. Pameran bertema yang diadakan di Muzium Kraf Kuala Lumpur ialah:

(i) Pameran Teknologi Tradisional Pembuatan Tekstil, sempena Hari Kraf Kebangsaan 2011 di Muzium Kraf pada 23 Februari hingga 7 Mac 2011;

(ii) Pameran Seni Kraf Warisan Logam, sempena Promosi Kerja Kahwin 2011 di Muzium Kraf pada 21 Julai hingga 29 Julai 2011; dan

Craft Restoration Program

The main objective of this programme is to restore and maintain the development and advancement of local craft through collection, research and recording of all resources related to Malaysia's craft heritage as main reference materials and educating society to appreciate and love the art of heritage craft. There are two main activities under this programme that is craft restoration and conservation conducted through ongoing research, collection and documentation of records related to the development of the Malaysian craft industry. Hence, the effort to enhance the community's understanding towards art and culture will be supported by the publication of materials in the form of printed booklets and audio visual. The activities conducted through the craft restoration programme are themed and permanent exhibitions. The themed exhibitions organized at the Kuala Lumpur Craft Museum are:

(i) Exhibition on Traditional Technology in the Production of Textile, in conjunction with the National Craft Day 2011 at the Craft Museum from 23 February till 7 March 2011;

(ii) Exhibition on Metal Craft Heritage, in conjunction with Wedding Works Promotion 2011 at the Craft Museum from 21 till 29 July 2011.

Interaktif Kraf
Craft Interactive



Bicara Kraf
Craft Talk





Di samping itu, Kraftangan Malaysia juga mengadakan Pameran Konservasi Kraf Tekstil di Hotel Grand Seasons pada 21 Disember hingga 22 Disember 2011 sempena *Craft Textiles Conservation Workshop 2011*.

Pada tahun 2011, terdapat seramai 25 orang Adiguru Kraf dan seorang dari kalangan Adiguru Kraf tersebut telah dianugerahkan sebagai Tokoh Kraf Negara 2011. Bagi aktiviti penyelidikan dan dokumentasi pula, Buku Tokoh Kraf Negara 2011 telah diterbitkan dan sebanyak 2 penyelidikan telah dijalankan iaitu Penyelidikan Kraf Batik dan Kraf Pertukangan Perak. Sebanyak 338 aktiviti pendidikan kraf yang melibatkan seramai 30,614 orang peserta dijalankan di beberapa buah cawangan di peringkat negeri yang melibatkan pelajar sekolah dan Institut Pengajian Tinggi (IPT). Aktiviti ini bertujuan memberi tunjuk ajar kepada para peserta yang terlibat supaya dapat memahami, memelihara dan mencintai seni kraf warisan negara. Pencapaian aktiviti pendidikan kraf dan interaktif kraf sebagaimana di **Jadual 20**.

In addition, Malaysian Handicraft also conducts Textile Craft Conservation Exhibition at the Grand Season Hotel from 21 to 22 December 2011 in conjunction with the Craft Textiles Conservation Workshop 2011.

*The total number of Craft Adiguru stands at 25 and one of the Craft Adiguru received the National Master Craftsman Award 2011. Activities conducted for the research and documentation includes researches on Batik Craft and Metal Craftsmanship and the publication of the National Master Craftsman Award 2011 booklet. 338 craft educational activities involving 30,614 participants were carry out in several branches at state level. These activities were aimed at giving guidance to participants in understanding, preserving and loving the art of national craft heritage. The achievements of craft interactive and educational activities are shown in **Table 20**.*

Jadual 20 Aktiviti Pendidikan Kraf
Table 20 Craft Education Activities

Bil. *No.*	Negeri *State*	Bil. Aktiviti *No. of Activities*	Bilangan Peserta *No. of Participants*
1.	Ibu Pejabat *Federal Territory*	12	4,503
2.	Pulau Pinang *Penang*	2	360
3.	Perlis	8	622
4.	Kedah	11	1,433
5.	Perak	24	1,462
6.	Selangor	23	2,296
7.	Langkawi	27	1,818

Bil. *No.*	Negeri *State*	Bil. Aktiviti *No. of Activities*	Bilangan Peserta *No. of Participants*
8.	Negeri Sembilan	93	7,768
9.	Melaka *Malacca*	11	768
10.	Johor *Johore*	14	1,514
11.	Pahang	4	132
12.	Terengganu	11	747
13.	Kelantan	31	2,904
14.	Sabah	31	2,669
15.	Sarawak	36	1,618
Jumlah / *Total*		**338**	**30,614**

Program Pembangunan Teknologi Maklumat Dan Komunikasi

Pembangunan Teknologi Maklumat dan Komunikasi memperlihatkan kejayaan pencapaian oleh Portal Rasmi Kraftangan Malaysia dan Institut Kraf Negara untuk mengekalkan pengiktirafan 5 bintang selama dua tahun berturut-turut (2010 dan 2011) melalui penilaian Malaysia Portal and Websites Assessment 2011 oleh Multimedia Development Corporation (MDeC) dan Unit Pemodenan Tadbiran dan Perancangan Pengurusan Malaysia (MAMPU). Selain itu penggunaan TV Kraf, Gerbang SMS serta laman media sosial seperti Blog, Twitter dan Facebook turut diperkembangkan sebagai saluran maklumat dan komunikasi alternatif Kraftangan Malaysia.

Information Technology And Communication Development

The success of Information Technology and Communication development activities are clearly visible through the conferment of 5 star rating for two consecutive years for both the Malaysian Handicraft Official Portal and the National Craft Institute portal for year 2010 and 2011, in which evaluation is made based on the Malaysia Portal and Websites Assessment 2011 by Multimedia Development Corporation (MDeC) and Malaysian Administrative Modernisation and Management Planning Unit (MAMPU). Alternatively the use of Craft TV, SMS gateway and social media website such as Blog, Twitter and Facebook are also being expanded as an alternative information and communication channel for Malaysian Handicraft.

Prestasi Anak Syarikat

Performance Of Subsidiary Companies



Tenun Pua / *Pua Weaving*

Syarikat Pemasaran Karyaneka Sdn. Bhd.

Syarikat Pemasaran Karyaneka Sdn. Bhd. (Karyaneka) merupakan anak syarikat Kraftangan Malaysia yang bertanggungjawab memasarkan produk kraf tempatan di dalam dan luar negara. Syarikat ini memasarkan produk kraf di bawah jenama Karyaneka. Secara keseluruhannya, Karyaneka telah memperoleh jualan kasar sejumlah RM17,001,220.25 pada tahun 2011, berbanding pada tahun 2010 yang mencatat jualan kasar sebanyak RM15,704,352.00. Prestasi ini menunjukkan peningkatan sebanyak 8.26 peratus dalam pencapaian jualan Karyaneka. Aktiviti pemasaran Karyaneka dibahagikan kepada tiga segmen utamanya iaitu segmen Operasi/Runcit, Korporat/Agen dan Promosi/Eksport. Daripada ketiga-tiga segmen ini, segmen Operasi/Runcit mencapai prestasi jualan yang paling cemerlang diikuti segmen Korporat/Agen.

Berbanding dengan tahun lepas, segmen Operasi/Runcit mengalami peningkatan jumlah jualan kraf sebanyak 1.74 peratus, diikuti segmen Korporat/Agen mengalami peningkatan sebanyak 27.86 peratus. Walau bagaimanapun, segmen Promosi/Eksport pula mengalami penurunan sebanyak 55.53 peratus seperti di **Jadual 21**.

Syarikat Pemasaran Karyaneka Sdn. Bhd.

Syarikat Pemasaran Karyaneka Sdn. Bhd. (Karyaneka) is a subsidiary company of Malaysian Handicraft responsible for marketing local craft products domestically and internationally. The company markets these craft products under the brand Karyaneka. In total, Karyaneka earned gross sales of RM17,001,220.25 in 2011, against 2010 which recorded gross sales of RM15,704,352.00. This performance showed an increase of 8.26 percent. The Karyaneka marketing activities are divided into three main segments that are the Operations/Retail segment, Corporate/Agent segment and Promotion/Export segment. Out of these three segments, the Operations/Retail segment has the highest sales achievement followed by the Corporate/Agent segment.

*Compared to last year, the Operations/Retail segment showed an increase in the overall sales volume of 1.74 percent, followed by the Corporate/Agent segment that showed an increase of 27.86 percent. The Promotion/Export segment however, experienced a decline of 55.53 percent as shown in **Table 21**.*

Jadual 21 **Prestasi Jualan Karyaneka**
Table 21 ***Karyaneka Sales Performance***

Nilai Jualan Kraf Mengikut Tahun (RM) / *Craft Sales Value By Year (RM)*			
Segmen *Segment*	**2010**	**2011**	**% Peningkatan/ Penurunan** *% Increase/Decline*
Operasi/Runcit *Operations/Retail*	9,997,978.00	10,172,225.65	1.74
Korporat/Agen *Corporate/Agent*	5,146,070.00	6,579,803.18	27.86
Promosi/Eksport *Promotion/Export*	560,304.00	249,173.52	(55.53)
Jumlah Jualan Kasar ***Total***	**15,704,352.00**	**17,001,220.25**	**8.26**



Jualan Kraf
Craft Sales



Karyaneka mempunyai 12 buah pusat jualan iaitu di Kompleks Kraf Kuala Lumpur, Kompleks Kraf Langkawi, Lapangan Terbang Antarabangsa Kuala Lumpur Satelit, Lapangan Terbang Antarabangsa Kuala Lumpur CP 21, Bukit Bintang Plaza, Lapangan Terbang Langkawi, Wisma Kraftangan Jalan Tun Perak, Kompleks Kraf Seremban, Negeri Sembilan; Pasaraya Mid Valley, Kraftangan Malaysia Cawangan Kuantan, Pahang, Pusat Pelancongan Malaysia (MATIC) Kuala Lumpur dan KL CityWalk. Pencapaian jualan bagi semua pusat jualan seperti di **Jadual 22**.

*Karyaneka owns 12 sales centre, namely the Kuala Lumpur Craft Complex, Langkawi Craft Complex, Kuala Lumpur International Airport Satellite, Kuala Lumpur International Airport CP 21, Bukit Bintang Plaza, Langkawi Airport, Handicraft Complex Jalan Tun Perak, Seremban Craft Complex, Negeri Sembilan; Mid Valley Megamall, Malaysian Handicraft Kuantan Branch, Pahang, Malaysia Tourism Centre (MATIC) Kuala Lumpur and KL CityWalk. The sales achievements for all the sales centre are as shown in **Table 22**.*

Jadual 22 **Jualan Kraf di Pusat Jualan Karyaneka**
Table 22 ***Sales at Karyaneka Sales Centre***

Pusat Jualan *Sales Centre*	**Nilai Jualan Tahun 2010 (RM)** *Sales Value for 2010 (RM)*	**Nilai Jualan Tahun 2011 (RM)** *Sales Value for 2011 (RM)*	**% Peningkatan/ Penurunan** *% Increase Decline*
Kompleks Kraf Kuala Lumpur *Kuala Lumpur Craft Complex*	5,854,074.00	5,372,381.21	(8.23)
Kompleks Kraf Langkawi *Langkawi Craft Complex*	589,195.00	487,975.20	(17.2)
Lapangan Terbang Antarabangsa Kuala Lumpur Satelite *Kuala Lumpur International Airport Satellite*	1,424,180.00	1,712,407.35	20.2
Lapangan Terbang Antarabangsa Kuala Lumpur CP 21 *Kuala Lumpur International Airport CP 21*	1,125,945.00	1,364,853.75	21.2
Bukit Bintang Plaza *Bukit Bintang Plaza*	138,730.00	193,436.70	39.4

Pusat Jualan *Sales Centre*	Nilai Jualan Tahun 2010 (RM) *Sales Value for 2010 (RM)*	Nilai Jualan Tahun 2011 (RM) *Sales Value for 2011 (RM)*	% Peningkatan/ Penurunan *% Increase Decline*
Lapangan Terbang Langkawi *Langkawi Airport*	224,485.00	252,719.60	12.6
Wisma Kraftangan, Jalan Tun Perak *Handicraft Complex Jalan Tun Perak*	47,823.00	56,847.20	18.9
Kompleks Kraf Seremban *Seremban Craft Complex*	47,780.00	55,637.40	16.4
Pasaraya Mid Valley *Mid Valley Megamall*	187,364.00	216,443.60	15.5
Kraftangan Malaysia Cawangan Kuantan, Pahang *Malaysian Handicraft Kuantan Branch, Pahang*	21,696.00	32,404.30	49.4
Pusat Pelancongan Malaysia (MATIC) *Malaysia Tourism Centre (MATIC)*	337,702.00	415,272.34	23.0
KL CityWalk *KL CityWalk*	-	11,847.00	-
Jumlah Jualan ***Total Sales***	**9,997,978.00**	**10,172,225.65**	**1.74**

KRAF HOLDINGS SDN. BHD.

Syarikat Kraf Holdings Sdn. Bhd. (Kraf Holdings) merupakan anak syarikat Kraftangan Malaysia yang memberi tumpuan kepada pengeluaran batik eksklusif. Setiap tahun Kraf Holdings mempertingkatkan reka corak, kehalusan pembuatan/mencanting batik dan menggunakan pelbagai jenis kain putih dalam menghasilkan kain batik yang eksklusif. Jenis-jenis kain yang digunakan ialah opal, linen, habotai, chiffon, crepe satin, jacquard, organza, crepe de chine dan cotton.

Pada tahun 2011, nilai jualan yang diperoleh adalah RM1,474,671.00 berbanding tahun 2010 nilai jualan adalah RM1,343,468.98 dengan peningkatan sebanyak 9.78 peratus. Kraf Holdings telah menumpukan kepada jualan batik eksklusif dan bahan mentah. Peningkatan hasil jualan batik eksklusif telah meningkat dari RM686,208.37 tahun 2010 kepada RM702,851.00 pada tahun 2011. Ia menunjukkan peningkatan sebanyak 2.43 peratus. Manakala bagi jualan bahan mentah, ia juga menunjukkan peningkatan dari RM657,260.61 pada tahun 2010 kepada RM771,820.00 pada tahun 2011. Ia menunjukkan peningkatan sebanyak 17.43 peratus.

KRAF HOLDINGS SDN. BHD.

Kraf Holdings Sdn. Bhd. (Kraf Holdings) is a subsidiary of Malaysian Handicraft that focuses on the production of exclusive batik. Every year, Kraf Holdings will continue its effort to enhance designs pattern, refinement on the hand drawing process and use various type of white fabric in the production of exclusive batik. The type of fabric used are such as opal, linen, habotai, chiffon, crepe satin, jacquard, organza, crepe de chine and cotton.

The sales value for 2011 was RM1,474,671.00 compared to 2010 sales value of RM1,343,468.98 indicating an increase of 9.78 percent. Kraf Holdings emphasised on the sales of exclusive batik and raw materials. The sales of exclusive batik sees an increase from RM686,208.37 in 2010 to RM702,851.00 in 2011, indicating an increase of 2.43 percent. While, the sales of raw materials also shows an increase of 17.43 percent from RM657,260.61 in 2010 to RM771,820.00 in 2011.

Penyata Kewangan

Perbadanan Kemajuan Kraftangan Malaysia dan Subsidiarinya pada 31 Disember 2011

(Ditubuhkan Di bawah Akta 222, Perbadanan Kemajuan Kraftangan Malaysia 1979)



Anyaman / *Weaving*

SIJIL KETUA AUDIT NEGARA
MENGENAI PENYATA KEWANGAN
PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA
BAGI TAHUN BERAKHIR 31 DISEMBER 2011

Penyata Kewangan Perbadanan Kemajuan Kraftangan Malaysia dan Kumpulan bagi tahun berakhir 31 Disember 2011 telah diaudit oleh wakil saya. Pihak pengurusan bertanggungjawab terhadap Penyata Kewangan ini. Tanggungjawab saya adalah mengaudit dan memberI pendapat terhadap Penyata Kewangan tersebut.

Pengauditan telah dilaksanakan mengikut Akta Audit 1957 dan berpandukan piawaian pengauditan yang diluluskan. Piawaian tersebut menghendaki pengauditan dirancang dan dilaksanakan untuk mendapat kepastian yang munasabah sama ada Penyata Kewangan adalah bebas daripada kesilapan atau ketinggalan yang ketara. Pengauditan itu termasuk memeriksa rekod secara semak uji, menyemak bukti yang menyokong angka dan memastikan pendedahan yang mencukupi dalam Penyata Kewangan. Penilaian juga dibuat terhadap prinsip perakaunan yang digunakan, unjuran signifikan oleh pengurusan dan persembahan Penyata Kewangan secara keseluruhan. Saya percaya pengauditan yang dilaksanakan memberi asas yang munasabah terhadap pendapat saya.

Pada pendapat saya, Penyata Kewangan ini memberi gambaran yang benar dan saksama terhadap kedudukan kewangan Perbadanan Kemajuan Kraftangan Malaysia dan Kumpulan pada 31 Disember 2011, hasil operasi dan aliran tunainya untuk tahun tersebut berdasarkan piawaian perakaunan yang diluluskan.

Saya telah mempertimbangkan Penyata Kewangan dan laporan juruaudit bagi semua subsidiari yang tidak diaudit oleh saya seperti yang dinyatakan dalam nota kepada Penyata Kewangan Disatukan. Saya berpuas hati bahawa Penyata Kewangan berkenaan telah disatukan dengan Penyata Kewangan Perbadanan Kemajuan Kraftangan Malaysia adalah dalam bentuk dan kandungan yang sesuai dan wajar bagi tujuan penyediaan Penyata Kewangan Disatukan. Saya juga telah menerima maklumat dan penjelasan yang memuaskan sebagaimana yang dikehendaki bagi tujuan tersebut.

Laporan juruaudit mengenai Penyata Kewangan syarikat subsidiari berkenaan tidak mengandungi sebarang pemerhatian yang boleh menjejaskan Penyata Kewangan yang disatukan.

(TOHA BIN SHARIF)
b.p. KETUA AUDIT NEGARA
MALAYSIA

PUTRAJAYA
20 JULAI 2012



PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA
DAN SUBSIDIARINYA

(Ditubuhkan Di Bawah Akta 222
Perbadanan Kemajuan Kraftangan Malaysia 1979)

PENYATA PENGERUSI DAN SEORANG AHLI LEMBAGA PENGARAH
(AKAUN KUMPULAN)

Kami, YBHG. DATO' HAJI SOHAIMI BIN SHAHADAN dan YBHG. DATIN ZAHIRAH BINTI HAJI MOHAMAD yang merupakan Pengerusi dan salah seorang Ahli Lembaga Pengarah PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA dengan ini menyatakan bahawa, pada pendapat Lembaga Pengarah, Penyata Kewangan yang mengandungi Lembaran Imbangan, Penyata Pendapatan, Penyata Perubahan Ekuiti dan Penyata Aliran Tunai yang berikut ini berserta dengan nota-nota kepada Penyata Kewangan di dalamnya, adalah disediakan untuk menunjukkan pandangan yang benar dan saksama berkenaan kedudukkan PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA pada 31 Disember 2011 dan hasil kendaliannya serta perubahan kedudukan kewangannya bagi tahun berakhir pada tarikh tersebut.

Bagi pihak Lembaga

YBHG. DATO' HAJI SOHAIMI BIN SHAHADAN

GELARAN : PENGERUSI LEMBAGA PENGARAH
TARIKH : 13 JULAI 2012
TEMPAT : KUALA LUMPUR

Bagi pihak Lembaga

YBHG. DATIN ZAHIRAH BINTI HAJI MOHAMAD

GELARAN : AHLI LEMBAGA PENGARAH
TARIKH : 13 JULAI 2012
TEMPAT : KUALA LUMPUR

PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA DAN SUBSIDIARINYA

(Ditubuhkan Di Bawah Akta 222
Perbadanan Kemajuan Kraftangan Malaysia 1979)

PENGAKUAN OLEH PEGAWAI UTAMA YANG BERTANGGUNGJAWAB KE ATAS PENGURUSAN KEWANGAN PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA

Saya, Mohd. Kamil Bin Mohd. Ali, pegawai utama bertanggungjawab ke atas pengurusan kewangan dan rekod-rekod perakuanan PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA dengan ikhlasnya mengakui bahawa Lembaran Imbangan, Penyata Pendapatan, Penyata Perubahan Ekuiti dan Penyata Aliran Tunai dalam kedudukan kewangan yang berikut ini berserta dengan nota-nota kepada Penyata Kewangan di dalamnya mengikut sebaik-baik pengetahuan dan kepercayaan saya, adalah betul dan saya membuat ikrar ini dengan sebenarnya mempercayai bahawa ia adalah benar dan atas kehendak-kehendak Akta Akuan Berkanun, 1960.

Sebenar dan sesungguhnya diakui oleh penama di atas, di Kuala Lumpur Pada 13 JULAI 2012)

Di hadapan saya,

PESURUHJAYA SUMPAH

PESURUHJAYA SUMPAH MALAYSIA
No. W 521
MOHAN A.S. MANIAM

No. 50, Jalan Hang Lekiu
[illegible] Kuala Lumpur.



PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA
LEMBARAN IMBANGAN PADA 31 DISEMBER 2011

		KUMPULAN		PERBADANAN	
	NOTA	**2011 RM**	2010 RM	**2011 RM**	2010 RM
ASET BUKAN SEMASA					
Hartanah, Loji dan Peralatan	4	**152,180,303**	137,199,214	**151,528,249**	136,558,433
Kerja dalam kemajuan	5	**1,234,441**	17,939,011	**1,234,441**	17,939,011
Pelaburan dalam Syarikat Subsidiari	6	**-**	-	**8,161,401**	8,161,401
ASET SEMASA					
Inventori	7	**9,279,724**	9,486,867	**1,683,988**	1,987,315
Penghutang perniagaan	8	**1,586,418**	2,485,608	**67,776**	13,008
Jumlah terhutang daripada syarikat subsidiari	9	**-**	-	**1,838,165**	2,510,898
Pelbagai penghutang dan deposit	10	**8,503,779**	3,785,726	**8,158,576**	3,467,297
Simpanan tetap	11	**43,909,619**	44,092,722	**43,000,000**	43,000,000
Tunai di tangan dan baki di bank		**16,041,078**	27,624,978	**14,211,553**	25,596,556
JUMLAH ASET SEMASA		**79,320,618**	87,475,901	**68,960,058**	76,575,074
LIABILITI SEMASA					
Pemiutang perniagaan		**709,030**	1,198,526	**-**	-
Pelbagai pemiutang dan bayaran terakru	12	**7,188,460**	7,392,484	**6,514,315**	6,789,720
Pemiutang sewa beli	17	**56,478**	54,871	**-**	-
Jumlah terhutang kepada syarikat subsidiari	9	**-**	-	**131,591**	195,157
Peruntukan cukai		**1,050**	66,237	**-**	-
JUMLAH LIABILITI SEMASA		**7,955,018**	8,712,118	**6,645,906**	6,984,877
ASET SEMASA BERSIH		**71,365,600**	78,763,783	**62,314,152**	69,590,197
		224,780,344	233,902,008	**223,238,243**	232,249,042
Dibiayai oleh :					
KUMPULAN WANG MENGURUS		**49,576,473**	46,629,325	**49,576,473**	46,629,325
KUMPULAN WANG PEMBANGUNAN	13	**171,611,562**	183,680,822	**170,176,832**	182,173,084
TABUNG PINJAMAN KENDERAAN	14	**1,350,000**	1,350,000	**1,350,000**	1,350,000
TABUNG PINJAMAN KOMPUTER	15	**350,000**	350,000	**350,000**	350,000
TABUNG PINJAMAN PENGAJIAN	16	**1,784,938**	1,746,633	**1,784,938**	1,746,633
		224,672,973	233,756,780	**223,238,243**	232,249,042
LIABILITI JANGKA PANJANG					
Pemiutang sewa beli	17	**39,895**	97,759	**-**	-
Cukai tertunda	18	**67,476**	47,469	**-**	-
		224,780,344	233,902,008	**223,238,243**	232,249,042

Nota di muka surat 90 hingga 107 merupakan sebahagian daripada penyata kewangan ini.

PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA
PENYATA PENDAPATAN
BAGI TAHUN BERAKHIR 31 DISEMBER 2011

	NOTA	KUMPULAN 2011 RM	KUMPULAN 2010 RM	PERBADANAN 2011 RM	PERBADANAN 2010 RM
Pendapatan	19	**96,227,581**	109,621,350	**80,729,546**	95,381,612
Kos pekerja	20	**(30,450,665)**	(28,844,135)	**(27,192,634)**	(25,797,344)
Belanja pentadbiran	21	**(51,410,748)**	(68,982,549)	**(39,498,212)**	(58,479,078)
Rosotnilai dan hapuskira	22	**(8,704,826)**	(8,517,234)	**(8,488,486)**	(8,375,879)
Lebihan pendapatan sebelum cukai		**5,661,342**	3,277,432	**5,550,214**	2,729,311
Perbelanjaan cukai		**(114,136)**	(133,107)	**-**	-
Lebihan pendapatan selepas cukai		**5,547,206**	3,144,325	**5,550,214**	2,729,311

Nota di muka surat 90 hingga 107 merupakan sebahagian daripada penyata kewangan ini.



PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA
PENYATA ALIRAN TUNAI
BAGI TAHUN BERAKHIR 31 DISEMBER 2011

	NOTA	KUMPULAN 2011 RM	KUMPULAN 2010 RM	PERBADANAN 2011 RM	PERBADANAN 2010 RM
ALIRAN TUNAI DARIPADA AKTIVITI OPERASI:					
Tunai diterima daripada kerajaan dan pelanggan		**78,183,179**	98,801,866	**60,757,200**	83,043,175
Tunai dibayar kepada pembekal dan pekerja		**(84,066,385)**	(103,034,519)	**(67,392,038)**	(87,612,773)
Tunai digunakan daripada operasi		**(5,883,206)**	(4,232,653)	**(6,634,838)**	(4,569,598)
Cukai dibayar		**(181,987)**	(141,729)	**-**	-
Tunai bersih digunakan daripada aktiviti operasi		**(6,065,193)**	(4,374,382)	**(6,634,838)**	(4,569,598)
ALIRAN TUNAI DARIPADA AKTIVITI PELABURAN:					
Faedah diterima		**674,218**	1,452,809	**654,257**	1,435,503
Terimaan dari pelupusan hartanah, loji dan peralatan		**36,293**	58,349	**36,293**	58,349
Pembelian hartanah, loji dan peralatan		**(23,043,790)**	(6,543,694)	**(22,883,184)**	(5,702,814)
Kerja dalam kemajuan		**16,704,569**	(4,593,628)	**16,704,569**	(4,593,628)
Bayaran balik oleh syarikat subsidiari		**-**	-	**667,900**	563,100
Tunai bersih digunakan daripada aktiviti pelaburan		**(5,628,710)**	(9,626,164)	**(4,820,165)**	(8,239,490)
ALIRAN TUNAI DARIPADA AKTIVITI PEMBIAYAAN					
Bayaran sewa beli		**(58,387)**	(58,894)	**-**	-
Faedah sewa beli		**(3,005)**	(4,713)	**-**	-
Dividen diterima / (dibayar)		**-**	-	**70,000**	182,772
Tunai bersih (digunakan daripada) / dijana dari aktiviti pembiayaan		**(61,392)**	(63,607)	**70,000**	182,772
Pengurangan bersih dalam tunai dan kesetaraan tunai		**(11,755,295)**	(14,064,153)	**(11,385,003)**	(12,626,316)
TUNAI DAN KESETARAAN TUNAI PADA AWAL TAHUN		**71,705,992**	85,770,145	**68,596,556**	81,222,872
TUNAI DAN KESETARAAN TUNAI PADA AKHIR TAHUN	**23**	**59,950,697**	71,705,992	**57,211,553**	68,596,556

Nota di muka surat 90 hingga 107 merupakan sebahagian daripada penyata kewangan ini.

PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA
PENYATA PERUBAHAN EKUITI KUMPULAN
BAGI TAHUN BERAKHIR 31 DISEMBER 2011

	NOTA	KUMPULAN WANG MENGURUS	KUMPULAN WANG PEMBANGUNAN	TABUNG PINJAMAN KENDERAAN	TABUNG PINJAMAN KOMPUTER	TABUNG PINJAMAN PENGAJIAN	JUMLAH
		RM	RM	RM	RM	RM	RM
Baki pada 1 Januari 2010		54,685,225	183,302,616	1,350,000	350,000	1,713,612	241,401,453
Terimaan dalam tahun		-	2,615,605	-	-	-	2,615,605
Dividen	25	-	182,772	-	-	-	182,772
Penggunaan semula kumpulan wang		(7,703,984)	-	-	-	-	(7,703,984)
(Kurangan) / Lebihan pendapatan selepas cukai		(351,916)	3,064,730	23,369	9,577	33,021	2,778,781
Pindahan ke akaun mengurus		-	-	(23,369)	(9,577)	-	(32,946)
Penggunaan dalam tahun		-	(5,484,901)	-	-	-	(5,484,901)
Baki pada 31 Disember 2010		**46,629,325**	**183,680,822**	**1,350,000**	**350,000**	**1,746,633**	**233,756,780**
Penggunaan semula kumpulan wang		-	(8,648,498)	-	-	-	(8,648,498)
Dividen	25	-	70,000	-	-	-	70,000
Lebihan pendapatan selepas cukai		2,947,148	2,386,414	24,890	10,449	38,305	5,407,206
Pindahan ke akaun mengurus		-	-	(24,890)	(10,449)	-	(35,339)
Penggunaan dalam tahun		-	(5,877,176)	-	-	-	(5,877,176)
Baki pada 31 Disember 2011		**49,576,473**	**171,611,562**	**1,350,000**	**350,000**	**1,784,938**	**224,672,973**

PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA
PENYATA PERUBAHAN EKUITI KUMPULAN
BAGI TAHUN BERAKHIR 31 DISEMBER 2011

	NOTA	KUMPULAN WANG MENGURUS	KUMPULAN WANG PEMBANGUNAN	TABUNG PINJAMAN KENDERAAN	TABUNG PINJAMAN KOMPUTER	TABUNG PINJAMAN PENGAJIAN	JUMLAH
		RM	RM	RM	RM	RM	RM
Baki pada 1 Januari 2010		54,685,225	182,027,120	1,350,000	350,000	1,713,612	240,125,957
Terimaan dalam tahun		-	2,615,605	-	-	-	2,615,605
Penggunaan semula kumpulan wang		(7,703,984)	-	-	-	-	(7,703,984)
(Kurangan) / Lebihan pendapatan selepas cukai		(351,916)	3,015,260	23,369	9,577	33,021	2,729,311
Pindahan ke akaun mengurus		-	-	(23,369)	(9,577)	-	(32,946)
Penggunaan dalam tahun		-	(5,484,901)	-	-	-	(5,484,901)
Baki pada 31 Disember 2010		**46,629,325**	**182,173,084**	**1,350,000**	**350,000**	**1,746,633**	**232,249,042**
Penggunaan semula kumpulan wang		-	(8,648,498)	-	-	-	(8,648,498)
Lebihan pendapatan selepas cukai		2,947,148	2,529,422	24,890	10,449	38,305	5,550,214
Pindahan ke akaun mengurus		-	-	(24,890)	(10,449)	-	(35,339)
Penggunaan dalam tahun		-	(5,877,176)	-	-	-	(5,877,176)
Baki pada 31 Disember 2011		**49,576,473**	**170,176,832**	**1,350,000**	**350,000**	**1,784,938**	**223,238,243**



PERBADANAN KEMAJUAN KRAFTANGAN MALAYSIA
NOTA KEPADA PENYATA KEWANGAN
BAGI TAHUN BERAKHIR 31 DISEMBER 2011

1. KEGIATAN UTAMA

Perbadanan Kemajuan Kraftangan Malaysia (Kraftangan Malaysia) telah ditubuhkan di bawah Undang-undang Kerajaan Malaysia dan tertakluk kepada peruntukan di dalam Akta 222, Akta PKKM 1979 dan Akta A562, Akta PKKM (Pindaan) 1983. Kraftangan Malaysia mula ditubuhkan pada 1 Oktober 1979 dan bertanggungjawab untuk menerajui pembangunan industri kraf tempatan.

Penyata Kewangan diluluskan menurut resolusi Lembaga Pengarah bertarikh 13 Julai 2012.

2. ASAS PENYEDIAAN

Penyata Kewangan ini disediakan berdasarkan konvensyen kos sejarah dan mematuhi Piawaian Perakaunan yang diluluskan di Malaysia serta Pekeliling Perbendaharaan yang diguna pakai.

3. DASAR PERAKAUNAN

3.1 ASAS PERAKAUNAN

Penyata Kewangan Kumpulan dan Kraftangan Malaysia disediakan menggunakan asas konvensyen kos sejarah kecuali sebagaimana dinyatakan dalam nota kepada Penyata Kewangan.

3.2 ASAS PENYATUAN

Penyata Kewangan Yang Disatukan menggabungkan Penyata Kewangan Kraftangan Malaysia dan semua Syarikat Subsidiarinya yang telah diaudit yang dibuat sehingga akhir tahun kewangan. Syarikat Subsidiari adalah syarikat di mana Kraftangan Malaysia mempunyai kuasa untuk melaksanakan kawalan ke atas dasar kewangan dan operasi menerusi perwakilan dalam Lembaga Pengarah untuk memperolehi manfaat daripada kegiatannya. Semua urus niaga antara Kraftangan Malaysia dan Syarikat Subsidiari dihapuskan apabila disatukan dan Penyata Kewangan Yang Disatukan pula menunjukkan urus niaga luaran sahaja.

3.3 DASAR-DASAR PERAKAUNAN YANG PENTING

a) Hartanah, Loji dan Peralatan

Hartanah, loji dan peralatan dinyatakan pada nilai kos ditolak susutnilai terkumpul. Nilai kos hartanah, loji dan peralatan adalah merangkumi nilai belian serta kos berkaitan dengan pembelian hartanah, loji dan peralatan termasuk faedah ke atas pinjaman.



Pengkajian semula penurunan nilai buku hartanah, loji dan peralatan ke nilai boleh tebus sekiranya terdapat kemungkinan untuk rosot nilai.

Pembelian aset Kraftangan Malaysia dipermodalkan bagi kos dan unit yang melebihi RM1,000 ke atas sahaja. Susut nilai dikira berasaskan kos harta atas kadar yang sama rata bagi tempoh kegunaan harta tersebut. Kadar susut nilai tahunan adalah seperti berikut:

Tanah Pajakan	Dilunaskan berdasarkan Jangka Masa Pajakan
Pembaikan Tanah, Bangunan, Pembaikan bangunan dan Kemudahan	2 %
Alat Kelengkapan Pejabat, Elektronik, Elektrik, Perhubungan, Fotografi, Keselamatan, Perabot, dan Lengkapan	10 %
Kenderaan	15% - 20 %
Jentera	15 %
Alat Kelengkapan Lain-lain, Ubahsuai Pejabat, dan Mesin	20 %

b) Kerja Dalam Kemajuan

Kerja dalam kemajuan dipermodalkan apabila Certificate of Practical Completion diperolehi, bangunan telah didiami dan telah berfungsi sepenuhnya.

c) Pelaburan

Syarikat Subsidiari

Syarikat subsidiari merupakan syarikat di mana Kraftangan Malaysia mempunyai pegangan lebih daripada 50% dalam ekuiti jangka panjang dan mempunyai pengaruh dalam pengurusannya. Pelaburan-pelaburan dinyatakan pada asas kos. Peruntukan rosot nilai saham ditetapkan oleh Lembaga Pengarah berdasarkan kepada kedudukan untung rugi syarikat subsidiari.

d) Inventori

Hanya inventori bahan mentah yang berguna serta bernilai sahaja dikira sepanjang tempoh kewangan yang berkaitan. Bermula tahun kewangan berakhir 31 Disember 2011, nilai inventori bahan mentah dikira pada harga kos atau nilai jualan bersih (yang mana lebih rendah), ditolak dengan 3% kadar rosotnilai ke atas inventori bahan mentah (2010 : nil).

Inventori barangan siap dinilai pada kaedah yang mana lebih rendah antara kos dan nilai jualan.

Pembungkusan dan alat tulis pula adalah untuk syarikat subsidiari.

e) Penghutang Am dan Penghutang Perniagaan

Kadar peruntukan Hutang Ragu yang dibuat ke atas Penghutang Am dan Penghutang Perniagaan adalah berbeza berdasarkan kepada penyemakan akhir tahun ke atas baki hutang untuk tempoh tertentu yang belum dapat dipungut. Kadar-kadarnya adalah seperti berikut :

Usia Tunggakan Hutang	Kadar Peruntukan Hutang Ragu
Hutang semasa sehingga setahun (0-1 tahun)	10%
Setahun hingga tiga tahun (2-3 tahun)	15%
Melebihi tiga tahun (> 3 tahun)	20%

(2010 : Kadar adalah tetap iaitu sebanyak 10% ke atas Penghutang Am dan Perniagaan)

Hutang lapuk akan dihapuskira pada tempoh ianya dikenalpasti.

f) Percukaian

Cukai di dalam penyata kewangan terdiri daripada cukai semasa dan cukai tertunda.

Cukai semasa

Cukai semasa adalah amaun cukai pendapatan yang dijangka perlu dibayar berkenaan dengan keuntungan bercukai bagi tahun dan dikira menggunakan kadar cukai yang berkuatkuasa pada tarikh lembaran imbangan, dan mana-mana pelarasan kepada cukai kena bayar bagi tahun sebelumnya.

Cukai tertunda

Cukai tertunda adalah diambilkira dengan menggunakan kaedah lembaran imbangan, diperuntukkan ke atas semua perbezaan sementara di antara nilai dibawa aset dan tanggungan bagi tujuan persembahan dan amaun yang dibenarkan untuk tujuan percukaian.

Tanggungan cukai tertunda diambilkira pada semua perbezaan sementara yang boleh dikenakan cukai.

Aset cukai tertunda diambilkira ke atas semua perbezaan sementara yang boleh ditolak, kerugian cukai dan kredit cukai yang belum digunakan, setakat mana keuntungan bercukai berkemungkinan akan tersedia, yang mana boleh digunakan ke atas perbezaan sementara yang boleh ditolak, iaitu terdiri daripada kerugian cukai dan kredit cukai yang belum digunakan.

Kraftangan Malaysia telah dikecualikan daripada cukai pendapatan.



g) Sewa Beli

Aset yang diperolehi di bawah perjanjian sewa beli dipermodalkan pada kos belian dan disusutnilaikan pada asas yang sama seperti aset yang telah dimiliki. Ianya selaras dengan polisi susutnilai yang digunapakai oleh kumpulan. Jumlah amaun yang tertunggak di bawah perjanjian sewa beli telah dimasukkan di bawah pemiutang sewa beli. Faedah sewa beli dikenakan kepada Penyata Pendapatan berdasarkan kaedah penyatuan digit (sum of digit).

h) Tunai dan Kesetaraan Tunai

Tunai dan kesetaraan tunai adalah berjangka pendek dan mempunyai kecairan yang tinggi dengan tempoh kematangan tidak melebihi tiga bulan dari tarikh mula pegangan dan sedia ditukar dalam bentuk tunai dengan risiko perubahan nilai yang rendah.

Tunai dan kesetaraan tunai terdiri daripada baki tunai di tangan dan di bank, serta simpanan tetap di bank dan institusi kewangan yang berlesen yang tidak digunakan sebagai cagaran.

i) Manfaat Pekerja

Manfaat jangka pendek

Upah, gaji, bonus dan sumbangan keselamatan sosial diambil kira sebagai perbelanjaan dalam tahun di mana pekerja menyumbang perkhidmatan mereka. Cuti pampasan terkumpul untuk jangka pendek seperti cuti tahunan berbayar akan diambil kira apabila pekerja telah menyumbangkan perkhidmatan mereka yang mana akan meningkatkan kelayakan mereka untuk mendapat cuti pampasan pada masa akan datang, manakala cuti pampasan tidak terkumpul untuk jangkamasa pendek seperti cuti sakit akan dikira apabila ketidakhadiran pekerja berlaku.

Pelan caruman wajib

Sepertimana yang dikehendaki oleh undang-undang, Kraftangan Malaysia membuat sumbangan kepada Kumpulan Wang Simpanan Pekerja (KWSP) dan Pencen. Apabila Kraftangan Malaysia membayar caruman ini, maka pihak Kraftangan Malaysia tidak mempunyai sebarang tanggungan dimasa hadapan.

j) Instrumen Kewangan

Instrumen kewangan yang dibawa ke Lembaran Imbangan termasuk wang tunai dan baki di bank, pelaburan, penghutang, pemiutang dan pinjaman. Kaedah pengiktirafan yang digunakan didedahkan di dalam penyata polisi kewangan secara individu yang berkaitan dengan setiap item.

3.4 OBJEKTIF DAN POLISI RISIKO PENGURUSAN KEWANGAN

Kegiatan Kumpulan dan Kraftangan Malaysia terdedah kepada pelbagai risiko kewangan termasuk risiko kredit, risiko kecairan dan risiko aliran tunai. Bagi syarikat subsidiari, objektif dan polisi pengurangan risiko kewangan secara keseluruhan adalah bertujuan memaksimakan pulangan kepada pemegang saham. Manakala bagi Kraftangan Malaysia, objektif dan polisi pengurusan risiko kewangan secara keseluruhan adalah bertujuan memastikan setiap aktiviti kerajaan mencapai objektif yang telah ditetapkan.

Risiko kewangan

Pengurusan risiko kewangan dilakukan melalui penyemakan risiko, sistem kawalan dalaman dan pematuhan kepada pengurusan kewangan. Ahli Lembaga Pengarah sentiasa menyemak dan memantau risiko-risiko ini.

Risiko kredit

Kumpulan dan Kraftangan Malaysia menguruskan risiko kredit dalam aktiviti operasinya melalui penilaian berterusan terhadap kedudukan kewangan dan prestasi kredit pelanggan.

Risiko kecairan dan aliran tunai

Kumpulan dan Kraftangan Malaysia mengurus risiko kecairan dan aliran tunai dengan memastikan tunai yang mencukupi dan menyediakan dana yang cukup bagi memenuhi anggaran komitmen daripada perbelanjaan operasi dan liabiliti kewangan.

4. HARTANAH, LOJI DAN PERALATAN

KUMPULAN	NILAI BUKU BERSIH			NILAI BUKU BERSIH		
	MENGURUS	PEMBANGUNAN	JUMLAH	MENGURUS	PEMBANGUNAN	JUMLAH
	2011 RM	2011 RM	2011 RM	2010 RM	2010 RM	2010 RM
Tanah Pajakan	116,962	9,316,456	9,433,418	121,685	9,414,151	9,535,836
Bangunan Dan Pembaikan	16,946,829	102,083,347	119,030,176	17,351,881	83,394,813	100,746,694
Kemudahan	-	2,595,785	2,595,785	-	2,656,029	2,656,029
Kenderaan	1,670,047	202,392	1,872,439	2,318,783	266,368	2,585,151
Mesin Dan Jentera	726	1,750,899	1,751,625	37,327	1,931,537	1,968,864
Alat Kelengkapan Pejabat	614,169	573,836	1,188,005	760,342	632,036	1,392,378
Alat Kelengkapan Elektronik	733,001	14,117,057	14,850,058	416,645	15,969,786	16,386,431
Alat Kelengkapan Elektrik	60,900	483,795	544,695	81,617	551,439	633,056
Alat Kelengkapan Perhubungan	54,418	10,244	64,662	80,395	12,840	93,235
Alat Kelengkapan Fotografi	7,321	121,652	128,973	10,759	145,967	156,726
Alat Kelengkapan Keselamatan	-	3	3	-	3	3
Alat Kelengkapan Lain-lain	176,556	385,452	562,008	669,950	254,641	924,591
Ubah Suai Pejabat	-	158,456	158,456	-	120,220	120,220
Jumlah	20,380,929	131,799,374	152,180,303	21,849,384	115,349,830	137,199,214

PERBADANAN	NILAI BUKU BERSIH			NILAI BUKU BERSIH		
	MENGURUS	PEMBANGUNAN	JUMLAH	MENGURUS	PEMBANGUNAN	JUMLAH
	2011 RM	2011 RM	2011 RM	2010 RM	2010 RM	2010 RM
Tanah Pajakan	116,962	9,316,457	9,433,419	121,685	9,414,151	9,535,836
Bangunan Dan Pembaikan	16,946,829	102,083,346	119,030,175	17,351,881	83,394,813	100,746,694
Kemudahan	-	2,595,786	2,595,786	-	2,656,029	2,656,029
Kenderaan	1,670,047	73,889	1,743,936	2,318,783	88,191	2,406,974
Mesin Dan Jentera	726	1,750,899	1,751,625	37,327	1,931,536	1,968,863
Alat Kelengkapan Pejabat	614,169	218,142	832,311	760,342	300,682	1,061,024
Alat Kelengkapan Elektronik	733,001	14,107,655	14,840,656	416,645	15,958,757	16,375,402
Alat Kelengkapan Elektrik	60,900	483,796	544,696	81,617	551,439	633,056
Alat Kelengkapan Perhubungan	54,418	10,243	64,661	80,395	12,840	93,235
Alat Kelengkapan Fotografi	7,321	121,652	128,973	10,759	145,967	156,726
Alat Kelengkapan Keselamatan	-	3	3	-	3	3
Alat Kelengkapan Lain-lain	176,556	385,452	562,008	669,950	254,641	924,591
Jumlah	20,380,929	131,147,320	151,528,249	21,849,384	114,709,049	136,558,433



4. HARTANAH, LOJI DAN PERALATAN (SAMBUNGAN)

MENGURUS

KUMPULAN DAN PERBADANAN

2011	KOS			SUSUTNILAI TERKUMPUL					
	Pada 1 Januari RM	Tambahan RM	Pelupusan RM	Pada 31 Disember RM	Pada 1 Januari RM	Tambahan RM	Pelupusan RM	Pada 31 Disember RM	Nilai Buku Bersih RM
Tanah Pajakan	**263,875**	**-**	**-**	**263,875**	**148,167**	**4,570**	**-**	**152,737**	**111,138**
Tanah Pegangan Bebas	**27,102**	**-**	**-**	**27,102**	**21,125**	**153**	**-**	**21,278**	**5,824**
Bangunan dan Pembaikan	**20,623,135**	**-**	**-**	**20,623,135**	**3,271,254**	**405,052**	**-**	**3,676,306**	**16,946,829**
Kenderaan	**5,384,063**	**-**	**(346,365)**	**5,037,698**	**3,065,280**	**648,736**	**(346,365)**	**3,367,651**	**1,670,047**
Mesin Dan Jentera	**2,572,012**	**-**	**(5,530)**	**2,566,482**	**2,534,685**	**36,601**	**(5,530)**	**2,565,756**	**726**
Alat Kelengkapan Pejabat	**3,399,503**	**4,505**	**(72,938)**	**3,331,070**	**2,639,161**	**146,227**	**(68,487)**	**2,716,901**	**614,169**
Alat Kelengkapan Elektronik	**4,763,546**	**504,270**	**(31,734)**	**5,236,082**	**4,346,901**	**184,290**	**(28,110)**	**4,503,081**	**733,001**
Alat Kelengkapan Elektrik	**345,905**	**-**	**(599)**	**345,306**	**264,288**	**20,716**	**(598)**	**284,406**	**60,900**
Alat Kelengkapan Perhubungan	**391,899**	**-**	**(1,450)**	**390,449**	**311,504**	**25,566**	**(1,039)**	**336,031**	**54,418**
Alat Kelengkapan Fotografi	**213,902**	**-**	**(5,818)**	**208,084**	**203,143**	**2,665**	**(5,045)**	**200,763**	**7,321**
Alat Kelengkapan Keselamatan	**1,863**	**-**		**1,863**	**1,863**	**-**	**-**	**1,863**	**-**
Alat Kelengkapan Lain-Lain	**2,877,939**	**-**	**(3,750)**	**2,874,189**	**2,207,989**	**493,394**	**(3,750)**	**2,697,633**	**176,556**
Jumlah	**40,864,744**	**508,775**	**(468,184)**	**40,905,335**	**19,015,360**	**1,967,970**	**(458,924)**	**20,524,406**	**20,380,929**

2010	KOS			SUSUTNILAI TERKUMPUL					
	Pada 1 Januari RM	Tambahan RM	Pelupusan RM	Pada 31 Disember RM	Pada 1 Januari RM	Tambahan RM	Pelupusan RM	Pada 31 Disember RM	Nilai Buku Bersih RM
Tanah Pajakan	263,875	-	-	263,875	143,597	4,570	-	148,167	115,708
Tanah Pegangan Bebas	27,102	-	-	27,102	20,972	153	-	21,125	5,977
Bangunan dan Pembaikan	20,623,135	-	-	20,623,135	2,866,202	405,052	-	3,271,254	17,351,881
Kenderaan	5,037,254	597,990	(251,181)	5,384,063	2,672,689	643,770	(251,179)	3,065,280	2,318,783
Mesin Dan Jentera	2,650,348	-	(78,336)	2,572,012	2,515,467	97,554	(78,336)	2,534,685	37,327
Alat Kelengkapan Pejabat	3,526,403	-	(126,900)	3,399,503	2,596,359	164,798	(121,996)	2,639,161	760,342
Alat Kelengkapan Elektronik	5,130,774	-	(367,228)	4,763,546	4,474,625	164,694	(292,418)	4,346,901	416,645
Alat Kelengkapan Elektrik	345,905	-	-	345,905	242,074	22,214	-	264,288	81,617
Alat Kelengkapan Perhubungan	400,959	-	(9,060)	391,899	294,887	25,676	(9,059)	311,504	80,395
Alat Kelengkapan Fotografi	281,929	-	(68,027)	213,902	268,187	2,980	(68,024)	203,143	10,759
Alat Kelengkapan Keselamatan	1,863	-	-	1,863	1,863	-	-	1,863	-
Alat Kelengkapan Lain-Lain	2,883,119	-	(5,180)	2,877,939	1,715,161	498,008	(5,180)	2,207,989	669,950
Jumlah	41,172,666	597,990	(905,912)	40,864,744	17,812,083	2,029,469	(826,192)	19,015,360	21,849,384

4. HARTANAH, LOJI DAN PERALATAN (SAMBUNGAN)

PEMBANGUNAN

KUMPULAN

2011	KOS			SUSUTNILAI TERKUMPUL					
	Pada 1 Januari RM	Tambahan RM	Pelupusan RM	Pada 31 Disember RM	Pada 1 Januari RM	Tambahan RM	Pelupusan RM	Pada 31 Disember RM	Nilai Buku Bersih RM
Tanah Pajakan	**10,654,337**	**-**	**-**	**10,654,337**	**1,240,186**	**97,695**	**-**	**1,337,881**	**9,316,456**
Bangunan Dan Pembaikan	**109,305,106**	**21,070,017**	**-**	**130,375,123**	**25,910,293**	**2,381,483**	**-**	**28,291,776**	**102,083,347**
Kemudahan	**3,012,150**	**-**	**-**	**3,012,150**	**356,121**	**60,244**	**-**	**416,365**	**2,595,785**
Kenderaan	**580,413**	**-**	**-**	**580,413**	**314,045**	**63,976**	**-**	**378,021**	**202,392**
Mesin Dan Jentera	**9,407,092**	**360,205**	**(178,819)**	**9,588,478**	**7,475,555**	**540,840**	**(178,816)**	**7,837,579**	**1,750,899**
Pembaikan Jentera	**3,780**	**-**	**-**	**3,780**	**3,780**	**-**	**-**	**3,780**	**-**
Alat Kelengkapan Pejabat	**3,789,628**	**83,641**	**(133,480)**	**3,739,789**	**3,157,592**	**141,554**	**(133,193)**	**3,165,953**	**573,836**
Alat Kelengkapan Elektronik	**26,673,691**	**649,168**	**(397,441)**	**26,925,418**	**10,703,905**	**2,443,870**	**(339,414)**	**12,808,361**	**14,117,057**
Alat Kelengkapan Elektrik	**1,999,407**	**29,500**	**(1,790)**	**2,027,117**	**1,447,968**	**97,143**	**(1,789)**	**1,543,322**	**483,795**
Alat Kelengkapan Perhubungan	**162,885**	**-**	**-**	**162,885**	**150,045**	**2,596**	**-**	**152,641**	**10,244**
Alat Kelengkapan Fotografi	**602,346**	**-**	**(11,135)**	**591,211**	**456,379**	**23,644**	**(10,464)**	**469,559**	**121,652**
Alat Kelengkapan Keselamatan	**33,158**	**-**	**-**	**33,158**	**33,155**	**-**	**-**	**33,155**	**3**
Alat Kelengkapan Lain-lain	**2,214,033**	**265,519**	**(15,396)**	**2,464,156**	**1,959,392**	**134,705**	**(15,393)**	**2,078,704**	**385,452**
Ubahsuai Pejabat	**255,578**	**75,215**	**(89,488)**	**241,305**	**135,358**	**36,968**	**(89,477)**	**82,849**	**158,456**
Jumlah	**168,693,604**	**22,533,265**	**(827,549)**	**190,399,320**	**53,343,774**	**6,024,718**	**(768,546)**	**58,599,946**	**131,799,374**

2010	KOS			SUSUTNILAI TERKUMPUL					
	Pada 1 Januari RM	Tambahan RM	Pelupusan RM	Pada 31 Disember RM	Pada 1 Januari RM	Tambahan RM	Pelupusan RM	Pada 31 Disember RM	Nilai Buku Bersih RM
Tanah Pajakan	11,467,542	70,000	(883,205)	10,654,337	1,144,313	97,345	(1,472)	1,240,186	9,414,151
Bangunan Dan Pembaikan	109,305,106	-	-	109,305,106	23,724,191	2,186,102	-	25,910,293	83,394,813
Kemudahan	1,675,127	1,337,023	-	3,012,150	320,389	35,732	-	356,121	2,656,029
Kenderaan	408,679	171,734	-	580,413	257,335	56,710	-	314,045	266,368
Mesin Dan Jentera	8,963,306	545,586	(101,800)	9,407,092	7,109,211	468,137	(101,793)	7,475,555	1,931,537
Pembaikan Jentera	3,780	-	-	3,780	3,780	-	-	3,780	-
Alat Kelengkapan Pejabat	4,214,554	132,354	(557,280)	3,789,628	3,531,120	182,916	(556,444)	3,157,592	632,036
Alat Kelengkapan Elektronik	23,920,500	2,852,635	(99,444)	26,673,691	8,475,098	2,327,416	(98,609)	10,703,905	15,969,786
Alat Kelengkapan Elektrik	1,917,962	104,980	(23,535)	1,999,407	1,369,602	101,899	(23,533)	1,447,968	551,439
Alat Kelengkapan Perhubungan	200,185	-	(37,300)	162,885	184,622	2,721	(37,298)	150,045	12,840
Alat Kelengkapan Fotografi	841,826	-	(239,480)	602,346	671,143	24,690	(239,454)	456,379	145,967
Alat Kelengkapan Keselamatan	33,158	-	-	33,158	33,155	-	-	33,155	3
Alat Kelengkapan Lain-lain	2,154,213	70,825	(11,005)	2,214,033	1,855,350	114,881	(10,839)	1,959,392	254,641
Ubahsuai Pejabat	289,506	736,961	(770,889)	255,578	107,941	27,417	-	135,358	120,220
Peralatan Kilang	3,789	-	(3,789)	-	3,772	-	(3,772)	-	-
Jumlah	165,399,233	6,022,098	(2,727,727)	168,693,604	48,791,022	5,625,966	(1,073,214)	53,343,774	115,349,830



4. HARTANAH, LOJI DAN PERALATAN (SAMBUNGAN)

PEMBANGUNAN

PERBADANAN

2011	KOS				
	Pada 1 Januari	Tambahan	Pelupusan	Pada 31 Disember	Nilai Buku Bersih
	RM	RM	RM	RM	RM
Tanah Pajakan	1,240,186	97,695	-	1,337,881	9,316,456
Bangunan Dan Pembaikan	25,910,293	2,381,483	-	28,291,776	102,083,347
Kemudahan	356,121	60,244	-	416,365	2,595,785
Kenderaan	141,149	14,301	-	155,450	73,890
Mesin Dan Jentera	7,473,706	540,840	(178,816)	7,835,730	1,750,898
Pembaikan Jentera	3,780	-	-	3,780	0
Alat Kelengkapan Pejabat	2,566,672	82,282	(12,394)	2,636,560	218,143
Alat Kelengkapan Elektronik	10,697,917	2,442,243	(339,414)	12,800,746	14,107,655
Alat Kelengkapan Elektrik	1,447,968	97,143	(1,789)	1,543,322	483,795
Alat Kelengkapan Perhubungan	150,045	2,596	-	152,641	10,244
Alat Kelengkapan Fotografi	456,379	23,644	(10,464)	469,559	121,652
Alat Kelengkapan Keselamatan	33,155	-	-	33,155	3
Alat Kelengkapan Lain-lain	1,959,392	134,705	(15,393)	2,078,704	385,452
Jumlah	52,436,763	5,877,176	(558,270)	57,755,669	131,147,320

	SUSUTNILAI TERKUMPUL			
	Pada 1 Januari	Tambahan	Pelupusan	Pada 31 Disember	Nilai Buku Bersih
	RM	RM	RM	RM	RM
Tanah Pajakan	-	-	-	-	9,316,456
Bangunan Dan Pembaikan	1,144,313	97,345	(1,472)	1,240,186	102,083,347
Kemudahan	23,724,191	2,186,102	-	25,910,293	2,595,785
Kenderaan	320,389	35,732	-	356,121	73,890
Mesin Dan Jentera	133,999	7,150	-	141,149	1,750,898
Pembaikan Jentera	7,107,362	468,137	(101,793)	7,473,706	0
Alat Kelengkapan Pejabat	3,780	-	-	3,780	218,143
Alat Kelengkapan Elektronik	2,493,060	120,567	(46,955)	2,566,672	14,107,655
Alat Kelengkapan Elektrik	8,470,849	2,325,677	(98,609)	10,697,917	483,795
Alat Kelengkapan Perhubungan	1,369,602	101,899	(23,533)	1,447,968	10,244
Alat Kelengkapan Fotografi	184,622	2,721	(37,298)	150,045	121,652
Alat Kelengkapan Keselamatan	671,143	24,690	(239,454)	456,379	3
Alat Kelengkapan Lain-lain	33,155	-	-	33,155	254,641
	1,855,350	114,881	(10,839)	1,959,392	
	47,511,815	5,484,901	(559,953)	52,436,763	114,709,049

2010	KOS				
	Pada 1 Januari	Tambahan	Pelupusan	Pada 31 Disember	Nilai Buku Bersih
	RM	RM	RM	RM	RM
Tanah Pajakan	11,467,542	70,000	(883,205)	10,654,337	9,414,151
Bangunan Dan Pembaikan	109,305,106	-	-	109,305,106	83,394,813
Kemudahan	1,675,127	1,337,023	-	3,012,150	2,656,029
Kenderaan	134,000	95,340	-	229,340	88,191
Mesin Dan Jentera	8,961,456	545,586	(101,800)	9,405,242	1,931,536
Pembaikan Jentera	3,780	-	-	3,780	-
Alat Kelengkapan Pejabat	2,885,387	29,485	(47,518)	2,867,354	300,682
Alat Kelengkapan Elektronik	23,904,533	2,851,585	(99,444)	26,656,674	15,958,757
Alat Kelengkapan Elektrik	1,917,962	104,980	(23,535)	1,999,407	551,439
Alat Kelengkapan Perhubungan	200,185	-	(37,300)	162,885	12,840
Alat Kelengkapan Fotografi	841,826	-	(239,480)	602,346	145,967
Alat Kelengkapan Keselamatan	33,158	-	-	33,158	3
Alat Kelengkapan Lain-lain	2,154,213	70,825	(11,005)	2,214,033	254,641
Jumlah	163,484,275	5,104,824	(1,443,287)	167,145,812	114,709,049



4. HARTANAH, LOJI DAN PERALATAN (SAMBUNGAN)

Kraftangan Malaysia telah menerima sumbangan daripada Majlis Amanah Rakyat (MARA) untuk bangunan dan tanah seperti berikut :

a. Wisma Batek Jalan Tun Perak, Kuala Lumpur
b. Bangunan Kilang No. 8245, Kawasan MIEL, Petaling Jaya
c. 1900, Lot No. 63, Bandar Kuala Lumpur
d. Lot No. 377, Seksyen 32, Petaling Jaya

5. KERJA DALAM KEMAJUAN

Terdiri daripada projek-projek berikut:

	KUMPULAN DAN PERBADANAN	
	2011	2010
	RM	RM
Institut Kraf Negara	**-**	9,847,875
Pusat Inkubator Simpang Pertang, Negeri Sembilan	**-**	563,399
Institut Kemahiran Tenun Pahang Diraja, Pulau Keladi	**-**	6,239,170
Kompleks Kraf Pulau Pinang	**-**	1,032,018
Galeri dan bengkel tenun Inkubator Kota Belud, Sabah	**212,266**	121,465
Kompleks Budaya Kraf Melaka	**1,022,175**	135,084
	1,234,441	17,939,011

Bayaran projek/kerja dalam kemajuan adalah merangkumi bayaran kepada pembekal perkhidmatan/barang (bagi kerja-kerja bukan fizikal), kontraktor pembinaan, Juru Perunding projek iaitu Juruukur Bahan, Jurutera Elektrikal dan Mekanikal serta Jurutera Struktur Awam.

6. PELABURAN DALAM SYARIKAT SUBSIDIARI

	PERBADANAN	
	2011	2010
	RM	RM
Kos	**8,161,401**	8,161,401

Peratus kepentingan Kraftangan Malaysia dalam syarikat subsidiarinya adalah seperti berikut:

	Peratusan Ekuiti		
	2011	2010	
Syarikat Subsidiari	**%**	%	
1. Kraf Holdings Sdn. Bhd.	**99.99**	99.99	**Aktiviti utama** Pengilangan, pembekal dan pengedar bagi keluaran kraftangan. Pemasaran dan pengedar bagi keluaran kraftangan
2. Syarikat Pemasaran Karyaneka Sdn. Bhd.	**99.99**	99.99	

Kesemua syarikat subsidiari ini diperbadankan di Malaysia. Penyata Kewangan syarikat subsidiari ini tidak diaudit oleh Ketua Audit Negara.

7. INVENTORI

Terdiri daripada :

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Kos bahan mentah	**1,212,120**	1,444,187	**935,130**	1,028,257
Peruntukan bagi rosotnilai	**(28,054)**	-	**(28,054)**	-
	1,184,066	1,444,187	**907,076**	1,028,257
Barangan siap	**8,039,622**	7,930,598	**776,912**	959,058
Pembungkusan dan alat tulis	**56,036**	112,082	**-**	-
	9,279,724	9,486,867	**1,683,988**	1,987,315

8. PENGHUTANG PERNIAGAAN

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Penghutang perniagaan	**1,662,706**	2,487,053	**75,307**	14,453
Peruntukan bagi hutang ragu	**(76,288)**	(1,445)	**(7,531)**	(1,445)
	1,586,418	2,485,608	**67,776**	13,008

9. JUMLAH TERHUTANG (DARIPADA) / KEPADA SYARIKAT SUBSIDIARI

Jumlah terhutang daripada Syarikat Subsidiari merupakan pinjaman tanpa faedah kepada Syarikat Subsidiari beserta syarat pembayaran balik sehingga tahun 2015.

Jumlah terhutang kepada Syarikat Subsidiari merupakan pinjaman tanpa faedah daripada Syarikat Subsidiari tanpa syarat pembayaran balik ditetapkan.

10. PELBAGAI PENGHUTANG DAN DEPOSIT

Penghutang Am

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Penghutang Am	**1,759,948**	2,107,055	**1,759,948**	2,107,055
Peruntukan bagi hutang ragu	**(276,253)**	(210,705)	**(276,253)**	(210,705)
	1,483,695	1,896,350	**1,483,695**	1,896,350



Pelbagai Penghutang dan Deposit

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Pendahuluan kakitangan	**75,834**	77,053	**54,869**	64,880
Pendahuluan kepada lain-lain akaun	**209,341**	458,611	**30,345**	309,661
Penghutang - pinjaman kenderaan	**317,807**	405,388	**317,807**	405,388
Penghutang - pinjaman komputer	**201,104**	239,627	**201,104**	239,627
Penghutang - tabung pengajian	**119,388**	116,380	**119,388**	116,380
Deposit dibayar	**368,555**	400,877	**223,313**	243,571
Akaun belum terima	**5,728,055**	191,440	**5,728,055**	191,440
	7,020,084	1,889,376	**6,674,881**	1,570,947
Jumlah keseluruhan	**8,503,779**	3,785,726	**8,158,576**	3,467,297

11. SIMPANAN TETAP

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Bank:				
Akaun mengurus	**21,000,000**	13,000,000	**21,000,000**	13,000,000
Akaun pembangunan	**21,000,000**	29,000,000	**21,000,000**	29,000,000
	42,000,000	42,000,000	**42,000,000**	42,000,000
Syarikat Kewangan Berlesen:				
Akaun pembangunan	**909,619**	1,092,722	**-**	-
Tabung pinjaman pengajian	**1,000,000**	1,000,000	**1,000,000**	1,000,000
	1,909,619	2,092,722	**1,000,000**	1,000,000
	43,909,619	44,092,722	**43,000,000**	43,000,000

(2010 : Termasuk dalam Simpanan Tetap adalah jumlah untuk jaminan bank bagi Syarikat Pemasaran Karyaneka Sdn. Bhd.)

12. PELBAGAI PEMIUTANG DAN BAYARAN TERAKRU

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Pemiutang am	**3,507,786**	2,670,504	**2,813,401**	2,489,728
Deposit dan pendahuluan diterima	**3,643,486**	4,462,253	**3,675,226**	4,274,304
Peruntukan bayaran audit	**37,188**	36,788	**25,688**	25,688
Peruntukan bayaran bonus	**-**	170,896	**-**	-
Hutang kepada syarikat berkaitan	**-**	52,043	**-**	-
	7,188,460	7,392,484	**6,514,315**	6,789,720

13. KUMPULAN WANG PEMBANGUNAN

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Penyata Pendapatan				
Pendapatan				
Pengiktirafan geran tertunda (aset)	**5,877,176**	5,484,901	**5,877,176**	5,484,901
Pengiktirafan geran tertunda (pendapatan)	**28,072,598**	43,734,794	**28,072,598**	43,734,794
Lain-lain pendapatan	**17,568,397**	15,905,343	**1,997,674**	1,713,688
	51,518,171	65,125,038	**35,947,448**	50,933,383
Perbelanjaan				
Perbelanjaan	**(43,184,581)**	(56,392,635)	**(27,540,850)**	(42,433,222)
Susutnilai	**(5,877,176)**	(5,484,901)	**(5,877,176)**	(5,484,901)
	(49,061,757)	(61,877,536)	**(33,418,026)**	(47,918,123)
Lebihan pendapatan atas pebelanjaan	**2,456,414**	3,247,502	**2,529,422**	3,015,260
Geran Tertunda				
Baki pada 1 Januari				
Geran pembangunan tahun semasa (aset)	**183,680,822**	183,302,616	**182,173,084**	182,027,120
Geran pembangunan tahun semasa (tunai)	**1,279,166**	18,632,763	**1,279,166**	18,632,763
Geran pembangunan tahun semasa (pendapatan)	**(9,927,664)**	(16,017,158)	**(9,927,664)**	(16,017,158)
Perlunasan geran tertunda (aset)	**28,072,598**	43,734,794	**28,072,598**	43,734,794
Perlunasan geran tertunda (pendapatan)	**(5,877,176)**	(5,484,901)	**(5,877,176)**	(5,484,901)
	(28,072,598)	(43,734,794)	**(28,072,598)**	(43,734,794)
	169,155,148	180,433,320	**167,647,410**	179,157,824
	171,611,562	183,680,822	**170,176,832**	182,173,084



14. TABUNG PINJAMAN KENDERAAN

	KUMPULAN & PERBADANAN	
	2011 RM	2010 RM
Penghutang	**317,807**	405,388
Wang tunai di bank	**1,055,813**	966,711
Akaun belum terima	**1,270**	1,270
	1,374,890	1,373,369
Pindahan ke Kumpulan Wang Mengurus (KWM) - tahun semasa	**(24,890)**	(23,369)
	1,350,000	1,350,000

15. TABUNG PINJAMAN KOMPUTER

	KUMPULAN & PERBADANAN	
	2011 RM	2010 RM
Penghutang	**201,104**	239,627
Wang tunai di bank	**159,345**	119,950
	360,449	359,577
Pindahan ke Kumpulan Wang Mengurus (KWM) - tahun semasa	**(10,449)**	(9,577)
	350,000	350,000

16. TABUNG PINJAMAN PENGAJIAN

	KUMPULAN & PERBADANAN	
	2011 RM	2010 RM
Penghutang	**119,388**	116,380
Akaun belum terima	**11,551**	11,737
Simpanan tetap	**1,000,000**	1,000,000
Wang tunai di bank	**653,999**	618,516
	1,784,938	1,746,633

17. PEMIUTANG SEWABELI

	KUMPULAN	
	2011 RM	2010 RM
Pembayaran minima sewabeli		
Tidak lebih dari 1 tahun	**60,204**	60,204
Lebih daripada 1 tahun dan kurang daripada 5 tahun	**44,074**	105,466
	104,278	165,670
Tolak : Perbelanjaan kewangan hadapan	**(7,905)**	(13,040)
Nilai semasa liabiliti sewabeli	**96,373**	152,630
Nilai semasa liabiliti sewabeli		
Tidak lebih dari 1 tahun	**56,478**	54,871
Lebih daripada 1 tahun dan kurang daripada 5 tahun	**39,895**	97,759
	96,373	152,630
Dianalisa sebagai :		
Perlu dibayar dalam tempoh 12 bulan	**56,478**	54,871
Perlu dibayar selepas 12 bulan	**39,895**	97,759
	96,373	152,630

Liabiliti sewabeli dikenakan faedah pada lingkungan kadar 3.78% hingga 7.08% (2010 : 3.78% hingga 7.08 % setahun) bagi Syarikat Pemasaran Karyaneka Sdn. Bhd. dan 3.5 % bagi Kraf Holdings Sdn. Bhd. (2010 : 3.5%)

18. CUKAI TERTUNDA

	KUMPULAN & PERBADANAN	
	2011 RM	2010 RM
Baki pada awal tahun	**47,469**	48,923
Diiktiraf dalam penyata pendapatan syarikat subsidiari	**20,007**	(1,454)
Baki pada akhir tahun	**67,476**	47,469
Baki di dalam cukai tertunda terhasil melalui kesan cukai ke atas perbezaan sementara yang timbul daripada :		
Elaun modal melebihi susutnilai	**72,784**	62,346
Hutang sewabeli	**(5,308)**	(14,877)
	67,476	47,469



19. PENDAPATAN

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Pemberian daripada Kerajaan (Mengurus)	**41,939,900**	34,026,400	**41,939,900**	34,026,400
Geran Pembangunan dilunaskan (Pembangunan)	**33,949,774**	49,219,695	**33,949,774**	49,219,695
Pulangbalik perbelanjaan	**1,581,810**	8,287,798	**1,581,810**	8,287,798
Faedah dan perolehan dari pelaburan	**936,531**	1,668,202	**927,752**	1,659,889
Sewaan	**1,833,903**	1,714,766	**1,976,591**	1,849,454
Perolehan daripada jualan barang-barang	**15,851,839**	14,504,125	**240,280**	155,604
Perolehan daripada jualan aset	**36,293**	-	**36,293**	-
Lain-lain faedah pelaburan	**90,385**	200,364	**70,000**	182,772
Lain-lain pendapatan	**7,146**	-	**7,146**	-
	96,227,581	109,621,350	**80,729,546**	95,381,612

20. KOS PEKERJA

	KUMPULAN		PERBADANAN	
	2011	2010	**2011**	2010
Bilangan pekerja pada akhir tahun kewangan	**833**	843	**726**	738
	RM	RM	**RM**	RM
Gaji dan upahan	**18,477,452**	17,667,529	**16,292,101**	15,676,243
Elaun tetap	**5,920,669**	5,795,878	**5,920,669**	5,795,878
Sumbangan berkanun untuk kakitangan	**3,220,591**	3,086,384	**2,885,145**	2,769,382
Elaun lebih masa	**670,047**	757,164	**540,165**	622,694
Faedah kewangan yang lain	**2,161,906**	1,537,180	**1,554,554**	933,147
	30,450,665	28,844,135	**27,192,634**	25,797,344

21. BELANJA PENTADBIRAN

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Perbelanjaan perjalanan dan sara hidup	**1,172,519**	1,544,151	**1,032,562**	1,371,859
Pengangkutan barang-barang	**462,814**	518,762	**448,220**	500,261
Perhubungan dan utiliti	**3,072,074**	3,732,655	**2,940,959**	3,595,459
Sewaan	**1,389,009**	2,022,440	**1,056,451**	1,766,499
Bekalan bahan-bahan untuk pembaikan	**284,651**	453,027	**280,364**	453,027
Bekalan dan bahan-bahan lain	**12,572,398**	13,738,584	**2,867,043**	5,446,626
Penyelenggaraan dan pembaikan kecil yang dibeli	**3,331,412**	6,181,766	**3,196,020**	6,073,524
Perkhidmatan ikhtisas, perkhidmatan lain dan hospitaliti	**28,055,845**	39,228,003	**26,828,059**	37,895,828
Lain-lain pemberian	**3,000**	2,000	**3,000**	2,000
Bayaran-bayaran lain	**1,067,026**	1,561,161	**845,534**	1,373,995
	51,410,748	68,982,549	**39,498,212**	58,479,078

22. ROSOTNILAI DAN HAPUS KIRA

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Susutnilai harta tetap	**7,992,688**	7,655,435	**7,845,146**	7,514,370
Hapuskira harta tetap	**137,566**	840,800	**137,525**	840,510
Hapuskira hutang lapuk	**406,128**	-	**406,128**	-
Peruntukan hutang ragu	**140,390**	20,999	**71,633**	20,999
Rosotnilai bahan mentah	**28,054**	-	**28,054**	-
	8,704,826	8,517,234	**8,488,486**	8,375,879

23. TUNAI DAN KESETARAAN TUNAI

	KUMPULAN		PERBADANAN	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Tunai ditangan dan baki di bank	**16,041,078**	27,624,978	**14,211,553**	25,596,556
Simpanan tetap	**43,909,619**	44,092,722	**43,000,000**	43,000,000
Tolak: Jaminan Bank				
Karyaneka	**-**	(11,708)	**-**	-
	59,950,697	71,705,992	**57,211,553**	68,596,556



24. KOMITMEN

Pada 31 Disember Perbadanan mempunyai komitmen seperti berikut:

	KUMPULAN & PERBADANAN	
	2011 RM	2010 RM
Jumlah yang telah diluluskan tetapi belum dikontrakkan	**188,329**	2,449,551
Jumlah yang telah dikontrakkan tetapi belum disempurnakan	**1,775,315**	8,627,870
	1,963,644	11,077,421

25. DIVIDEN

Syarikat Pemasaran Karyaneka Sdn. Bhd. telah membayar dividen akhir satu tier sebanyak RM70,000 bagi tahun kewangan berakhir 31 Disember 2011 pada kadar RM0.010 sen sesaham (2010 : RM100,272). Sebaliknya, Kraf Holdings Sdn Bhd pula tidak mengistiharkan dividen memandangkan syarikat mengalami kerugian pada tahun kewangan berakhir 31 Disember 2011 (2010 : RM82,500).

26. TRANSAKSI ANTARA SYARIKAT SUBSIDIARI

Transaksi dengan pihak berkaitan sepanjang tahun kewangan

	2011 RM	2010 RM
Jualan kepada		
- Syarikat Pemasaran Karyaneka Sdn. Bhd.	**71,751**	25,368
- Kraf Holdings Sdn Bhd	**-**	-
	71,751	25,368
Pembelian daripada		
- Syarikat Pemasaran Karyaneka Sdn. Bhd.	**164,577**	443,801
- Kraf Holdings Sdn Bhd	**690,553**	686,208
	855,130	1,130,009

Baki pihak berkaitan

	2011 RM	2010 RM
Hutang kepada Syarikat Subsidiari	**174,230**	237,796
Hutang Daripada Syarikat Subsidiari	**142,972**	163,186
	317,202	400,982

Dalam urusan transaksi semasa, Kraftangan Malaysia bersetuju dengan terma urusniaga di antara Syarikat Induk dan pihak yang berkaitan.

Financial Statement

Malaysian Handicraft Development Corporation And Subsidiairies as at 31 December 2011

(Incorporated Under The Act 222, Malaysian Handicraft Development Corporation 1979)



Tekat / *Gold Thread Embroidery*



CERTIFICATE OF THE AUDITOR GENERAL ON THE FINANCIAL STATEMENT OF THE MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION FOR THE YEAR ENDED 31 DECEMBER 2011

The financial statements of Malaysian Handicraft Development Corporation and the Group for the year ended 31 December 2011 have been audited by my representative. These financial statements are the responsibility of the management. My responsibility is to audit and to express an opinion on these financial statements.

The audit has been carried out in accordance with the Audit Act 1957 and in comformity with approved standards on auditing. Those standards require an audit be planned and performed to obtain reasonable assurance that the financial statements are free of material misstatement or omission. The audit includes examining on a test basis, evidence supporting the amounts and disclosures in financial statements. It also includes assessment of the accounting principles used, significant estimates made by the management as well as evaluating the overall presentation of the financial statements. I believe that the audit provides a reasonable basis for my opinion.

In my opinion, the financial statements give a true and fair view of the financial position of the Malaysian Handicraft Development Corporation and the Group as at 31 December 2011 and of the results of its operation and its cash flows for the year ended in accordance with the approved accounting standards.

I have considered the financial statements and the auditors' reports of the subsidiary companies of which I have not acted as auditor as indicated in the notes to the financial statements. I am satisfied that these financial statements of the subsidiary companies that has been consolidated with the Malaysian Handicraft Development Corporation's financial statements are in appropriate form and content, proper for the purposes of the preparation of the consolidated financial statements. I have received satisfactory information and explanations required by me for those purposes.

The auditors' report on the financial statements of the subsidiary companies were not subjected to any observations that could affect the consolidated financial statements.

(TOHA BIN SHARIF)
for AUDITOR GENERAL MALAYSIA

PUTRAJAYA
20 JULY 2012

MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION AND SUBSIDIARIES

(Incorporated Under The Act 222 Malaysian Handicraft Development Corporation 1979)

STATEMENT OF THE CHAIRMAN AND A MEMBER OF THE BOARD (GROUP ACCOUNT)

We, YBHG. DATO' HAJI SOHAIMI BIN SHAHADAN and YBHG. DATIN ZAHIRAH BINTI HAJI MOHAMAD, the Chairman and one of MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION's Board Member hereby state that in the opinion of the board of Directors, the financial statements which consists of the Balance Sheets, Statement of Income and Expenditure, Statement of Changes in Equity, Statement of Cash Flow and Notes to the Financial Statements were prepared to give a true and fair view of the state of affairs of MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION as at 31December 2011 and it reflects the result of its operation as well as the Groups financial standings, for the year ended on that date.

Signed on behalf of the Board,

YBHG. DATO' HAJI SOHAIMI BIN SHAHADAN

TITLE : BOARD CHAIRMAN
DATE : 13 JULY 2012
VENUE : KUALA LUMPUR

Signed on behalf of the Board,

YBHG. DATIN ZAHIRAH BINTI HAJI MOHAMAD

TITLE : BOARD CHAIRMAN
DATE : 13 JULY 2012
VENUE : KUALA LUMPUR



MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION AND SUBSIDIARIES

(Incorporated Under The Act 222 Malaysian Handicraft Development Corporation 1979)

STATUTORY DECLARATION BY THE MAIN OFFICER RESPONSIBLE FOR THE FINANCIAL MANAGEMENT OF THE CORPORATION

I, Mohd. Kamil Bin Mohd. Ali, the main officer responsible for the financial management and account records of the MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION do solemnly and sincerely declare that the Balance Sheets, Statement of Income and Expenditure, Statement of Changes in Equity, Statement of Cash Flow and Notes to the Financial Statement in my opinion and knowledge, are correct and I hereby make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declaration Act, 1960.

Subscribed and solemnly declared)
by the abovenamed)
at Kuala Lumpur)
on 13 JULY 2012)

Before me,

PESURUHJAYA SUMPAH
No. W 521
MOHAN A.S. MANIAM
MALAYSIA

COMMISSIONER OF OATHS

No. 50, Jalan Hang Lekiu
Kuala Lumpur.

MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION
BALANCE SHEET AS AT 31 DECEMBER 2011

	NOTE	GROUP 2011 RM	GROUP 2010 RM	CORPORATION 2011 RM	CORPORATION 2010 RM
NON-CURRENT ASSETS					
Property, Plant and Equipment	4	**152,180,303**	137,199,214	**151,528,249**	136,558,433
Work in progress	5	**1,234,441**	17,939,011	**1,234,441**	17,939,011
Investment in subsidiaries	6	**-**	-	**8,161,401**	8,161,401
CURRENT ASSETS					
Inventories	7	**9,279,724**	9,486,867	**1,683,988**	1,987,315
Trade Receivables	8	**1,586,418**	2,485,608	**67,776**	13,008
Amount due from Subsidiary	9	**-**	-	**1,838,165**	2,510,898
Other Receivables and Deposits	10	**8,503,779**	3,785,726	**8,158,576**	3,467,297
Fixed Deposits	11	**43,909,619**	44,092,722	**43,000,000**	43,000,000
Cash and Bank Balances		**16,041,078**	27,624,978	**14,211,553**	25,596,556
TOTAL CURRENT ASSETS		**79,320,618**	87,475,901	**68,960,058**	76,575,074
CURRENT LIABILITIES					
Trade Payables		**709,030**	1,198,526	**-**	-
Other Payables and Accruals	12	**7,188,460**	7,392,484	**6,514,315**	6,789,720
Hire Purchase Payables	17	**56,478**	54,871	**-**	-
Amount due to Subsidiary	9	**-**	-	**131,591**	195,157
Tax Payables		**1,050**	66,237	**-**	-
TOTAL CURRENT LIABILITIES		**7,955,018**	8,712,118	**6,645,906**	6,984,877
NET CURRENT ASSETS		**71,365,600**	78,763,783	**62,314,152**	69,590,197
		224,780,344	233,902,008	**223,238,243**	232,249,042
Financed by :					
MANAGEMENT FUND		**49,576,473**	46,629,325	**49,576,473**	46,629,325
DEVELOPMENT FUND	13	**171,611,562**	183,680,822	**170,176,832**	182,173,084
VEHICLE LOAN FUND	14	**1,350,000**	1,350,000	**1,350,000**	1,350,000
COMPUTER LOAN FUND	15	**350,000**	350,000	**350,000**	350,000
EDUCATION LOAN FUND	16	**1,784,938**	1,746,633	**1,784,938**	1,746,633
		224,672,973	233,756,780	**223,238,243**	232,249,042
NON-CURRENT LIABILITIES					
Hire Purchase Payables	17	**39,895**	97,759	**-**	-
Deferred Tax	18	**67,476**	47,469	**-**	-
		224,780,344	233,902,008	**223,238,243**	232,249,042

Notes set out in pages 117 - 134 form an integral part of these Financial Statements



MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION
INCOME STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2011

	NOTE	GROUP 2011 RM	GROUP 2010 RM	CORPORATION 2011 RM	CORPORATION 2010 RM
Income	19	**96,227,581**	109,621,350	**80,729,546**	95,381,612
Staff costs	20	**(30,450,665)**	(28,844,135)	**(27,192,634)**	(25,797,344)
Administration expenses	21	**(51,410,748)**	(68,982,549)	**(39,498,212)**	(58,479,078)
Disposal and Written Off	22	**(8,704,826)**	(8,517,234)	**(8,488,486)**	(8,375,879)
Surplus before tax		**5,661,342**	3,277,432	**5,550,214**	2,729,311
Taxation		**(114,136)**	(133,107)	**-**	-
Surplus after taxation		**5,547,206**	3,144,325	**5,550,214**	2,729,311

Notes set out in pages 117 - 134 form an integral part of these Financial Statements

MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION
CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2011

	NOTE	GROUP 2011 RM	GROUP 2010 RM	CORPORATION 2011 RM	CORPORATION 2010 RM
CASH FLOW FROM OPERATING ACTIVITIES :					
Cash Receipts from Government and Customers		**78,183,179**	98,801,866	**60,757,200**	83,043,175
Cash Payments to Suppliers and Employee		**(84,066,385)**	(103,034,519)	**(67,392,038)**	(87,612,773)
Cash used in Operations		**(5,883,206)**	(4,232,653)	**(6,634,838)**	(4,569,598)
Tax paid		**(181,987)**	(141,729)	**-**	-
Net Cash used in Operations Activities		**(6,065,193)**	(4,374,382)	**(6,634,838)**	(4,569,598)
CASH FLOW FROM INVESTMENT ACTIVITIES :					
Intereset Received		**674,218**	1,452,809	**654,257**	1,435,503
Proceeds from Disposal of Property, Plant & Equipment		**36,293**	58,349	**36,293**	58,349
Purchases of Property, Plant & Equipment		**(23,043,790)**	(6,543,694)	**(22,883,184)**	(5,702,814)
Work in Progress		**16,704,569**	(4,593,628)	**16,704,569**	(4,593,628)
Repayment by Subsidiary Companies		**-**	-	**667,900**	563,100
Net Cash used in Investment Activities		**(5,628,710)**	(9,626,164)	**(4,820,165)**	(8,239,490)
CASH FLOW FROM FINANCING ACTIVITIES :					
Hire Purchase Payment		**(58,387)**	(58,894)	**-**	-
Hire Purchase Interest		**(3,005)**	(4,713)	**-**	-
Dividends Received / (Paid)		**-**	-	**70,000**	182,772
Net Cash (used in) / received from Financing Activities		**(61,392)**	(63,607)	**70,000**	182,772
Net Decreased in Cash and Cash Equivalent		**(11,755,295)**	(14,064,153)	**(11,385,003)**	(12,626,316)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		**71,705,992**	85,770,145	**68,596,556**	81,222,872
CASH AND CASH EQUIVALENTS AT END OF YEAR	**23**	**59,950,697**	71,705,992	**57,211,553**	68,596,556

Notes set out in pages 117 - 134 form an integral part of these Financial Statements



MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (GROUP)
FOR THE YEAR ENDED 31 DECEMBER 2011

	NOTE	MANAGEMENT FUND RM	DEVELOPMENT FUND RM	VEHICLES LOAN FUND RM	COMPUTER LOAN FUND RM	EDUCATION LOAN FUND RM	TOTAL RM
Balance as at 1 January 2010		54,685,225	183,302,616	1,350,000	350,000	1,713,612	241,401,453
Receipts during the year		-	2,615,605	-	-	-	2,615,605
Dividend	**25**	-	182,772	-	-	-	182,772
Use of fund		(7,703,984)	-	-	-	-	(7,703,984)
(Deficit) / surplus after taxation		(351,916)	3,064,730	23,369	9,577	33,021	2,778,781
Transfer to Management Fund		-	-	(23,369)	(9,577)	-	(32,946)
Utilization during the year		-	(5,484,901)	-	-	-	(5,484,901)
Balance as at 31 December 2010		**46,629,325**	**183,680,822**	**1,350,000**	**350,000**	**1,746,633**	**233,756,780**
Use of fund		-	(8,648,498)	-	-	-	(8,648,498)
Dividend	**25**	-	70,000	-	-	-	70,000
Surplus after taxation		2,947,148	2,386,414	24,890	10,449	38,305	5,407,206
Transfer to Management Fund		-	-	(24,890)	(10,449)	-	(35,339)
Utilization during the year		-	(5,877,176)	-	-	-	(5,877,176)
Balance as at 31 December 2011		**49,576,473**	**171,611,562**	**1,350,000**	**350,000**	**1,784,938**	**224,672,973**

MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION
STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2011

	NOTE	MANAGEMENT FUND	DEVELOPMENT FUND	VEHICLES LOAN FUND	COMPUTER LOAN FUND	EDUCATION LOAN FUND	TOTAL
		RM	RM	RM	RM	RM	RM
Balance as at 1 January 2010		*54,685,225*	*182,027,120*	*1,350,000*	*350,000*	*1,713,612*	*240,125,957*
Receipts during the year		-	*2,615,605*	-	-	-	*2,615,605*
Use of fund		*(7,703,984)*	-	-	-	-	*(7,703,984)*
(Deficit) / surplus after taxation		*(351,916)*	*3,015,260*	*23,369*	*9,577*	*33,021*	*2,729,311*
Transfer to Management Fund		-	-	*(23,369)*	*(9,577)*	-	*(32,946)*
Utilization during the year		-	*(5,484,901)*	-	-	-	*(5,484,901)*
Balance as at 31 December 2010		**46,629,325**	**182,173,084**	**1,350,000**	**350,000**	**1,746,633**	**232,249,042**
Use of fund		-	*(8,648,498)*	-	-	-	*(8,648,498)*
Surplus after taxation		*2,947,148*	*2,529,422*	*24,890*	*10,449*	*38,305*	*5,550,214*
Transfer to Management Fund		-	-	*(24,890)*	*(10,449)*	-	*(35,339)*
Utilization during the year		-	*(5,877,176)*	-	-	-	*(5,877,176)*
Balance as at 31 December 2011		**49,576,473**	**170,176,832**	**1,350,000**	**350,000**	**1,784,9388**	**223,238,243**



MALAYSIAN HANDICRAFT DEVELOPMENT CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2011

1. MAIN ACTIVITIES

Malaysian Handicraft Developmet Corporation (MHDC) was incorporated under Malaysian Government Ordinance and is subjected to the provisions under the 222 Act, MHDC Act 1979 and A562, MHDC Act (Amendments) 1983. It was established on 1 October 1979 and is responsible for spearheading and nurturing the development of the local craft industry.

The Financial Statements have been approved by members of the Board of Director's resolution for issuance on 13 July 2012.

2. BASIS OF PREPARATION

The Financial Statements of the Group and of the MHDC are prepared under the historical cost convention basis in compliance with the Approved Accounting Standards of Malaysia and applicable circulars from Treasury.

3. ACCOUNTING POLICIES

3.1 BASIS OF ACCOUNTING

The Financial Statements of the Group and of the MHDC are prepared under the historical cost convention except as and where stated in the Notes to the Financial Statements.

3.2 BASIS OF CONSOLIDATION

The Consolidated Financial Statements include the MHDC Financial Statements and all its subsidiary companies that have been audited and prepared up to the end of the financial year. Subsidiary companies are companies that MHDC has the power to exercise control over financial policy and operations through representation in the Board of Directors to obtain benefit from its operations. All internal transactions between MHDC and Subsidiary Companies are eliminated upon consolidations and the Consolidated Financial Statements reflect external transactions only.

3.3 SIGNIFICANT ACCOUNTING POLICIES

a) Property, Plant & Equipment

Property, Plant & Equipment are stated as cost value minus accumulated depreciation. The cost value of Property, Plant & Equipment covers purchase value as well as costs tied to the purchasing of Property, Plant & Equipment including interest on loans. The carrying amounts of the assets, are reviewed at each balance sheet date to determine whether there is any indication of impairment. Whenever an indication of impairment exists, an analysis is performed to assess whether the carrying value of the asset is fully recoverable. A write down is made immediately to its recoverable amount if it less than carrying value.

The assets is capitalised at cost above RM1,000. Depreciation is recognised in the income statements on a straight line basis over the estimated useful lives of each part of an item of Property, Plant & Equipment. The depreciation rate for the current and comparative periods are as follows:

Leased Land	Amortised over the Lease period
Land Improvement, Bulding, Facilities and Building Improvement	2 %
Office, Electronic, Electrical Communications, Photography, and Security Equipment, Furniture and Fittings	10 %
Vehicles	15% - 20 %
Machinery	15 %
Other Equipments, Office Renovations and Machines	20 %

b) *Work In Progress*

Works in progress are capitalised once the Certificate of Practical Completion is obtained, the building was occupied and fully functional.

c) *Investments*

Subsidiary Companies

A subsidiary company is a company where MHDC holds more than 50% of the long-term equity and has significant influence on its managing operations. Investments are stated at cost. Provisions for diminution in value of shares has been set by the Board based on subsidiary's profit and loss.

d) *Inventory*

Only raw material inventories which are deemed beneficial and valuable are considered during the financial year. Starting financial year ended 31 December 2011, the value of inventories are calculated at cost or net realizable value (whichever is lower), less 3% rate of impairment on raw material inventories (2010: nil).

Finished goods inventories are valued at cost or realisable value, whichever is lower.

Packaging and stationery are for subsidiary companies.

e) *Trade Receivables and Other Receivables*

Provision for doubtful debts due to the trade and other receivables are different based on remaining debt for a period that can't be collected. Trade receivebles are carried at anticipated realisable value. Provision is made for doubtful debts based on specific review of outstanding balance at the balance sheet date.



The rates are as follows :

Aged Receivables	Rates
Within first year (0-1 year)	10%
Second to third years (2-3 years)	15%
More than three years (> 3 years)	20%

(2010 : Fixed rate at 10% on trade and other receivables)

Bad debts are written off in the period in which they are identified.

f) *Taxation*

Taxation comprise of current and deferred tax. Taxation is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case, it is recognised in equity.

Current Taxation

Current taxation is the expected tax payable on the taxable income for the year, using tax rate enacted or substantially enacted at the balance sheet date, and any adjustment to the tax payable in respect of previous years.

Deferred Taxation

Deferred taxation is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for reporting purpose and the amount use for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit (tax loss). Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the balance sheet date.

Deffered tax liability is recognised for all taxable temporary differences.

A Deferred tax asset is recognised to the extend that is probable that future taxable profit will be available against which temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that is no longer probable that the related tax benefit will be realised.

MHDC has been excluded from taxation.

g) Accounting for Hire Purchase Payables

The assets and obligations arising from hire purchase are recorded at the cost of the assets at the beginning of the duration of the hire purchase. The amounts of the assets are depreciated over their expected useful lives consistent with the depreciation policy that the Group adopts for depreciable assets that are owned.

The difference between the total minimal payment over the duration of the hire purchase and the initial recorded liability, which represents interest, is expensed over the accounting periods covered by the duration of the hire purchase using sum-of-digit method.

h) Cash and Cash Equivalents

Cash equivalents are short term and have high liquidity with a maturity period of not more than three months from date of start of holding and are readily convertible into cash with a low conversion risk.

Cash and cash equivalents consists of cash in hand and in bank, fixed deposits in banks and licensed institutions not secured to any parties.

i) Employee Benefits

Short Term Benefits

Wages, salaries, bonus and social security contributions are accounted for as expenses in the year in which employee carry out their duties. Accumulated leave in the short term such as annual paid leave will be considered when employee have carried out their services that will raise their eligibility to obtain more holiday leave in the future, whereas unaccumulated leave in the sort term such as medical leave will be accounted for it employee absence occurs.

Compulsory Contribution Plan

As required by law, MHDC makes contributions to the Employees Provident Fund (EPF) and Pensions. The contributions are acknowledged as expenses in the statement of income and expenditure when it is incurred.

Once the contributions have been paid, the MHDC has no further payment obligations.

j) Financial Instruments

Financial instruments that are brought into the balance sheet include cash in hand and in the bank, investments, debtors, creditors and loans. Acknowledgement methods used are indicated in the financial policy statement individully as relevant to each item.



3.4 FINANCIAL RISK MANAGEMENT POLICY & OBJECTIVE

Activities of the Group and MHDC are exposed to various financial risks including credit risks, liquidity and cash flows risks. For subsidiary companies, the financial risks management policy and objectives as a whole is aimed at maximising returns to shareholders whereas for MHDC, the financial risks management policy and objectives as a whole is aimed to ensure that each government activities achieve its goal.

Financial Risks

Financial risks management is carried out through risk reviews, internal control system and compliance with financial management procedures. The Board of Directors constantly reviews and monitors these risks.

Credit Risks

The Group and MHDC do not expose to much credit risks in their operational activities following continuous evaluation on their financial standing and customer credit performance.

Liquidity and Cash Flow Risks

The Group and MHDC manage liquidity and cash flow risks by ensuring that cash is sufficient and funds are prepared to fulfill estimated commitments on operational expenses and financial liabilities.

4. PROPERTY, PLANT & EQUIPMENT

GROUP	NET BOOK VALUE			NET BOOK VALUE		
	MANAGEMENT	DEVELOPMENT	TOTAL	MANAGEMENT	DEVELOPMENT	TOTAL
	2011 RM	2011 RM	2011 RM	2010 RM	2010 RM	2010 RM
Leasehold Land	116,962	9,316,456	9,433,418	121,685	9,414,151	9,535,836
Buildings and Improvements	16,946,829	102,083,347	119,030,176	17,351,881	83,394,813	100,746,694
Facilities	-	2,595,785	2,595,785	-	2,656,029	2,656,029
Vehicles	1,670,047	202,392	1,872,439	2,318,783	266,368	2,585,151
Machinery	726	1,750,899	1,751,625	37,327	1,931,537	1,968,864
Office Equipment	614,169	573,836	1,188,005	760,342	632,036	1,392,378
Electronic Equipment	733,001	14,117,057	14,850,058	416,645	15,969,786	16,386,431
Electrical Equipment	60,900	483,795	544,695	81,617	551,439	633,056
Communication Equipment	54,418	10,244	64,662	80,395	12,840	93,235
Photography Equipment	7,321	121,652	128,973	10,759	145,967	156,726
Security Equipment	-	3	3	-	3	3
Other Equipment	176,556	385,452	562,008	669,950	254,641	924,591
Office Renovations	-	158,456	158,456	-	120,220	120,220
Total	20,380,929	131,799,374	152,180,303	21,849,384	115,349,830	137,199,214

CORPORATION	NET BOOK VALUE			NET BOOK VALUE		
	MANAGEMENT	DEVELOPMENT	TOTAL	MANAGEMENT	DEVELOPMENT	TOTAL
	2011 RM	2011 RM	2011 RM	2010 RM	2010 RM	2010 RM
Leasehold Land	116,962	9,316,457	9,433,419	121,685	9,414,151	9,535,836
Buildings and Improvements	16,946,829	102,083,346	119,030,175	17,351,881	83,394,813	100,746,694
Facilities	-	2,595,786	2,595,786	-	2,656,029	2,656,029
Vehicles	1,670,047	73,889	1,743,936	2,318,783	88,191	2,406,974
Machinery	726	1,750,899	1,751,625	37,327	1,931,536	1,968,863
Office Equipment	614,169	218,142	832,311	760,342	300,682	1,061,024
Electronic Equipment	733,001	14,107,655	14,840,656	416,645	15,958,757	16,375,402
Electrical Equipment	60,900	483,796	544,696	81,617	551,439	633,056
Communication Equipment	54,418	10,243	64,661	80,395	12,840	93,235
Photography Equipment	7,321	121,652	128,973	10,759	145,967	156,726
Security Equipment	-	3	3	-	3	3
Other Equipment	176,556	385,452	562,008	669,950	254,641	924,591
Total	20,380,929	131,147,320	151,528,249	21,849,384	114,709,049	136,558,433

4. PROPERTY, PLANT & EQUIPMENT (CONTINUED)

MANAGEMENT

GROUP AND CORPORATION

2011	COST				ACCUMULATED DEPRECIATION				
	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	Net Book Value RM
Leasehold Land	263,875	-	-	263,875	148,167	4,570	-	152,737	111,138
Freehold Land	27,102	-	-	27,102	21,125	153	-	21,278	5,824
Buildings and Improvements	20,623,135	-	-	20,623,135	3,271,254	405,052	-	3,676,306	16,946,829
Vehicles	5,384,063	-	(346,365)	5,037,698	3,065,280	648,736	(346,365)	3,367,651	1,670,047
Machinery	2,572,012	-	(5,530)	2,566,482	2,534,685	36,601	(5,530)	2,565,756	726
Office Equipment	3,399,503	4,505	(72,938)	3,331,070	2,639,161	146,227	(68,487)	2,716,901	614,169
Electronic Equipment	4,763,546	504,270	(31,734)	5,236,082	4,346,901	184,290	(28,110)	4,503,081	733,001
Electrical Equipment	345,905	-	(599)	345,306	264,288	20,716	(598)	284,406	60,900
Communication Equipment	391,899	-	(1,450)	390,449	311,504	25,566	(1,039)	336,031	54,418
Photography Equipment	213,902	-	(5,818)	208,084	203,143	2,665	(5,045)	200,763	7,321
Security Equipment	1,863	-	-	1,863	1,863	-	-	1,863	-
Other Equipment	2,877,939	-	(3,750)	2,874,189	2,207,989	493,394	(3,750)	2,697,633	176,556
Total	40,864,744	508,775	(468,184)	40,905,335	19,015,360	1,967,970	(458,924)	20,524,406	20,380,929

2010	COST				ACCUMULATED DEPRECIATION				
	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	Net Book Value RM
Leasehold Land	263,875	-	-	263,875	143,597	4,570	-	148,167	115,708
Freehold Land	27,102	-	-	27,102	20,972	153	-	21,125	5,977
Buildings and Improvements	20,623,135	-	-	20,623,135	2,866,202	405,052	-	3,271,254	17,351,881
Vehicles	5,037,254	597,990	(251,181)	5,384,063	2,672,689	643,770	(251,179)	3,065,280	2,318,783
Machinery	2,650,348	-	(78,336)	2,572,012	2,515,467	97,554	(78,336)	2,534,685	37,327
Office Equipment	3,526,403	-	(126,900)	3,399,503	2,596,359	164,798	(121,996)	2,639,161	760,342
Electronic Equipment	5,130,774	-	(367,228)	4,763,546	4,474,625	164,694	(292,418)	4,346,901	416,645
Electrical Equipment	345,905	-	-	345,905	242,074	22,214	-	264,288	81,617
Communication Equipment	400,959	-	(9,060)	391,899	294,887	25,676	(9,059)	311,504	80,395
Photography Equipment	281,929	-	(68,027)	213,902	268,187	2,980	(68,024)	203,143	10,759
Security Equipment	1,863	-	-	1,863	1,863	-	-	1,863	-
Other Equipment	2,883,119	-	(5,180)	2,877,939	1,715,161	498,008	(5,180)	2,207,989	669,950
Total	41,172,666	597,990	(905,912)	40,864,744	17,812,083	2,029,469	(826,192)	19,015,360	21,849,384



4. PROPERTY, PLANT & EQUIPMENT (CONTINUED)

MANAGEMENT

GROUP

2011	COST				ACCUMULATED DEPRECIATION				
	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	Net Book Value RM
Leasehold Land	10,654,337	-	-	10,654,337	1,240,186	97,695	-	1,337,881	9,316,456
Buildings and Improvements	109,305,106	21,070,017	-	130,375,123	25,910,293	2,381,483	-	28,291,776	102,083,347
Facilities	3,012,150	-	-	3,012,150	356,121	60,244	-	416,365	2,595,785
Vehicles	580,413	-	-	580,413	314,045	63,976	-	378,021	202,392
Machinery	9,407,092	360,205	(178,819)	9,588,478	7,475,555	540,840	(178,816)	7,837,579	1,750,899
Repairs of Machinery	3,780	-	-	3,780	3,780	-	-	3,780	-
Office Equipment	3,789,628	83,641	(133,480)	3,739,789	3,157,592	141,554	(133,193)	3,165,953	573,836
Electronic Equipment	26,673,691	649,168	(397,441)	26,925,418	10,703,905	2,443,870	(339,414)	12,808,361	14,117,057
Electrical Equipment	1,999,407	29,500	(1,790)	2,027,117	1,447,968	97,143	(1,789)	1,543,322	483,795
Communication Equipment	162,885	-	-	162,885	150,045	2,596	-	152,641	10,244
Photography Equipment	602,346	-	(11,135)	591,211	456,379	23,644	(10,464)	469,559	121,652
Security Equipment	33,158	-	-	33,158	33,155	-	-	33,155	3
Other Equipment	2,214,033	265,519	(15,396)	2,464,156	1,959,392	134,705	(15,393)	2,078,704	385,452
Office Renovations	255,578	75,215	(89,488)	241,305	135,358	36,968	(89,477)	82,849	158,456
Total	168,693,604	22,533,265	(827,549)	190,399,320	53,343,774	6,024,718	(768,546)	58,599,946	131,799,374

2010	COST				ACCUMULATED DEPRECIATION				
	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	Net Book Value RM
Leasehold Land	11,467,542	70,000	(883,205)	10,654,337	1,144,313	97,345	(1,472)	1,240,186	9,414,151
Buildings and Improvements	109,305,106	-	-	109,305,106	23,724,191	2,186,102	-	25,910,293	83,394,813
Facilities	1,675,127	1,337,023	-	3,012,150	320,389	35,732	-	356,121	2,656,029
Vehicles	408,679	171,734	-	580,413	257,335	56,710	-	314,045	266,368
Machinery	8,963,306	545,586	(101,800)	9,407,092	7,109,211	468,137	(101,793)	7,475,555	1,931,537
Repairs of Machinery	3,780	-	-	3,780	3,780	-	-	3,780	-
Office Equipment	4,214,554	132,354	(557,280)	3,789,628	3,531,120	182,916	(556,444)	3,157,592	632,036
Electronic Equipment	23,920,500	2,852,635	(99,444)	26,673,691	8,475,098	2,327,416	(98,609)	10,703,905	15,969,786
Electrical Equipment	1,917,962	104,980	(23,535)	1,999,407	1,369,602	101,899	(23,533)	1,447,968	551,439
Communication Equipment	200,185	-	(37,300)	162,885	184,622	2,721	(37,298)	150,045	12,840
Photography Equipment	841,826	-	(239,480)	602,346	671,143	24,690	(239,454)	456,379	145,967
Security Equipment	33,158	-	-	33,158	33,155	-	-	33,155	3
Other Equipment	2,154,213	70,825	(11,005)	2,214,033	1,855,350	114,881	(10,839)	1,959,392	254,641
Office Renovations	289,506	736,961	(770,889)	255,578	107,941	27,417	-	135,358	120,220
Factory Facilities	3,789	-	(3,789)	-	3,772	-	(3,772)	-	-
Total	165,399,233	6,022,098	(2,727,727)	168,693,604	48,791,022	5,625,966	(1,073,214)	53,343,774	115,349,830

4. PROPERTY, PLANT & EQUIPMENT (CONTINUED)

MANAGEMENT

CORPORATION

2011	COST				ACCUMULATED DEPRECIATION				
	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	Net Book Value RM
Leasehold Land	10,654,337	-	-	10,654,337	1,240,186	97,695	-	1,337,881	9,316,456
Buildings and Improvements	109,305,106	21,070,017	-	130,375,123	25,910,293	2,381,483	-	28,291,776	102,083,347
Facilities	3,012,150	-	-	3,012,150	356,121	60,244	-	416,365	2,595,785
Vehicles	229,340	-	-	229,340	141,149	14,301	-	155,450	73,890
Machinery	9,405,242	360,205	(178,819)	9,586,628	7,473,706	540,840	(178,816)	7,835,730	1,750,898
Repairs of Machinery	3,780	-	-	3,780	3,780	-	-	3,780	0
Office Equipment	2,867,354		(12,651)	2,854,703	2,566,672	82,282	(12,394)	2,636,560	218,143
Electronic Equipment	26,656,674	649,168	(397,441)	26,908,401	10,697,917	2,442,243	(339,414)	12,800,746	14,107,655
Electrical Equipment	1,999,407	29,500	(1,790)	2,027,117	1,447,968	97,143	(1,789)	1,543,322	483,795
Communication Equipment	162,885	-	-	162,885	150,045	2,596	-	152,641	10,244
Photography Equipment	602,346	-	(11,135)	591,211	456,379	23,644	(10,464)	469,559	121,652
Security Equipment	33,158	-	-	33,158	33,155	-	-	33,155	3
Other Equipment	2,214,033	265,519	(15,396)	2,464,156	1,959,392	134,705	(15,393)	2,078,704	385,452
Total	167,145,812	22,374,409	(617,232)	188,902,989	52,436,763	5,877,176	(558,270)	57,755,669	131,147,320

2010	COST				ACCUMULATED DEPRECIATION				
	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	As at 1 January RM	Additional RM	Disposal RM	As at 31 December RM	Net Book Value RM
Leasehold Land	11,467,542	70,000	(883,205)	10,654,337	1,144,313	97,345	(1,472)	1,240,186	9,414,151
Buildings and Improvements	109,305,106	-	-	109,305,106	23,724,191	2,186,102	-	25,910,293	83,394,813
Facilities	1,675,127	1,337,023	-	3,012,150	320,389	35,732	-	356,121	2,656,029
Vehicles	134,000	95,340	-	229,340	133,999	7,150	-	141,149	88,191
Machinery	8,961,456	545,586	(101,800)	9,405,242	7,107,362	468,137	(101,793)	7,473,706	1,931,536
Repairs of Machinery	3,780	-	-	3,780	3,780	-	-	3,780	-
Office Equipment	2,885,387	29,485	(47,518)	2,867,354	2,493,060	120,567	(46,955)	2,566,672	300,682
Electronic Equipment	23,904,533	2,851,585	(99,444)	26,656,674	8,470,849	2,325,677	(98,609)	10,697,917	15,958,757
Electrical Equipment	1,917,962	104,980	(23,535)	1,999,407	1,369,602	101,899	(23,533)	1,447,968	551,439
Communication Equipment	200,185	-	(37,300)	162,885	184,622	2,721	(37,298)	150,045	12,840
Photography Equipment	841,826	-	(239,480)	602,346	671,143	24,690	(239,454)	456,379	145,967
Security Equipment	33,158	-	-	33,158	33,155	-	-	33,155	3
Other Equipment	2,154,213	70,825	(11,005)	2,214,033	1,855,350	114,881	(10,839)	1,959,392	254,641
Total	163,484,275	5,104,824	(1,443,287)	167,145,812	47,511,815	5,484,901	(559,953)	52,436,763	114,709,049



4. PROPERTY, PLANT & EQUIPMENT (CONTINUED)

MHDC has received contributions from Majlis Amanah Rakyat (MARA) for building as follows:

a. Wisma Batek Jalan Tun Perak, Kuala Lumpur
b. Factory Building No. 8245, MIEL area, Petaling Jaya
c. 1900, Lot No. 63, City of Kuala Lumpur
d. Lot No. 377, Section 32, Petaling Jaya

5. WORK IN PROGRESS

Consists of the following work:

	2011 RM	2010 RM
National Craft Institute	-	9,847,875
Simpang Pertang Incubator Centre, Negeri Sembilan	-	563,399
Royal Pahang Weaving Skill Institute, Pulau Keladi	-	6,239,170
Pulau Pinang Craft Complex	-	1,032,018
Gallery and Weaving Incubator Centre, Kota Belud, Sabah	**212,266**	121,465
Melaka Craft Cultural Complex	**1,022,175**	135,084
	1,234,441	17,939,011

Payments for projects/works in progress include payments to the service/goods provider (for non-physical work), building contractor and the project consultants, namely the Architects, Quantity Surveyors, Civil & Structural Engineers and ither where necessary.

6. INVESTMENT IN SUBSIDIARIES

	CORPORATION	
	2011 RM	2010 RM
At Cost	**8,161,401**	8,161,401

Percentage of MHDC equity interest in the subsidiary companies are as follow:

Subsidiary Companies	Equity Percentage 2011 %	Equity Percentage 2010 %	Main Activities
1. Kraf Holdings Sdn. Bhd.	**99.99**	99.99	Fabrication, supply and distribution of handicraft products Marketing and distribution of handicraft products
2. Syarikat Pemasaran Karyaneka Sdn. Bhd.	**99.99**	99.99	

All these subsidiaries were incorporated in Malaysia. The financial statements of the subsidiaries are not audited by the Auditor General.



7. INVENTORIES

	GROUP		CORPORATION	
	2011 RM	2010 RM	2011 RM	2010 RM
Raw materials at cost	**1,212,120**	1,444,187	**935,130**	1,028,257
Impairment	**(28,054)**	-	**(28,054)**	-
	1,184,066	1,444,187	**907,076**	1,028,257
Finished goods	**8,039,622**	7,930,598	**776,912**	959,058
Packaging and stationery	**56,036**	112,082	**-**	-
	9,279,724	9,486,867	**1,683,988**	1,987,315

8. TRADE RECEIVABLES

	GROUP		CORPORATION	
	2011 RM	2010 RM	2011 RM	2010 RM
Gross total	**1,662,706**	2,487,053	**75,307**	14,453
Provision for doubtful debts	**(76,288)**	(1,445)	**(7,531)**	(1,445)
	1,586,418	2,485,608	**67,776**	13,008

9. AMOUNT DUE (FROM) / TO SUBSIDIARY

The amount due from subsidiary is unsecured, interest free and has fixed term of repayment until 2015.

The amount to a subsidiary is unsecured, interest free and has no fixed term of repayment.

10. OTHER RECEIVABLES AND DEPOSITS

Other Receivables

	GROUP		CORPORATION	
	2011 RM	2010 RM	2011 RM	2010 RM
Gross total	**1,759,948**	2,107,055	**1,759,948**	2,107,055
Provision for doubtful debts	**(276,253)**	(210,705)	**(276,253)**	(210,705)
	1,483,695	1,896,350	**1,483,695**	1,896,350

Other Receivables and Deposits

	GROUP		CORPORATION	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Advances to staff	**75,834**	77,053	**54,869**	64,880
Advances to other accounts	**209,341**	458,611	**30,345**	309,661
Receivables - Vehicle loan fund	**317,807**	405,388	**317,807**	405,388
Receivables - Computer loan fund	**201,104**	239,627	**201,104**	239,627
Receivables - Education loan fund	**119,388**	116,380	**119,388**	116,380
Deposit paid	**368,555**	400,877	**223,313**	243,571
Account receivable	**5,728,055**	191,440	**5,728,055**	191,440
	7,020,084	1,889,376	**6,674,881**	1,570,947
Total	**8,503,779**	3,785,726	**8,158,576**	3,467,297

11. FIXED DEPOSITS

Fixed Deposit comprises of:

	GROUP		CORPORATION	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Bank:				
Management Account	**21,000,000**	13,000,000	**21,000,000**	13,000,000
Development Account	**21,000,000**	29,000,000	**21,000,000**	29,000,000
	42,000,000	42,000,000	**42,000,000**	42,000,000
Licensed Finance Institutions:				
Development Account	**909,619**	1,092,722	**-**	-
Education Fund Loan Account	**1,000,000**	1,000,000	**1,000,000**	1,000,000
	1,909,619	2,092,722	**1,000,000**	1,000,000
	43,909,619	44,092,722	**43,000,000**	43,000,000

(2010 : Included under Fixed Deposit is the amount for Bank Guarantee for Syarikat Pemasaran Karyaneka Sdn. Bhd.)

12. OTHER PAYABLES AND ACCRUALS

	GROUP		CORPORATION	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Other Payables	**3,507,786**	2,670,504	**2,813,401**	2,489,728
Deposit and Advance Received	**3,643,486**	4,462,253	**3,675,226**	4,274,304
Provision for Audit Fees	**37,188**	36,788	**25,688**	25,688
Provision for Bonus Payment	**-**	170,896	**-**	-
Amount due to Related Company	**-**	52,043	**-**	-
	7,188,460	7,392,484	**6,514,315**	6,789,720



13. DEVELOPMENT FUND

	GROUP		CORPORATION	
	2011 RM	2010 RM	**2011 RM**	2010 RM
Income Statement				
Income				
Recognition of deffered grants (asset)	**5,877,176**	5,484,901	**5,877,176**	5,484,901
Recognition of deffered grants (income)	**28,072,598**	43,734,794	**28,072,598**	43,734,794
Other income	**17,568,397**	15,905,343	**1,997,674**	1,713,688
	51,518,171	65,125,038	**35,947,448**	50,933,383
Expenditure				
Expenditure	**(43,184,581)**	(56,392,635)	**(27,540,850)**	(42,433,222)
Diminution	**(5,877,176)**	(5,484,901)	**(5,877,176)**	(5,484,901)
	(49,061,757)	(61,877,536)	**(33,418,026)**	(47,918,123)
Excess of income over expenditure	**2,456,414**	3,247,502	**2,529,422**	3,015,260
Deffered Grants				
Balance as at 1 January	**183,680,822**	183,302,616	**182,173,084**	182,027,120
Current year development grants (asset)	**1,279,166**	18,632,763	**1,279,166**	18,632,763
Current year development grants (cash)	**(9,927,664)**	(16,017,158)	**(9,927,664)**	(16,017,158)
Current year development grants (income)	**28,072,598**	43,734,794	**28,072,598**	43,734,794
Amortisation of deffered grants (asset)	**(5,877,176)**	(5,484,901)	**(5,877,176)**	(5,484,901)
Amortisation of deffered grants (income)	**(28,072,598)**	(43,734,794)	**(28,072,598)**	(43,734,794)
	169,155,148	180,433,320	**167,647,410**	179,157,824
	171,611,562	183,680,822	**170,176,832**	182,173,084

14. VEHICLE LOAN FUND

	GROUP & CORPORATION	
	2011	2010
	RM	RM
Trade Receivables	**317,807**	405,388
Cash at bank	**1,055,813**	966,711
Account Receivables	**1,270**	1,270
	1,374,890	1,373,369
Transfer to Management Fund	**(24,890)**	(23,369)
	1,350,000	1,350,000

15. COMPUTER LOAN FUND

	GROUP & CORPORATION	
	2011	2010
	RM	RM
Trade Receivables	**201,104**	239,627
Cash at bank	**159,345**	119,950
	360,449	359,577
Transfer to Management Fund	**(10,449)**	(9,577)
	350,000	350,000

16. EDUCATION LOAN FUND

	GROUP & CORPORATION	
	2011	2010
	RM	RM
Trade Receivables	**119,388**	116,380
Account receivable	**11,551**	11,737
Fixed deposits	**1,000,000**	1,000,000
Cash at bank	**653,999**	618,516
	1,784,938	1,746,633



17. HIRE PURCHASE PAYABLES

	GROUP	
	2011	2010
	RM	RM
Hire purchase minimum repayment		
Not more than 1 year	**60,204**	60,204
More than 1 year but less than 5 years	**44,074**	105,466
	104,278	165,670
Future finance expenses	**(7,905)**	(13,040)
Hire purchase current value liabilities	**96,373**	152,630
Hire purchase current value liabilities		
Not more than 1 year	**56,478**	54,871
More than 1 year but less than 5 years	**39,895**	97,759
	96,373	152,630
Analysed as:		
Repayable within 12 months	**56,478**	54,871
Repayable after 12 months	**39,895**	97,759
	96,373	152,630

Hire purchase liabilty interest rates at 3.78% to 7.08% (2010 : 3.78% to 7.08 % per annum) for Syarikat Pemasaran Karyaneka Sdn. Bhd. and 3.5 % for Kraf Holdings Sdn. Bhd. (2010 : 3.5%)

18. DEFERRED TAX

	GROUP	
	2011	2010
	RM	RM
Balance at beginning of the year	**47,469**	48,923
Recognised in the Income Statement of a subsidiary companies	**20,007**	(1,454)
Balance at end of the year	**67,476**	47,469
Deferred tax balances generated by the tax effects of temporary differences arising from:		
Capital allowance in excess of depreciation	**72,784**	62,346
Hire purchase loan	**(5,308)**	(14,877)
	67,476	47,469

19. INCOME

	GROUP		CORPORATION	
	2011	2010	**2011**	2010
	RM	RM	**RM**	RM
Government Grants (Management)	**41,939,900**	34,026,400	**41,939,900**	34,026,400
Amortisation of development fund	**33,949,774**	49,219,695	**33,949,774**	49,219,695
Return of expenditure	**1,581,810**	8,287,798	**1,581,810**	8,287,798
Interest and return on investment	**936,531**	1,668,202	**927,752**	1,659,889
Rental	**1,833,903**	1,714,766	**1,976,591**	1,849,454
Return on sale of merchandise	**15,851,839**	14,504,125	**240,280**	155,604
Return on sale of asset	**36,293**	-	**36,293**	-
Other returns on investment	**90,385**	200,364	**70,000**	182,772
Other income	**7,146**	-	**7,146**	-
	96,227,581	109,621,350	**80,729,546**	95,381,612

20. STAFF COSTS

	GROUP		CORPORATION	
	2011	2010	**2011**	2010
Number of employees at the end of financial year	**833**	843	**726**	738
	RM	RM	**RM**	RM
Salary and wages	**18,477,452**	17,667,529	**16,292,101**	15,676,243
Fixed allowances	**5,920,669**	5,795,878	**5,920,669**	5,795,878
Statutory contribution to staff	**3,220,591**	3,086,384	**2,885,145**	2,769,382
Overtime allowances	**670,047**	757,164	**540,165**	622,694
Other financial benefits	**2,161,906**	1,537,180	**1,554,554**	933,147
	30,450,665	28,844,135	**27,192,634**	25,797,344



21. ADMINISTRATION EXPENSES

	GROUP		CORPORATION	
	2011	2010	**2011**	2010
	RM	RM	**RM**	RM
Travel and subsistance expenses	**1,172,519**	1,544,151	**1,032,562**	1,371,859
Transportation of goods	**462,814**	518,762	**448,220**	500,261
Communications and utilities	**3,072,074**	3,732,655	**2,940,959**	3,595,459
Rental	**1,389,009**	2,022,440	**1,056,451**	1,766,499
Supply of materials for repairs	**284,651**	453,027	**280,364**	453,027
Other materials and supplies	**12,572,398**	13,738,584	**2,867,043**	5,446,626
Maintenance and minor repairs outsourced	**3,331,412**	6,181,766	**3,196,020**	6,073,524
Professional fees, other services and hospitality	**28,055,845**	39,228,003	**26,828,059**	37,895,828
Gifts	**3,000**	2,000	**3,000**	2,000
Other payments	**1,067,026**	1,561,161	**845,534**	1,373,995
	51,410,748	68,982,549	**39,498,212**	58,479,078

22. DISPOSAL AND WRITTEN OFF

	GROUP		CORPORATION	
	2011	2010	**2011**	2010
	RM	RM	**RM**	RM
Depreciation of fixed asset	**7,992,688**	7,655,435	**7,845,146**	7,514,370
Asset disposal / written off	**137,566**	840,800	**137,525**	840,510
Bad debts written off	**406,128**	-	**406,128**	-
Provision for doubtful debts	**140,390**	20,999	**71,633**	20,999
Stock diminution	**28,054**	-	**28,054**	-
	8,704,826	8,517,234	**8,488,486**	8,375,879

23. CASH AND CASH EQUIVALENTS

	GROUP		CORPORATION	
	2011	2010	**2011**	2010
	RM	RM	**RM**	RM
Cash in hand and at bank	**16,041,078**	27,624,978	**14,211,553**	25,596,556
Fixed deposits	**43,909,619**	44,092,722	**43,000,000**	43,000,000
Karyaneka Bank Guarantee	**-**	(11,708)	**-**	-
	59,950,697	71,705,992	**57,211,553**	68,596,556

24. CAPITAL COMMITMENTS

As at 31 December, commitments of Corporation are as follows:

	GROUP & CORPORATION	
	2011	2010
	RM	RM
The amount that has been approved but not contracted	**188,329**	2,449,551
The amount that has been contracted but not	**1,775,315**	8,627,870
	1,963,644	11,077,421

25. DIVIDENDS

Syarikat Pemasaran Karyaneka Sdn. Bhd. has paid a final dividends under single tier of RM70,000 for the financial year ended 31 December 2011, at rate of RM0.010 pershare (2010 : RM100,272). On the other hand, no dividend declared by Kraf Holdings Sdn Bhd. because they suffered losses during the financial year ended 31 December 2011 (2010 : RM82,500).

26. RELATED PARTY DISCLOSURES

Significant related party transactions during the financial year

	2011	2010
	RM	RM
Sales of goods to		
- Syarikat Pemasaran Karyaneka Sdn. Bhd.	**71,751**	25,368
- Kraf Holdings Sdn Bhd	**-**	-
	71,751	25,368
Purchases of goods from		
- Syarikat Pemasaran Karyaneka Sdn. Bhd.	**164,577**	443,801
- Kraf Holdings Sdn Bhd	**690,553**	686,208
	855,130	1,130,009

Significant related party balances

	2011	2010
	RM	RM
Amount due to subsidiary companies	**174,230**	237,796
Amount due from subsidiary companies	**142,972**	163,186
	317,202	400,982

In the normal course of business, MHDC undertakes on agreed terms, transactions with its holding company and related company.



NOTA / *NOTES*

NOTA / *NOTES*